



*Are you Cycle Savvy?*



## Contents:

- 3** *From the Chair... a monthly report -*  
the latest from Lynne and ADINJC
- 6** *Latest from NASP -*  
new safe driving for life website and more
- 10** *Latest .GOV -*  
all the latest lockdown information
- 13** *Latest news from DVSA -*  
all the latest updates
- 20** *Road Safety Information -*  
Traffic Safety Roads latest edition
- 22** *Latest from DfT -*  
Calling All Driving Instructors!
- 24** *It's a double from John Farlam! -*  
two great articles for you to read
- 25** *Latest news from II -*  
articles featured recently and Expo 2021
- 26** *ADI Adrian -*  
Adrian's views on various motoring issues
- 30** *Coaches' Corner -*  
Saundra Dalton-Smith's great TEDx talk
- 32** *Always on my mind -*  
Shouldn't every day be mental health day?
- 33** *Members' Corner -*  
A chance to have your say!

## Members News:

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Views expressed in this newsletter are those of the individual authors and do not necessarily reflect those of ADINJC. Although we do not endorse any of the products or services promoted in the monthly newsletter, we do take care to ensure that products in the field of health and/or safety, have independent validation of the company's claims for its product(s) to ensure representation of sound and honest propositions to our members.

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### Updates:

Finally as I write this driving instructors are allowed back to work in all nations and the great “catch up” has begun both with training and testing. It's quite a balancing act because it is so busy but a huge relief to be back at work. It's a large part of my day answering the phone to new requests for help from customers and speaking to some of the larger driving schools they are inundated with work and calls too. That's all good news and very positive for our livelihoods and so we can manage our own finances now we are earning again. However it is essential that we still need to be careful to maintain Covid-19 precautions because The World Health Organisation say that new variants will be around for some time so we will need to manage our training environment carefully. Personally even before the pandemic I would wipe down the steering wheel and controls now and again because I realised the importance even then but it was nowhere near as methodical and frequent as it is now. We will need to continue with that for some time yet and to consider still using face masks in the car until we know it's safe not to, even though it may not be compulsory everywhere except on tests. Complacency isn't going to keep us safe so we need to keep going with, washing hands, wearing masks, sanitising the car between customers and keeping to social distancing rules whenever possible. The better weather, apart from the showers, will help as we can comfortably have more ventilation in the car and get out of the vehicle to give feedback and talk to customers. More ADIs and examiners will be completing their vaccinations and all of this will help the return to a more normal life.

On a different note, do read the item in this newsletter on a project from Bikeability which NJC has been supporting, they are looking for 4,000 ADI volunteers so read about it and consider if you want to join in.

### Your recent frustrations and feedback to us:

We have been liaising and dealing with a lot of queries from members since the return to work and firstly thank you for your comments such as the ones below because I do feel very proud of the team we have created at NJC and how hard they work on your behalf:

Great job by the team over the last year. Gordon Latto

Thanks to all, you are a wonderful team. Helen James

We collated your feedback and have sent it to DVSA to highlight the issues around the country. They have sent it to senior colleagues and it will also be discussed at the next NASP/DVSA meeting taking place this month. We will need solutions to the issues in order to improve the catching up process for testing.

- ADIs have students who are test ready but who can't get a test date.
- ADIs are inundated with calls from people who have a test booked but don't have an instructor.
- Some callers have got a test booked, but have had no lessons and done no driving at all.
- Students are refusing to take instructors' advice on postponing tests and taking tests in their own cars.
- Companies who appear to have managed to get test slots, sold them to candidates and then attempt to find instructors.

The difficulties that this situation creates are:

- Frustration for ADIs and students unable to get test dates when they know there are people who have tests that aren't ready.
- Parents who will take their children for test in the hope that they will pass.
- Waiting lists getting longer because people aren't test ready.
- Examiners exposed to high risk situations with people not properly prepared.
- Test slots that will go unused because people who can't get an ADI may just not turn up as there is no penalty for loss of fee.
- Some candidates possibly managing to pass but not adequately prepared for real life driving.
- When a test is terminated early, they return to the test centre. If they have managed to get that far with no, or few, driver errors, they feel that they had a good drive and only 'slipped up' so they don't need more lessons before taking another test.

At NJC we have discussed the possibilities of whether the current situation of not losing the test fee is contributing to this problem. Would its reinstatement at least mean that people would cancel early so that the tests can go back in the system? Should a short notice cancellation have to be accompanied by a positive test result? These are some solutions we have suggested. We also want to see more test slots released this year and next and a rise in the number of tests each day. We want to resume normal testing in June after the Government hopefully announce on June 21st the final phase of their plan where social distancing measures are removed.

### June 5th Association Meeting:

Details of our next meeting by zoom are in this newsletter but as mentioned at the last meeting we will be announcing in more detail the changes we are making to the structure of the NJC membership. The ADINJC was formed in 1973 and has consistently made changes it felt was necessary to help maintain the efficient running of the organisation. It's vital we do that so we can be here for many years to come, change is necessary as we grow so rapidly and we have invested money into a new website system that will allow us to work more effectively for all of you. We also have 2 speakers at the meeting: Charles Moffat presenting on dealing with customer complaints and a presentation by John Rogers, Chair at the Disability Driving Instructors Association, with updates on accommodating candidates with Special Needs.

### The II & ADINJC Conference & Expo 2021:

We are truly excited as the prospect of the expo being able to take place becomes possible and so we are busy with more planning. It will most likely be the first time we will be able to meet you face to face and I'm sure there will be a real buzz around the whole event. So save the date on Sunday October 10th as we now have over 35 exhibitors booked, training sessions and speakers planned and a full day where you can attend for free. It's an opportunity to see what's new on the market to help your business flourish and to meet up with colleagues and industry experts. Visitors can also attend a wide range of seminars which will run in dedicated rooms throughout the day. Key topics include business growth, coaching, lesson planning, marketing, standards checks, training and teaching aids. We want to ensure people have fun that day and meet up with colleagues and friends. So, if you are new to the industry, perhaps considering becoming a driving instructor, are an independent instructor or even part of a franchise save the date and sign up to attend. You can do that from our website [www.adinjc.org.uk](http://www.adinjc.org.uk) under “Conference”.

### The Fund for helping ADIs and PDIs:

Just to remind you that the hardship fund is still open and that's for both donations and

## From the Chair..... a monthly report



grant applications. If you know someone who is struggling, please pass on this information to them or they can email [support@instructorfund.org](mailto:support@instructorfund.org) for an application form. Please don't struggle even though we are back at work the fund is still there. There is all the information you need on the website [www.instructorfund.org](http://www.instructorfund.org)

### Finally:

Whilst life slowly returns to normal we understand that some of you are choosing not to work yet because of health issues and safety reasons and that some ADIs have been forced to leave the industry or retire. Sadly some of your families will have also been adversely affected by the pandemic and so whilst life is improving it is changed forever for some of you. We wish those ADIs and their families well and we are thinking of you.

Our helpline number is **0800 8202 444** or email our secretary on [secretary@adinjc.org.uk](mailto:secretary@adinjc.org.uk)

Best wishes and stay safe,

*Lynne*

Lynne Barrie - Chair

*The ADINJC is a national association run by ADIs on a not-for-profit basis. We work tirelessly to inform, represent and support our members, and to promote the interests of our profession.*

## Association Meeting by Zoom - Saturday 5th June

Please do ensure to book your place(s) now if you haven't already done so with Sue our Secretary. Apologies for absence should also be sent to Sue please. The Minutes of the previous meeting, held on 6 March 2021 can be found/downloaded here.

The meeting will start promptly at 10am and is due to finish no later than noon. Can't believe this will be our last virtual gathering of associations and individual members until December! You best get in quick and just to remind you all, member groups may send two representatives and platinum members may also attend. Please register in advance [here](#).

Please find PDF of the agenda for the meeting here. Click to read or download.

We will have two speakers:

Presentation by Charles Moffat, Deputy Chair - Dealing with customer complaints

Presentation by John Rogers, Disability Driving Instructors - Update on accommodating candidates with Special Needs.

**Not to be missed!**



## Stop Press! - NASP Latest Report

Read the NASP report on a joint meeting with DVSA and NASP in May 2021 - [Click here!](#)

## A GUIDE TO ADINJC

**Waveney**  
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## Public Liability Driving Tuition

### Why is Public Liability cover so important?

**Because we all make mistakes in life, including in our business operations as a driving instructor. Quite simply, if a member of the public (or any other third party) is injured or suffers damage to their property, arising out of the conduct of your business as a driving instructor, you could be held responsible.**

The ADINJC Public Liability insurance, is designed to provide protection from claims against you by third parties who may have suffered personal injury or damage to their property, during contact with your driving school. Most motor policies provide you with a compulsory £20 Million Public Liability cover for accidents and injuries that occur as a consequence of having an accident. The ADINJC believes it's important to ensure you also have sufficient cover away from the vehicle, and have therefore arranged for its paid up members to benefit from £10 Million Public Liability cover away from the vehicle. The policy also has a low policy excess of just £500 for each and every claim. The ADINJC policy provides £10 Million cover for each and every claim during the life of the policy.

A range of claims can arise. These can extend from accidents at your own business premises, to incidents that occur whilst providing advice or tuition whilst working away from your vehicle.

Increasingly, it is a requirement of many customers, principals, and clients (particularly local authorities and government agencies), that you be asked to present proof of Public Liability insurance before they will work with you, or allow you to work on their property or premises.

Compensation arising from Public Liability claims can be substantial, and may include loss of earnings, future loss of earnings and damages awarded to the claimant. In addition, considerable legal costs in defending the claim can be incurred, and the claimants' legal costs may also be awarded against you if you are found to be at fault. All would be covered under a comprehensive Public Liability policy

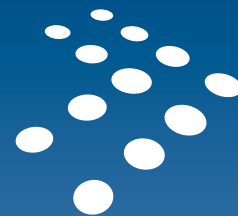
Claims for trips, slips and falls are the most common, but there are other events that can lead to a claim against you. The following are examples of potential claims that can give rise to public liability claims against your driving school:

- you open your door for a pupil who you inadvertently trip over, causing an injury;
- you spill a hot drink in a classroom and a pupil slips over on this, causing an injury;
- a pupil falls over some cones you have positioned to practice parking, causing an injury;
- you knock over a valuable antique whilst waiting for a pupil at their home;





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You should all be receiving the latest **ADINJC** and NASP newflashes from our very own beyond superhuman Secretary/Caped Crusader Sue! To ensure you're keeping up with all the latest developments, please visit [www.n-a-s-p.co.uk](http://www.n-a-s-p.co.uk) the online home of the steering group for national approved driving instructor associations. This is where you'll find the latest NASP guidelines, DVSA Standard Operating Procedure, Q and A with DVSA and much more.

**Peter Harvey, National Chairman MSA GB is now in the NASP chair until July 2021.**

### ***New Safe Driving For Life website***

You should have received an update from DVSA advising you of the new Safe Driving for Life website that has been launched. <https://www.safedrivingforlife.info>

It's a collaboration between DVSA, The Stationery Office (TSO) and Sponge Learning. NASP would like to make you aware that, although we have helped to find some volunteer ADIs and their pupils to use the site and give feedback as requested by DVSA we were not aware of the content of the site when it was launched. NASP were expecting to be shown the content before it was released to the public as agreed with DVSA, however DVSA decided not to consult before publication, so we can assure you, what you see has not been influenced in any way by NASP, however DVSA have now agreed to NASP contributing to updating the content before the full launch of the website to the general public in the near future.

### ***All systems go for driving lessons and tests***

**An update from Loveday Ryder, DVSA CEO to NASP association members:**

It has been another tough lockdown, but some of us are starting to feel like there's a light at the end of the tunnel. Whether it's because Spring is in the air, you've had your vaccine, or you feel that things are starting to go back to normal. We have been busy over the last couple of weeks preparing for the safe restart of driving tests in England and Wales and know you will have been equally busy preparing to return to your important role of helping to keep our roads safe by offering essential professional instruction to your pupils. I thought I'd take this opportunity to update you on everything we did to prepare for the restart of testing.



### **Driving tests in England and Wales have now restarted**

Driving tests restarted in England and Wales on Thursday 22 April. This is a huge milestone for us as it means all our driver and rider services, including vocational testing, are now back up and running in England and Wales. We were also able to confirm that lessons could restart on 26 April and tests on 6 May in Scotland.

### **Helping your pupil pass their driving test first time**

As part of the restart, we published and promoted the [top 10 reasons for failing the driving test](#), giving tips to you and candidates on how to avoid these faults. We're asking you to encourage your pupils to rearrange their test for a later date if they regularly make these mistakes during their lessons or private practice. We're also reminding learners to practise driving on a variety of roads and in different conditions, so they're better prepared for their test and driving on their own for the first time. Helping learners to be fully prepared will give them a better chance of passing, meaning they could potentially avoid a long delay to get another test and adding to our backlog. This has been widely picked up by national and regional media and well supported by driving

instructor associations, schools and instructors. As well as sparking a lively debate, our social media posts have also had a huge amount of support and engagement from the driver training industry and learners with over 32,000 likes, comments, shares and click throughs, including almost 9,400 click throughs to the gov.uk guidance page. I want to take this opportunity to say a big thank you to the ADI National Associations Strategic Partnership for their ongoing support and for promoting this important information. We really appreciate it and hopefully by working together we can help learners and encourage those who are not ready for their test to reflect and, where necessary, rearrange their test to a later date. We can then prioritise those who are ready to drive safely on their own. So far the guidance has been viewed more than 100,000 times with a usefulness rating of 97%, which is fantastic.

### **Helping your pupils who fail their test**

We know failing a driving test is extremely disappointing, and candidates feel frustrated if they fail and have to wait longer for another test. To help them, we've [updated the guidance](#) which explains their driving test result.

You and candidates can use this to better understand the results of their test and consider what they need to do to be better prepared for their next test. There are useful guides on [GOV.UK](#) to help you do this. The guidance has been viewed over 4,450 times since we published it on Wednesday 21 April, with more than 86% saying that it was useful.

### **Making it clearer that driving test results cannot be changed**

We have also taken the opportunity to publish [new appeals guidance on GOV.UK](#) to explain the legal grounds to make an appeal, how to appeal to a court, and what happens at the court hearing. This guidance also makes it clear that driving test results cannot be changed and the reasons an appeal will not be successful, such as:

- if your pupil disagrees with their test results or the driving examiner's judgement
- if your pupil felt unwell during their test
- if the car broke down during your pupil's test

### **What's next**

The hard work now begins to reduce the backlog. There are currently over 400,000 candidates with a test booked and the national average waiting time for a driving test is 15 weeks. We'll do all we can to reduce the backlog safely and as quickly as possible to help the driver training industry recover. We plan to do this by testing as many people as we can, as soon as we can. The safety of you, your pupils and our examiners continues to be our top priority. Given the severity of the pandemic at the start of the year, we have restarted at 6 tests per examiner per day in England, Wales and will soon be doing the same in Scotland. This is a positive step towards our services returning to normal. We will only increase the number of tests when safe to do so and will then consider plans to start allowing you to accompany your pupils during their test again. We'll update you again on this as soon as we are able. You'll know that we've run a large national recruitment campaign for driving examiners. I know some of you may be asking why didn't we do this earlier so that more examiners were available sooner? As you'll appreciate, like driving lessons, the drive assessment or in-car training could not have taken place safely until April 2021. We've now completed the interview stage of the recruitment process, with over 450 interviews taking place. Drive assessments have started for successful applicants in England and Wales and will start shortly in Scotland. We'll keep you updated on their progress as the successful new recruits will start to join DVSA from this summer.

This is only one of the actions we are taking to reduce the backlog. We've already shared our outline plans with NASP to get their feedback and views. We'll share our full recovery plan with you all as soon as we can.

You can enter our toolbox via our homepage <https://www.adinjc.org.uk>

In the C-19 toolbox, you will find a comprehensive collection of documents to help you. These can be used as they are, or as guides. They can be changed to your logo, business name, and to suit your needs. These are the items currently in the toolbox:

- Useful Tool Box Links - Including financial, PPE, online hygiene courses
- Risk Assessments – 7 Control Measures
- Risk Assessment – Powerpoint presentation (can be used for group presentations)
- Full Risk Assessment – Steve Howe ADI
- Covid 19 – risk assessment presentation, pdf format
- Terms & Conditions during Covid 19
- NASP Guidelines
- Risk Assessments – why and when?
- Wording to clients – whilst we can't work
- Business beyond lockdown – Dan Hill, MyDriveTime
- Returning to Work after Covid 19 – greeting your client
- Returning to Work after Covid 19 – preparing your car
- Ideas for CPD during business downtime
- Client Risk Assessment Guidance Notes (Audrey Russell, Aberdeen Driving Schools Association)
- Client Risk Assessment (Audrey Russell, Aberdeen Driving Schools Association)
- Latest SEN Theory Test factsheets including from John Rogers at DDI updated 8.4.21
- Latest pregnancy and driving factsheet including Risk Assessment form from David Lockett ADI and Clinical Nurse Specialised/Clinical Consultant

If you have any queries please e-mail Andrew Love, Head of Training: [training@adinjc.org.uk](mailto:training@adinjc.org.uk)  
Indeed, several people have written in to say that they have found the **toolbox** useful, so please do feel free to make use of it. We are adding to it all the time and it's been put together by Lin Western, our previous Head of Training along with help from Steve Howe, Derek Young, Audrey Russell and Colin Edwards. Please be aware it's not just for members, it's on the front page of the website for everyone to use!

### **Additional tool for the toolbox!**

Our thanks again to Colin Edwards who has designed a website app that students will be asked to log into, read, sign and submit. Colin has kindly said that ADIs can use the system if they wish. To have a look at it, use the following details:

Website: <https://onedrivingsolution.uk/>

Username: **lessons**

Password: **onedriving**

Colin says you can copy it onto your own website, but if you have problems with this he can help, or can create a page on the system just for you individually. If you would like to make use of it,

then Colin requests donations be made to the Stroke Association in the name of **ADINJC**. You can make a donation at <https://www.justgiving.com/fundraising/adinjc>

### **Please remember the fund to help ADIs and PDIs!**

The inspirational fund to help ADIs and PDIs facing financial hardship is still very much open both for donations and grant applications. If you or someone you know is struggling, please pass on the website information [https://www.gofundme.com/f/helping-adi039s-and-pdi039s?utm\\_medium=copy\\_link&utm\\_source=customer&utm\\_campaign=p\\_lico+share-sheet](https://www.gofundme.com/f/helping-adi039s-and-pdi039s?utm_medium=copy_link&utm_source=customer&utm_campaign=p_lico+share-sheet)

Nobody should be worrying about money or struggling alone at times like these. There is a small amount of funding readily available to help people in need so if you would like to apply for a small grant of £100-£500, then please email [support@instructorfund.org](mailto:support@instructorfund.org) for details and the application form. Please note that grants are available for personal expenses, not business costs. Please do continue to show your support for this fund, all donations are much appreciated so that as many people as possible can be helped through this difficult time. Visit the website here <https://instructorfund.org>

The fund can also be accessed via our homepage [www.adinjc.org.uk](http://www.adinjc.org.uk)

### **Latest news from ADINJC**

In addition to the current newsflashes Sue sends out for us, you can find these updates via 'latest news' on our website:

<https://www.adinjc.org.uk/blog/>

Whilst our newsflashes are normally a benefit of membership of the **ADINJC**, during these particularly tough times, we want to share information as widely as possible, so please feel free to pass them on. We are stronger together. The NJC continues to be dedicated to help you and we hope you and your loved ones stay safe and healthy. Please feel free to contact us for help and support.

### **We're always here for you**

#### **Reach out to us on the following telephone numbers:**

Peter our friendly treasurer can be reached on our usual **ADINJC** helpline - he loves to hear from you on all things membership/advice so please don't be a stranger where he's concerned!

Peter our treasurer at the **ADINJC** helpline **0800 8202 444**

Sue our Secretary's number is **07855 453414**

HMRC Helpline: **0800 0159 559**

Citizens Advice Bureau - <https://www.citizensadvice.org.uk/health/coronavirus-what-it-means-for-you/>

Samaritans helpline - call free on **116 123**

### **ADINJC Talk Line**

As we've all made the much anticipated return to work, whatever happens as we continue to make our way through this, please don't struggle on your own. If you do find yourself worrying or being in isolation for example, we have lovely volunteers to talk to at the NJC talk line. Please do feel free to get straight in touch with us and we will put you in contact with these wonderful people who have offered to be available in case anyone needs them. As you'd expect, all calls will be treated in the strictest of confidence.

**Can't emphasise the talk line enough, it's there for you as are we.**

Our Business Support Line is still very much open to anyone who feels they need help. If you're an ADI, PDI, franchisee or independent instructor and need some business ears to really listen to you, please do not hesitate to call either Matt Stone our Deputy Chair or Stewart Lochrie, our Ambassador for Scotland as detailed below:

*Matt Stone, Deputy Chair - 07900 225502*

*Stewart Lochrie, Ambassador for Scotland - 07791 559318*

## New study suggests drop in car usage...

*...will continue despite lockdown easing and end of lockdown signals a rise in vulnerable road users*

Thanks to Rhys Thomas at [www.wmgagency.co.uk](http://www.wmgagency.co.uk) who sent me the following piece which shows that a drop in car usage will continue, and we are set to see almost 1 million less cars on the road compared to pre-pandemic levels. Over 2,000 people were surveyed as part of the study from National Accident Helpline, <https://www.national-accident-helpline.co.uk> which questioned British people on their intended main mode of transport once lockdown restrictions have lifted.

Key findings include:

- Increase in Britons relying on vulnerable transport methods such as walking and cycling, yet the vast majority seem unaware of the increased risk of Road Traffic Accidents the switch will bring.
- 60% of new cyclists are not concerned about a heightened risk of an RTA by switching to two wheels.
- 87% of new walkers also don't feel at a heightened risk of an RTA by switching their transport method.

*Read more here!*

## Young Driver Focus report 2021

Our friends over at Young Driver have produced this excellent *Young Driver Focus Report* in lieu of not having a conference this year. Definitely worth a download and read.

## Lost theory test certificate?

Sharp eyed GC member Leigh Brookes (*must be the police training!*) told us that on [gov.uk](http://gov.uk) it states if you've lost your theory test certificate, you do not need to get a replacement theory test certificate. Your driving examiner will check that you've passed your theory test before your driving test starts.

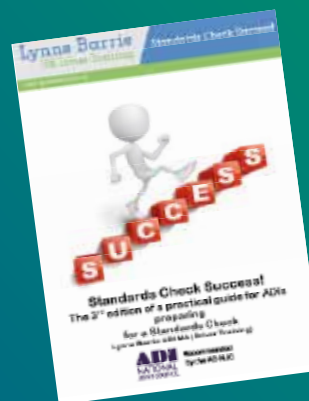
## Lynne Barrie, MA Driver Training

A detailed book with all the information you need to help with your Standards Check

# Standards Check Success!

*"After reading your book I have an A with 50 out of 51! It helped calm me down, is very easy reading and reassuring. I almost feel like I know you now!"* Sheila Holmes ADI

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# ADIs & PDIs WANTED!

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Young Driver is the UK's largest provider of driving lessons to under 17 year olds, with 70 UK venues and a team of over 500 driving instructors giving lessons each weekend.

We've delivered over 950,000 lessons and due to continued growth, we're looking for friendly and professional ADIs and PDIs to join our teams around the country.

Day rates are between £140 - £225, plus expenses, depending upon location.

New Vauxhall Corsas supplied for lessons. Training and uniform provided. And we have a supply of pupils available for you to teach on the road in your area.

Contact Lisa on 07827 870026 or [lisa@youngdriver.com](mailto:lisa@youngdriver.com) for more information.

[www.youngdriver.com](http://www.youngdriver.com)



## Coronavirus restrictions are easing across the UK but the following guidance remains in place in England:

- Only socialise indoors with people you live with or who are in your support bubble
- Up to 6 people or 2 households can meet outside
- Work from home if you can and minimise travel
- If you have symptoms get a test and stay at home
- **Step 3 - not before 17 May (NB. The Indian C-19 variant of concern may well delay Step 4 which was due to take place on and not before 21 June - please see below for more information.)**



**BE CAREFUL:** A new COVID-19 variant is spreading in some parts of England.

The areas in which the new COVID-19 variant is spreading fastest are:

- Bolton Metropolitan Borough Council <https://www.bolton.gov.uk/news/article/1164/how-bolton-is-responding-to-rising-covid-rates-and-what-we-can-all-do-to-help>
- Blackburn with Darwen Borough Council <https://www.blackburn.gov.uk/coronavirus>

Given the increased risk of transmitting COVID-19, you should take particular caution when meeting anyone outside your household or support bubble. This will keep yourself and others safe. In particular, wherever possible, you should try to:

- Meet outside rather than inside where possible
- Try to keep 2 metres apart from people that you don't live with (unless you have formed a support bubble with them), this includes friends and family you don't live with
- Get tested twice a week for free and isolate if you are positive
- Continue to work from home if you can
- Get vaccinated <https://www.nhs.uk/conditions/coronavirus-covid-19/coronavirus-vaccination/coronavirus-vaccine/> when you are offered it, and encourage others to do so as well

**You should get tested for COVID-19, this includes:**

- Arrange to have a PCR test <https://www.gov.uk/get-coronavirus-test> if you have symptoms of COVID-19
- Participating in surge testing in your local area <https://www.gov.uk/guidance/surge-testing-for-new-coronavirus-covid-19-variants>
- Get regular rapid tests <https://www.nhs.uk/conditions/coronavirus-covid-19/testing/regular-rapid-coronavirus-tests-if-you-do-not-have-symptoms/> if you do not have symptoms of coronavirus (COVID-19)

**What you can and cannot do whilst Coronavirus restrictions remain in place:** [Click here](#)

**Coronavirus (COVID-19): getting tested**

Guidance on coronavirus testing, including who is eligible for a test and how to get tested.

<https://www.gov.uk/guidance/coronavirus-covid-19-getting-tested>

Get a free PCR test to check if you have coronavirus (COVID-19)

<https://www.gov.uk/get-coronavirus-test>

**Sign up to get e-mail alerts** about everything published on GOV.UK about Coronavirus (Covid-19)

Work and financial support [click here](#)

**Sign up to get e-mail alerts** on everything published about driving and motorcycle tests on [GOV.UK](#)

## All of Wales is at alert level 2.

### What you need to do at alert level 2

Summary of what you must do and what is open at high risk alert level 2

<https://gov.wales/alert-level-2-summary>

The rules for gathering with other people at alert level 2

<https://gov.wales/gathering-other-people-alert-level-2>

Businesses that must close at alert level 2

<https://gov.wales/business-closures-alert-level-2>

### Changes - From 17 May

Indoor hospitality can re-open, 6 people from up to 6 households (not including children under 11) can book a table. All holiday accommodation can re-open fully. Entertainment venues, including cinemas, bingo halls, bowling alleys, indoor-play areas, casinos, amusement arcades, and theatres can re-open. Indoor visitor attractions, including museums and galleries can re-open. Up to 30 people can take part in organised indoor activities and up to 50 people in organised outdoor activities. This includes wedding receptions and wakes. International travel will resume.

### More information

You can find out what financial support is available to you on GOV.UK. and check for the latest about:

- [theory tests](#)
- [driving tests](#)
- [instructor guidance](#)

Self-isolate if you or anyone in your household has **symptoms**. If you have symptoms [get a test](#).

<https://gov.wales/guidance-leaving-your-home-and-seeing-other-people-coronavirus>

<https://gov.wales/covid-19-alert-levels>

<https://gov.wales/coronavirus-social-distancing-guidance>

Read more FAQs about the **national rules**:

<https://gov.wales/unlocking-our-society-and-economy-wales-roadmap-published>

<https://gov.wales/publications>

<https://phw.nhs.wales>

<https://gov.wales/coronavirus>

<https://gov.wales/coronavirus-travel>

### Political and Business news links:

[https://www.bbc.co.uk/news/wales/wales\\_politics](https://www.bbc.co.uk/news/wales/wales_politics)

<https://www.bbc.co.uk/news/topics/c52ew8q50z2t/wales-business>

### Richard Spiers - our Ambassador for Wales

We are delighted that Richard Spiers from the Mid Powys group is our Ambassador for Wales. Richard has made himself available for anyone in Wales to contact him for help. As a GC member of ADINJC and being based in Mid Powys in Wales he is ideally placed to be our Welsh Ambassador. Please feel free to contact him on **07908 768722**



## 'Stopping the spread starts with all of us'

You should:

- wear a face covering
- avoid crowded places
- clean hands and surfaces regularly
- stay 2m away from other people
- self-isolate and **get tested** if you have COVID-19 symptoms (new continuous cough, fever or loss of, or change in, sense of smell or taste)
- download the Protect Scotland contact tracing app <https://protect.scot>

## Vehicle Lessons Guidance Update

In advance of the easing of restrictions coming into effect from 26 April, we have now updated our vehicle lesson guidance on our website.

<https://www.gov.scot/publications/coronavirus-covid-19-vehicle-lessons/>

## 'Helping your business to reopen safely' toolkit.

This has been developed by the Scottish Government to support businesses across Scotland to reopen safely by providing them with posters and digital assets they can use to promote the latest guidance and regulations to employees and customers. We encourage you to utilise them in key spaces where staff and the general public can see them. The guidance and regulations promoted in the resources are critical in our combined efforts to enable businesses to reopen safely while minimising the spread of COVID-19. The campaign toolkit includes the following resources:

- 5 posters, covering messaging for both business staff and customers
- 4 social / digital posts
- An A5 leaflet
- A window sticker

Please find the assets below in DropBox format:

[Dropbox - Scottish Government - Reopening Assets - Simplify your life](#)

## Next steps out of lockdown - significant easing of restrictions across most of Scotland

People will be able to hug their loved ones and meet in private homes as most of mainland Scotland moves to Level 2, with eased restrictions on hospitality, entertainment, education and sport. In an acceleration of previous plans, the number of people and households that can meet inside homes in Level 2 has been increased to six people from three households

<https://www.gov.scot/news/next-steps-out-of-lockdown/>

From 17 May most of mainland Scotland and some islands will move to **COVID Level 2** with other islands at **Level 1**.

**Moray and Glasgow** will remain at **Level 3** for a further period due to the number of cases - financial support will be made available to businesses in these areas.

[Click to check the rules for your area](#)

## Mobile emergency testing service

Because of the current COVID restrictions, we are not able to offer a mobile emergency worker test service in Scotland.

## More information

You can find what financial support is available on <https://www.mygov.scot/browse/benefits>

## Stay at home guidance:

<https://www.gov.scot/publications/coronavirus-covid-19-stay-at-home-guidance/>

Postcode checker for COVID restrictions by protection level in areas of Scotland - [Click here](#)

Latest COVID-19 funding allocations - [Click here](#)

NHS Scotland Test and Protect App <https://protect.scot>

## 'Stay safe, protect others, save lives'

<https://www.gov.scot/coronavirus-covid-19/>

<https://www.gov.scot/publications/coronavirus-covid-19-local-measures/>

<https://www.gov.uk/guidance/coronavirus-covid-19-driving-tests-and-theory-tests>

<https://www.gov.scot/publications/coronavirus-covid-19-framework-decision-making-scotlands-route-map-through-out-crisis/>

<https://publichealthscotland.scot>

<https://www.gov.scot/publications/coronavirus-covid-19-phase-3-staying-safe-and-protecting-others/>

## Political and business news links:

[https://www.bbc.co.uk/news/scotland/scotland\\_politics](https://www.bbc.co.uk/news/scotland/scotland_politics)

[https://www.bbc.co.uk/news/scotland/scotland\\_business](https://www.bbc.co.uk/news/scotland/scotland_business)

## Stewart Lochrie - our Ambassador for Scotland

Hear Stewart being interviewed on Radio Scotland

<https://vimeo.com/540156954>

Watch the latest C-19 Scotland webinar which aired on May 13th featuring Lynne, Stewart, Andrew and their special guest William Davidson, DVSA ADI Enforcement Manager for Scotland and Northern England. Essential viewing for our Scottish members <https://vimeo.com/549018443> and our grateful thanks as always to William Davidson as he is very helpful to ADIs and said some really nice things about them.







**Coronavirus (COVID-19) regulations guidance:** what the restrictions mean for you

Although many coronavirus restrictions have eased, some regulations remain in place to help stop the spread of COVID-19. Continue to protect yourself and others by following public health advice and find out the rules on what you can and cannot do below.

### Regulations

The current regulations will be reviewed on 10 June 2021.

The regulations are available on the Department of Health website:

[The Health Protection \(Coronavirus, Restrictions\) Regulations \(Northern Ireland\) 2021](#)

### Make safer choices

Over recent weeks, COVID-19 restrictions have been eased to allow businesses to re-open and increased social interaction. Now that you can meet more people and go more places, the choices you make will be important in ensuring that the virus doesn't begin to spread again. By making safer choices and following public health advice, you can all help lower the spread of COVID-19 in the community.

Do your part to keep yourself and others healthy:

- [book a test](#) and [self-isolate](#) for 10 days if you have COVID-19 symptoms
- [self-isolate](#) if you have been identified as a close contact
- wash your hands
- wear a [face-covering](#)
- keep your distance from others
- limit your contacts
- avoid large gatherings and busy places
- spend time outdoors rather than indoors
- don't travel to or from places with higher COVID-19 infection rates

[Click for more information](#) on households, bubbles and indicative dates for meeting up/overnight stays, indoor and outdoor gatherings, travel and more:

**Latest information on driver theory and practical testing:**

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-and-motoring>

**Get the StopCOVID NI contact tracing app**

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-stopcovid-ni-proximity-app>

**Book a test**

<https://www.nidirect.gov.uk/forms/should-i-get-tested-coronavirus-covid-19>

**Face coverings - 'wear one for everyone'**

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-face-coverings>

**Testing and contact tracing - 'Test, trace, protect'**

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-testing-and-contact-tracing>

<https://www.nidirect.gov.uk>

<https://www.publichealth.hscni.net>

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-overview-and-advice>

**Political and business news links**

[https://www.bbc.co.uk/news/northern\\_ireland/northern\\_ireland\\_politics](https://www.bbc.co.uk/news/northern_ireland/northern_ireland_politics)

[https://www.bbc.co.uk/news/northern\\_ireland](https://www.bbc.co.uk/news/northern_ireland)



## Bristol theory test centre is changing location

From 19 May the address for the new site is Building 340, The Crescent, Bristol Business Park, Bristol, BS16 1EJ. Anyone with a test booked will be contacted, but you may like to check with your students.

You'll find the latest updates regarding DVSA via [www.n-a-s-p.co.uk](http://www.n-a-s-p.co.uk)  
There is also a 'latest' section from NASP in this newsletter.

## How we plan to reduce the backlog for theory tests in England and Wales

New DVSA chief executive, Loveday Ryder, *wrote to you on 25 March* to set out our commitment to safely reduce the backlog of tests.

## Theory tests restarted in England and Wales on 12 April -

### Extending theory test centre opening hours

From Monday 10 May to Wednesday 30 June, we'll extend the opening hours at most theory test centres in England and Wales, where conditions allow. Typically, centres will be open earlier and close later in the evenings. For example, some centres will be open from 8am to 8pm, and some might be open on Saturdays and Sundays where they were previously closed. This will create 300,000 extra theory test appointments.

### Opening 10 temporary larger theory test centres in England

On Monday 12 April, we started to open 10 temporary larger theory test centres.

These 10 temporary centres will create a minimum of 120,000 extra appointments each month. The centres will be in:

- Cambridge
- Huddersfield
- Leeds (there will be 2 temporary centres)
- London (Docklands) (there will be 2 temporary centres)
- London (Holborn)
- Manchester (Salford) (there will be 2 temporary centres)
- Wolverhampton

The full addresses for these centres have been added to the find a theory test centre service on [GOV.UK](http://GOV.UK)

### Taking a test at one of these temporary centres

These temporary larger theory test centres will work slightly differently to normal theory test centres.

- Some sites will have up-to 25 candidates testing at any one time. Robust covid-secure measures have been put in place to ensure the safety of candidates and staff, including: social distancing at least 1 metre apart from other people
- protective transparent screens at reception desks
- providing hand sanitiser to use on arrival, during the tests and when candidates leave the test centre
- cleaning workstations (including computers and headphones) before every test
- staff will wear a face covering (unless there's a medical reason that it's not recommended for

them) and gloves. Candidates will have to wear a face covering too unless they have notified us in advance that they cannot

- candidates must come into the test centre alone to help with social distancing

A full list of the safety measures in place at all theory test centres is available at Coronavirus (*COVID-19*): [driving theory tests - GOV.UK](http://drivingtheorytests-GOV.UK)

### Your pupils will also notice

- mobile phones must be turned off before entering the test centre
- there are no lockers for personal belongings – they will be given a rigid plastic box to put their belongings in and will need to keep this under their desk while they take the test. These boxes will be cleaned by us after use.
- invigilators will be walking around the testing room, monitoring people taking the test, observing social distancing guidelines at all times

These details will also be included in the theory test booking confirmation email.

### Non-standard accommodations

We will prioritise candidates requiring special or additional support through dedicated appointments. At all locations, weekly appointments will be reserved to ensure that we have sufficient capacity to help reduce the wait time for these candidates.

### What we will do next

We have added new appointments for the extending opening hours and the temporary test centres to the booking service. We'll contact everyone with a theory test booked in:

- England to tell them about the extended opening hours and contact candidates with tests booked at a centre close to the temporary test centres
- Wales to tell them about extended opening hours

They will then have the choice to change their theory test appointment to one of the new available appointments.

### Preparing for a theory test

The current national average pass rate for a car theory test is under 50%, so it's important that your pupil is prepared for their theory test. They can use free practice theory tests on the Safe Driving for Life website to prepare and refresh their theory test knowledge ahead of their test: <https://www.safedrivingforlife.info/free-tests>

### More information

Remember you can find out what financial support is available to you on [GOV.UK](http://GOV.UK)

### Update: Emergency theory test and driving test service for critical workers

We have now restarted theory tests and practical tests in England and Wales so we want to update you on our plans for emergency theory test and driving test services for critical workers.

### Emergency theory tests for critical workers

We will no longer be offering a separate emergency theory test service for critical workers as customers can now book them as normal, and we have added extra capacity by:

- increasing our opening hours to include evenings and weekends

- opening 10 temporary larger theory test centres in England

### Emergency practical tests for critical workers

Due to the backlog and high demand for practical driving tests, we will continue to offer a priority service for critical workers in England or Wales that work for one of the following:

- the NHS, in health or social care
- the emergency services
- a local council

### To qualify the individual must also:

- need to drive as part of their job
- respond to 'threats to life' as part of their job

We are continuing to work with Scottish Government about critical worker testing in Scotland and will update you in due course.

### What this means to you and your pupils

If any of your pupils qualify for the service they'll need to talk to their employer who will need to apply for them. They can find out more by visiting the emergency driving test for critical worker pages on [GOV.UK](https://www.gov.uk)

### New theory test booking service to go live from 8 July

We wrote to you earlier this year to let you know we are making changes to the theory test service by bringing more parts of it in-house. This includes the theory test booking service.

### Launching the new booking service

The new theory test booking service, for England, Scotland and Wales, will be launched on Thursday 8 July 2021 when bookings will be taken online and via the DVSA customer service centre. This service is moving from Pearson VUE to DVSA.

The new online booking system will accept test bookings to be taken from 4 September when the new theory test service begins. Any test bookings for dates before 4 September must be made on the current system. All theory tests including ADI part 1 and enhanced rider scheme training theory tests are still booked from the current GOV.UK pages. For tests to be taken from 4 September, other than slightly different looking screens you and your pupils will not notice a difference. We have worked with theory test candidates and the Government Digital Service to improve the booking service by making it easier to use.

### Temporary change in the booking window for theory tests

Currently theory tests can be booked 4 months in advance. From 4 May the amount of time that tests can be booked in advance will be reduced by one day. By the time the new booking system opens on 8 July, tests will only be available 2 months in advance. DVSA has taken action to reduce the theory test backlog by extending opening hours in England and Wales and opening additional temporary theory test centres in England. This has created additional test capacity, so the number of tests available to book should not be affected, just how far in advance you can book them.

# Stayzsafe ANTIMICROBIAL SHIELD

## 12 canisters for only £150!!

Take the stress out of sanitising your vehicle and protect you and your students with Stayzsafe, the ultimate in-car protection against the coronavirus.

Once applied, the Stayzsafe atomiser forms an invisible barrier on all the interior surfaces of your vehicle and its air-conditioning system, immediately sanitising and protecting it.

Each treatment is easily applied in less than six minutes and lasts for at least one month. It leaves a protective barrier which, continues to work beyond application even after cleaning, making it the best interior hygiene system for all driving instructor vehicles.

### Special offer price £150 saving – £65!!

Certified against viruses enveloped and unenveloped including the coronavirus family  
Conforms to BS

EN14476 EN1276 EN1650 EN13704 EN1434

Fully sanitise your vehicle for less than £3 per week, applying one canister per month.

### Free delivery this month!!

## BUY NOW!



## [www.insightcleaningsupplies.co.uk](https://www.insightcleaningsupplies.co.uk)



## Theory test centre locations

The contract for running theory test centres from 4 September has been split into 3 regions. Some existing test centres will change location and we are working with the new suppliers to confirm where the new theory test centres will be. We will share the addresses with you as soon as we can.

## Restarting driving lessons and tests in Scotland

The Scottish Government has announced that from 26 April, all of Scotland will be placed in local protection Level 3. This means driver, rider and vocational lessons and tests will restart in line with the indicative dates we previously shared with you. Driving lessons can resume on 26 April and driving tests 10 days later on 6 May to give your candidates time to have refresher practice ahead of their test.

## Test ready

We'll email candidates with car practical tests booked from the 6 May to let them know their tests will go ahead. If you have booked a test for any of your pupils from this date, please can you reassure them that their tests will go ahead as planned.

Restarting lessons 10 days ahead of tests will give you the chance to provide your pupils with professional refresher training before they take their test. We know many of you wanted the opportunity to carry out lessons and training before we restart driving tests and we agree with this, so do the National Association of Strategic Partnerships (NASP).

## Instructor tests

We will restart instructor testing, ADI part 2 and 3 tests and standards checks from 6 May. If your part 2 or 3 test or standards check is on hold, we will contact you to arrange a new time and date as soon as we are able to.

## Face coverings on driving lessons

In Scotland, by law, you and your pupils must wear a face covering during driving lessons unless you have [a good reason not to](#).

Your pupils need to let you know before their lesson if they cannot wear a face covering or you [can be fined](#).

## Face coverings on driving tests

Your pupils must bring and wear a face covering for their practical test, unless they have [a good reason not to](#). If they refuse to wear a face covering they will not be able to take their test. If they do have a good reason, they need to tell us when they book their test.

## Face coverings on theory tests

Your pupils must bring and wear a face covering for their theory test, unless they have [a good reason not to](#). They need to say if they have a good reason not to wear a face covering when they book their test. If they already have a theory test booked and have a good reason not to wear a face covering they need to call Pearson VUE on [0300 200 1122](#).

## Theory tests

Theory tests will restart in Scotland on 26 April 2021. We'll email all candidates with theory tests

booked from this date to confirm that their test will go ahead.

## Fleet tests

Fleet training and testing will also restart on 26 April.

## England and Wales

Car driving tests restarted on 22 April in England and Wales, 10 days after lessons restarted on 12 April.

## More information

Check [GOV.UK](#) for the latest about:

## Theory tests

<https://www.gov.uk/guidance/coronavirus-theory-tests>

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-and-motoring>

## Driving tests

<https://www.gov.uk/guidance/coronavirus-covid-19-driving-tests-and-theory-tests>

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-and-motoring>

## Instructor guidance

<https://www.gov.uk/government/publications/coronavirus-restarting-driver-and-rider-training-and-tests/coronavirus-restarting-driver-and-rider-training-and-tests>

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-and-motoring>

## Update on Scottish Local Protection Levels

The Scottish Government announced on 14 May that Glasgow City and Moray would remain in Protection Level 3 for at least another week. You can [read more about the measures](#) on the Scottish Government website.

All DVSA services will continue as normal in areas in Protection Levels 0 – 3. We will keep them under review in line with Scottish Government guidance.

## Driving and riding lessons in Level 3 areas

The Scottish Government has confirmed that driving and riding lessons can continue in Glasgow City and Moray. They are unaffected by any travel restrictions so you can continue to teach pupils in any area.

## Theory and practical driving, riding and vocational tests in Level 3 areas

The Scottish Government has confirmed that theory and practical driving, riding and vocational tests can continue in Glasgow City and Moray. They are unaffected by any travel restrictions so candidates can travel to their local test centre to take a test.

## Mobile emergency testing service

Because of the current COVID restrictions, we are not able to offer a mobile emergency worker test service in Scotland.

## More information

COVID-19 advice and funding info in Scotland is available via the [Find Business Support](#) website.

## Driving tests restart: actions to take now and on test day

Here's a reminder of some of the most important actions to take to work safely and make sure your pupils are prepared for their driving test.

### Actions to take now

#### 1. Review the guidance about working safely during the COVID-19 pandemic

The driving instructors' National Associations Strategic Partnership (NASP) has produced guidance to help you work safely during the pandemic.

Read the [NASP guidance \(PDF, 87KB\)](#).

#### 2. Order rapid lateral flow tests in England - and encourage your pupils to do the same

If you're in England, you can get twice weekly rapid lateral flow tests. They're free, and you can order them online, or collect them from a test site and some pharmacies. Your pupils in England can also get them.

Find out [how to get rapid lateral flow tests](#).

Take a [COVID-19 rapid lateral flow test](#) before your driving test (England).

#### 3. Make sure you give your pupil's email address if you book their test for them

If you use the service to [book and manage driving tests for your pupils](#), you'll need to enter your pupil's email address when booking their test from Tuesday 27 April. Your pupil's test result will then be sent to that email address.

#### 4. Check if the driving test centre waiting room will be open

Most waiting rooms are open, but some are closed because of COVID-19. Make sure you check if your driving test centre's waiting room will be open.

Check the [list of driving test centre waiting rooms](#).

#### 5. Find out about the top 10 reasons people fail the driving test

The driving test pass rate was 45.9% between April 2019 and March 2020. Many people who fail the test make at least one of the top 10 faults. Use our new guide with your pupils and their parents to help them understand if they're ready to take their test.

Find out about the [top 10 reasons people fail the driving test](#).

#### 6. Remind your pupils their test will end early if they make a serious or dangerous fault

If your pupil makes a serious or dangerous fault (which means they've failed) the driving examiner will direct them back to the driving test centre. This is to minimise the amount of time they need to spend in the vehicle.

### Actions to take on the day of the test

#### 1. Clean the inside of the car before the test and let fresh air in

You must clean the inside of your car before your test and make sure that you've left fresh air in. You must have at least one window open on each side throughout the test, so your pupil needs to

wear clothing suitable for the weather.

Find out more about the [rules for the car used for the driving test](#).

#### 2. Wear a face covering

Your pupil must bring and wear a face covering when they come for their test, unless they have a good reason not to and they told us this when they booked their test. We strongly encourage you to do the same.

Read more about [face coverings and driving tests](#).

#### 3. Do not get to the driving test centre too early

You should arrive for your pupil's driving test no more than 5 minutes before the appointment time.

#### 4. Follow the rules for using the driving test centre waiting room if it's open

There are temporary rules for using driving test centre waiting rooms during the pandemic. Make sure you're familiar with the rules before you go.

Read the [rules for using waiting rooms](#).

### Actions to take after the test

#### 1. Encourage your pupil to read the new guidance to understand their test result:

You and your pupils can use new guidance to better understand their test result, find out how to improve their skills, and help them better prepare for their next test if they fail.

Read the guide about [understanding your car driving test result](#).

#### 2. Check the appeal guidance if your pupil thinks the test did not meet the legal requirements.

Your pupil can appeal their driving test if they think it did not meet the legal requirements.

[Check the reasons you can appeal a driving test](#).

### Helping your pupils pass their driving test first time

Driving tests will restart in England and Wales from 22 April. Driving lessons can resume in Scotland on 26 April, with tests restarting on 6 May. We know this will be a busy time for you, and that some of your pupils will have tests coming up soon. We want your pupils who are prepared to drive safely on their own to do so as soon as possible. We are asking for your support to make every test count.

### The top 10 reasons people fail the driving test

We've published the top 10 reasons for failing the driving test to help learners understand the common faults and knowledge and skills they need to work on to pass first time. This includes tips for learners to improve their driving to avoid these mistakes. We're also encouraging learners to practise driving on a variety of roads and in different conditions, so they are better prepared for their test. You can read more on [GOV.UK](#)

This has also been produced in Welsh and is [available here](#).

### How you can help

Focusing refresher lessons for those with tests from 22 April onwards on these 10 areas could make the difference between a pass or a fail. We know many of you will be chatting with your pupils with tests booked in the coming weeks to check they feel confident enough to pass their test. If they don't feel ready, they can reschedule to a later date for free and get more time to

practise so they pass on their first attempt.

### Rescheduling a test

Pupils who do not feel ready to pass first time can reschedule their test for free at [www.gov.uk/change-driving-test](http://www.gov.uk/change-driving-test)

Pupils who are fully prepared for a test can also use this service to find an earlier test date. We add extra tests to our booking service regularly and recommend pupils check availability at all local test centres if their nearest centre is fully booked. Learners who have practised on a variety of roads should be able to take a test anywhere and pass first time.

### Keep a record of your pupil's driving lessons

You can use our free form (sometimes called the 'driver's record') to track your pupils' progress as they learn to drive.

The records allow you to:

- easily check what your pupils need to know by grouping together key skills
- include new stages of learning so your pupils can reflect on their lessons

You can download it from [GOV.UK](http://GOV.UK)

Your pupils can also record any extra practice they do using the free form at [www.gov.uk/dvsa/record-private-driving-practice](http://www.gov.uk/dvsa/record-private-driving-practice). They can then talk to you about their experience in their next lesson.

### Make it count

There is no way to change the outcome of a driving test and we want everyone to pass first time. We've published new guidance about what a candidate needs to do if they want to appeal the result of their driving test. You can find out more [here](#).

### Helping your pupils who fail

We know failing a driving test is extremely disappointing and your pupils will feel frustrated if they fail and have to wait longer for another test. To help pupils who fail their test, we will update the guidance which explains the driving test report on GOV.UK on 22 April. You can use this with your pupils to better understand the results of their test, and get the information you need to help them better prepare for their next test. Thank you, Driver and Vehicle Standards Agency.

### Driving test results. Better explained.

A link to the guide is included in the result email that's emailed to your pupils after their test. [View the guide](#)

### What's in the guidance

The guidance explains what your pupil needed to do in the 24 skill areas that are assessed. It also includes examples of common faults and advice for your pupils about how to improve in these areas.



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### The full list of areas includes:

- ancillary controls
- awareness and planning
- clearance to obstructions
- control
- controlled stop (emergency stop)
- eyesight check
- following at a safe distance
- forward park (drive forward into a parking bay)
- fuel-efficient driving (eco-driving)
- judgement (overtaking, meeting, crossing)
- junctions (including roundabouts)
- move off
- pedestrian crossing
- position and normal stops
- positioning
- precautions
- progress
- response to signs and signals
- reverse park (parallel park or reverse into a parking bay)
- reverse / right (pull up on the right)
- signals
- use of mirrors
- use of speed
- vehicle checks ('show me, tell me' questions)

### Try it with mock tests

You might find this information useful when you're carrying out mock tests.

You can use paper copies of the [driving test marking sheet](#) to do this.

### Brand-new Safe Driving for Life website

<https://www.safedrivingforlife.info>

The new site includes exciting features to help your pupils pass their theory test first time. It also provides valuable information for road users throughout their driving lifetime. We will share our plans to officially launch the website to learner drivers and their family and friends later this Spring.

### How the site works

The site has replaced the existing Safe Driving for Life site. We've kept popular content such as the free practice theory tests, the shop and blogs. And we've added new content and features to the site. The site will also replace the DVSA Learning Zone which will be merged into the Safe Driving for Life website. If any of your pupils have an existing Learning Zone subscription with 3-months or less to go, they will continue their theory test revision on the current DVSA Learning Zone. This will ensure they do not lose their progress. We're unable to transfer their progress across to the new site. Anyone with a 12-month subscription will be emailed clear instructions on how to move to the new site so they can start using the new features. We'll directly contact everyone with an existing Learning Zone subscription to explain what this means to them.

### Exciting new features

Your pupils will now be able to share their theory test revision progress with you through the website. This feature is available to you for free if your pupil has purchased a DVSA learning subscription. We've developed a new test readiness tool that shows you and your pupil when they're ready to take their theory test. These features were developed using learning science and feedback from ADIs, who said it would help them to plan their lessons. The learning experience simulates the real test environment so your pupils will become familiar with, and prepared for, the actual event. The site will use time and repetition to check your pupils' knowledge and understanding. It will also ask your pupil questions about their worst performing areas. We've grouped topics together and split each topic into a study section and practice section. That way, you and your pupil can monitor progress and you'll know when they're ready for their test using the 'test readiness' tool.

### Benefits to you and your pupils

The website is free for you to sign up to, and you can invite your pupils to buy a learning subscription. You'll only be able to use the feature if your pupil buys a subscription and chooses to link to you via the website, and share their progress. You will get points based on the length and type of subscription your pupils buy. You can redeem these points for Amazon Gift Cards. The more points you collect, the higher the value of the gift card.

- £10.00 Amazon Gift Card = 100 points
- £20.00 Amazon Gift Card = 180 points
- £50.00 Amazon Gift Card = 400 points

Your pupils will also have the option to share their progress with a family member or a friend by linking them to the website. We hope this will be a helpful tool for you. It will demonstrate to your pupil and their family what knowledge and skills your pupil needs to work on to prepare them for their test. Your pupils' friends and family will also now be able to sign them up for a learning subscription as a gift.

### Testing the new features

We want to make sure the new features work for you and your pupils. So we are working with NASP and a small group of ADI volunteers and their pupils to test the new functionality in a live training environment. We'll share this feedback with you as soon as we can. In the meantime, the new features are now live, so please check them out and feel free to test them with your own pupils.

### You can advertise on the new site

If you're interested in advertising on the site you can contact [dvsaadvertising@media-shed.co.uk](mailto:dvsaadvertising@media-shed.co.uk) for more information or to request a media pack.

### What's next

We'll be contacting everyone with a theory test booking to let them know about the new site and explain how they can use the learning modules to track their progress and know when they are ready to take their theory test. We're really excited about our new site and the newly added features. We're planning to officially launch it to all learner drivers and their family and friends soon. We will be continually developing the new site by adding new content, learning modules and functionality so your feedback is vital. You can give your feedback via the site or email it to [feedback@safedrivingforlife.info](mailto:feedback@safedrivingforlife.info)

### Free rapid lateral flow tests for you and your pupils in England, Wales and Scotland

To help keep you, your family, your pupils and our examiners safe, we'd encourage both you and your pupils to regularly take coronavirus (COVID-19) rapid lateral flow tests. This includes while you're teaching them to drive and within the 4 days before they take their driving test. Around 1 in 3 people with COVID-19 do not have symptoms. Rapid lateral flow tests help to find cases in people who may have no symptoms but are still infectious and can give the virus to others. If you live in England, Wales or Scotland you can get a coronavirus (COVID-19) rapid lateral flow test if you do not have symptoms. They're free and you get a result 30 minutes after taking the test. Find out more:

<https://www.nhs.uk/conditions/coronavirus-covid-19/testing/regular-rapid-coronavirus-tests-if-you-do-not-have-symptoms/>

<https://gov.wales/get-rapid-lateral-flow-covid-19-tests-if-you-do-not-have-symptoms>

<https://www.gov.scot/news/regular-rapid-testing-for-everyone/>

Getting tested regularly is the only way to know if you have the virus. If people test positive and self-isolate, it helps stop the virus spreading. You should take a rapid lateral flow test twice a week (every 3 or 4 days). This applies even if you've had the first dose or both doses of a COVID-19 vaccine. The COVID-19 vaccine has been shown to reduce the chance of you suffering from COVID-19 disease. You may still get COVID-19 despite having a vaccination, but this should be less severe. The NHS does not yet know how much it will reduce the risk of you passing on the virus. You're also more likely to be teaching pupils in the age groups where the data shows infection rates are some of the highest and where vaccination is still to be undertaken.

### What this means for your pupils

Your pupils will not need to take a rapid lateral flow test to be able to take their driving test, but by doing one, they'll help to stop the spread of COVID-19.

For the rapid lateral flow test to be valid, your pupil will need to take the test in the 4 days before their driving test. If your pupil or anyone they live with tests positive from a rapid lateral flow test, everyone in the household must:

1. **self-isolate**
2. **get a polymerase chain reaction (PCR) test** to confirm the result (a PCR test is a different type of COVID-19 test)

### If a PCR test result is negative

If your pupil and everyone they live with gets a negative PCR test result back before their driving test, they can stop self-isolating and take their driving test. If a PCR test result is positive or they do not get a PCR test result in time your pupil must not go for their driving test if either:

- they or someone they live with has a positive PCR test result
- their rapid lateral flow test result is positive, and they do not get a PCR test result back before their driving test.

They will need to change their driving test appointment <https://www.gov.uk/change-driving-test> to a later date. They can then email us if they'd like us to try and find an earlier appointment. They should email [customerservices@dvsa.gov.uk](mailto:customerservices@dvsa.gov.uk) with the email subject 'Lateral flow rebooking' and include 2 of these 3 pieces of information:

- their driving licence number
- their theory test pass certificate number
- their driving test reference number

We'll then try to find them an earlier test appointment.

We'll only do this if they changed their test appointment within 4 days of their test. This service cannot be used by anyone else to try to get an earlier appointment. We will refuse anyone who is not eligible who tries to use this service. We're contacting all driving test candidates to let them know how to get a rapid lateral flow test and encourage them to get them while they're learning to drive and before they take their driving test. If you have a booked a driving test for any of your pupils, you need to pass this information on to them.

## Calling all ADIs in Staffordshire

Funding secured for 25 ADIs to receive free Honest Truth memberships



If you are an ADI based in Staffordshire, then please read on for interesting news from our friends at The Honest Truth. We are pleased to announce that funding from the Staffordshire Safer Roads Partnership (SSRP) has been granted to allow 25 ADIs to receive a one-year subscription to the Honest Truth - worth £100. We are now inviting expressions of interest from ADIs teaching students in Staffordshire or Stoke-on-Trent, who would like to be considered for one of the places. Please email [info@thehonesttruth.co.uk](mailto:info@thehonesttruth.co.uk) stating the following details and we will respond right away to acknowledge receipt. You will be notified if your application has been successful by the end of May 2021.

- Your name
- Your ADI number
- Your postcode
- Your contact number/email
- Approximate number of students you teach per year
- Do you currently deliver any additional road safety messages during lessons?

Thank you for your interest in the Honest Truth. You can find out more about what it means to be an Honest Truth Partner and the resources they receive by visiting the Honest Truth website <https://thehonesttruth.co.uk>



Please click image below for TSR May 2021



Items this month include:

- Reduction in car usage – rise in car ownership
- Driving behaviour report
- Annual survey of local road network
- Call for nominations
- The commercial vehicle show
- Medical fitness to drive
- More effective use of cameras sought
- Smart motorways Latest 1
- Motorway service stations
- A hope for more time to cross

- Adaptive cruise control
- New President for local IAM group
- Learning to drive – challenges for the process
- Road deaths rise in USA
- Road deaths in Europe fall
- Call for road safety targets
- Reducing casualties by stopping crashes – Hull
- Styrelf long life
- The driving test – top ten reasons for failure
- More investment in Bikeability
- Smart motorways update 2
- Red light enforcement
- Points and insurance costs
- Road user charging

And much more!

Also, just to say Graham is now finding that a number of organisations seem to be returning to evening and weekend meetings in the autumn and his diary is beginning to fill up for that period and into next year. He is available to visit your Local Association and provide an interactive evening within the theme of Transport, Traffic, Safety and Roads and if you would like to have him attend your group then please make contact [graham@grahamfeest.com](mailto:graham@grahamfeest.com)

Graham will attend your group and makes no charge for preparing, his travel time, any overnight accommodation which he may need or leading your evening. He does however seek to recover his travelling expenses at a mileage rate of 22p per mile (well below the recommended customs and revenue mileage rate) and will willingly give you an idea of that cost before any arrangements are made.

## Latest links from Road Safety GB



Click the article to read

[Has Covid-19 sparked a motorcycle revolution?](#)

[Government moves to extend rental e-scooter trials](#)

[Further speakers confirmed for RSGB's online cycling event](#)

[Warwickshire's Community Speedwatch teams return to action](#)

[Intervention tackles the root causes of driving offences](#)

['Walk this May', charity urges](#)



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**secretary@adinjc.org.uk**



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ANDY MORRISON ADI, APDI SOUTH WEST CHAIRMAN

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AUTOMATICALLY  
BE A SILVER  
MEMBER BUT CAN  
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- Online Industry News: Breaking Newsflashes and Social Media
- Monthly Newsletter
- Online CPD Training
- Free Webinars
- ADI Register Removal Representation, Negotiation and Support
- Representation of Members
- Views to Government Departments and Agencies

## Calling All Driving Instructors!

Cycle Savvy ADI Recruitment - sign up for our exciting pilot project and shift your skills up a gear!

The Department for Transport is looking for 4,000 Approved Driving Instructors to take part in a brand new study. Sign up now to take part in ground-breaking research, designed to improve understanding and co-operation between people who drive and people who cycle. Participants will be assigned to a control or treatment group, with both groups given access to free online training at different points in the study, and free practical training available to some. This training is the perfect opportunity to shape the future of the driving instructor industry, whilst gaining valuable training to ensure you stand out from competitors. Get involved and visit [www.cyclesavvydriving.co.uk](http://www.cyclesavvydriving.co.uk) to sign up today. This project is delivered by the Bikeability Trust, supported by the AA, DVSA, DIA, MSA GB and ADINJC.

We would also just like to relay apologies once again on behalf of the Bikeability Trust when the official website launched on May 7th, as there was an unfortunate blip however, everything has now been fixed so please everybody, do support the scheme if you possibly can and help to spread the word to your colleagues and trusted network connections. Thank you!



## Green motoring milestone with half-a-million ultra low emission vehicles now on UK roads

The UK is at the forefront of the electric revolution as nearly 1 in 7 new car sales so far in 2021 have a plug.

<https://www.gov.uk/government/news/green-motoring-milestone-with-half-a-million-ultra-low-emission-vehicles-now-on-uk-roads>



## CALLING ALL DRIVING INSTRUCTORS:

Sign up for our exciting pilot project and shift your skills up a gear!

The Department for Transport is looking for 4,000 approved driving instructors to take part in a brand new study.

Sign up now to take part in ground-breaking research, designed to improve understanding and co-operation between people who drive and people who cycle.

Participants will be assigned to a control or treatment group, with both groups given access to free online training at different points in the study, and free practical training available to some.

This training is the perfect opportunity to shape the future of the driving instructor industry, whilst gaining valuable training to ensure you stand out from competitors.

Get involved. Visit [www.cyclesavvydriving.co.uk](http://www.cyclesavvydriving.co.uk) to sign up today

This project is delivered by the Bikeability Trust, supported by the AA, DVSA, DIA, MSA GB and ADI NJC.

**VISIT [WWW.CYCLESAVVYDRIVING.CO.UK](http://WWW.CYCLESAVVYDRIVING.CO.UK) TO SIGN UP TODAY**



## Latest news from Marmalade and it's great news for instructors and learners!



Some great stuff from our sponsors Marmalade, all good news for instructors and their students. Check it out here:

1. We're boosting your commission
2. Marmalade's Theory Test refund scheme
3. 6 months free trial of MyDriveTime app

Marmalade is boosting the commission it pays to Marmalade Network members on all Marmalade Learner Driver policies by £10 per product during the month of May!

Why not spread the Marmalade and increase your chances of boosting your income by ordering more leaflets, booklets and cards to give to your pupils. If you're not yet a member, [register here](#):

### Marmalade's Theory Test refund scheme – who's eligible?

- Provisional licence holders
- Those who hold a current Marmalade policy

They have proof their theory test certificate expired between 23rd March 2020 and the date practical driving tests resume in their devolved nation.

**IMPORTANT:** Applicants must read the terms and conditions and apply for their refund within 30 days of practical tests resuming. Find out [more here](#).

### 6 months free trial of MyDriveTime app!

We've recently partnered with MyDriveTime to offer an extended, 6 month trial of their award winning admin app that helps ADIs manage their diary, students and money. Log on to Marmalade Network and [find out more](#).

### We're happy to help!

Our dedicated team is at the end of the line to answer all your enquiries and to signpost you to Marmalade products such as Breakdown cover and Tuition vehicles. Just call us on **0333 323 2615** or if you prefer, you can email us at [info@marmaladenetwork.co.uk](mailto:info@marmaladenetwork.co.uk)



**Government to refund expired theory tests** 

**Marmalade to refund expired theory tests** 

**Marmalade will pay £23 for a new theory test for new and existing customers whose theory test has expired during lockdown!**

Email: [info@marmaladenetwork.co.uk](mailto:info@marmaladenetwork.co.uk), call **0333 323 2615**, or [click here](#) to read more and share the link with your pupils.



\*Terms and conditions apply, please see [website](#) for details.

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My grateful thanks as always to industry guru John Farlam [www.adimasterclass.co.uk](http://www.adimasterclass.co.uk) for allowing me to include 2 of his recent articles on GDPR-UK and autonomous vehicles.

### GDPR-UK and the topic of registration with the ICO

Last week I received a question about GDPR. The question was along the lines of (My paraphrased version):

"Hi John,

*I have registered with the Information Commissioner's Office (ICO) and paid my £40 fee, however, talking to other instructors it seems that I'm in a minority and that most have not registered with the ICO - in addition, those I have spoken with have not taken any specific steps to protect the data they hold about customers since GDPR was introduced... Am I a bit of a 'mug' for paying?*

A. Gold Member"

#### A bit of a 'mug' for paying for a legal requirement?

Well that depends on whether you want to be a law-abiding citizen and what future risks you are prepared to take with your ADI licence. Despite the fact that the UK has left the EU, GDPR is still in existence post BREXIT, but it is now regulated by the UK Government and has been renamed UK-GDPR. The rules and regulations are virtually the same as the previous GDPR (the changes are simply procedural issues).

I think that the following quote from the Information Commissioner's website also answers the "Am I a bit of a mug?" question. 'Every organisation or sole trader who processes personal information needs to pay a data protection fee to the ICO, unless they are exempt.' (Source <https://ico.org.uk/for-organisations/data-protection-fee/>) As a driving instructor you collect and process personal information which might include customer names, addresses and phone numbers, date of birth, provisional licence number (even if only briefly for test booking services), test pass data and possibly more besides. You might also have a dash-cam and/or internal cam which automatically requires you (as a business) to register even if you kept everything else in your head! It would be pretty well impossible to operate as an instructor without doing some of the things that require registration. The person asking the question noted that a couple of instructors told him that they had never been contacted by the ICO and so knew nothing about GDPR. The reason that instructors have not been contacted is simply that there is no compulsory business registration for sole-traders in the UK (other than for personal tax liabilities). The ICO do contact companies who are registered at Companies House (Ltd., LLP, & PLC Companies).

BUT...

Whether or not the ICO contact you there is still a requirement to register. It is the trader's responsibility to take advice and manage their business legally. Imagine if you had been working for a few years and had never notified HMRC for example - but no one contacts you to tell you that you must register and submit a tax-return.

My guess is that many (perhaps a majority?) of driving instructors and other small businesses that process data don't register with the ICO - I also suspect that they don't comply with the rules that cover the handling of data but registration is a legal requirement with fines ranging from £400 to £4000 for non-compliance.

### The risks?

Whether or not you consider that you should register with the ICO depends on your attitude to risk. Some instructors are happy to use the phone illegally in the car and break speed limits if they are 'careful about where they do it'. However, the risks of doing these things are massive and could result in removal from the ADI Register if caught - the equivalent of a £150,000 fine if they were debarred from teaching for 5 years (plus the hassle of re-qualification if they were permitted to do so). The risks associated with GDPR could be just as serious as speeding or illegal phone use but the chances of being caught are probably lower. The only time that you would be caught would be in the event of a data breach or complaint. I've already mentioned the fines, but a fine is the least thing that an ADI would need to worry about. In the event of data breach you could also face claims for extensive damages from customers whose data has been 'leaked'. But although the risk of being 'found out' is perhaps lower than the speeding or phone use mentioned above, it's my guess that if you were prosecuted for a GDPR offence there would be a real risk of losing your ADI licence - and never being allowed to instruct again under the 'fit and proper person' catch all.

#### So, should you register?

In my opinion if you consider yourself to be professional you should most definitely register. Are you likely to be caught and fined if you don't? Perhaps not but if you are caught the consequences could be huge - not least the possibility of losing your ability to earn a living.

GDPR-UK article links here: [https://www.adimasterclass.co.uk/shares/21-05\\_2018-GDPR.php](https://www.adimasterclass.co.uk/shares/21-05_2018-GDPR.php)

<https://www.adimasterclass.co.uk/Members/wednesday-archive/2021/April/28-04-2021-312-gdpr-reminder.php>

### Autonomous vehicles

This information about autonomous cars was first published in John Farlam's ADI MasterClass in May 2021.

Whenever I include self-driving cars in my articles (as I did when commenting on the recent news about self-driving cars coming to UK roads) I often get messages from instructors who are worried that they are about to lose their livelihood - when I get asked I offer my reassurance that self-driving cars are still a long way off and although there will be a host of changes in the next 20 years, driving instructors are likely to be around for another 40 years. But...

Rather than accept my reassurance I thought that you might like to hear the experience of an ADI, Bob Harding-Williams, who owns a Tesla. Here's what Bob wrote to me after my 'reassuring comment'.

<https://www.adimasterclass.co.uk/Members-Weekly/wednesday-2.php>



**ADI MasterClass**  
**Weekly**  
News and Updates 2x a Week

FREE FOUR WEEK TRIAL - CLICK FOR INFORMATION

On their website, featured recently:

- Focusing on young drivers [click here to read](#)
- Test results explained [click here to read](#)
- Rural roads teenage danger zone [click here to read](#)
- Virtual driving lessons [click here to read](#)



Are you ready for Expo 2021?

Just 5 short months to go :-)))

The UK's must-attend driving instructor show. The ADINJC & Intelligent Instructor National Conference & Expo '21 is the follow up to our hugely successful inaugural driving instructor show. This free to attend event takes place on Sunday 10th October 2021. The expo will offer unrivalled access to 50+ industry suppliers who will showcase their latest products and services, offering a valuable opportunity to see what's new on the market to help your business flourish. Visitors can also attend a wide range of topical seminars delivered by expert speakers, which will run in multiple dedicated rooms throughout the day. Key topics include business growth, coaching, lesson planning, marketing, standards checks, training and teaching aids. Our goal is for visitors to come away educated, invigorated, thinking differently and passionate about being an instructor. We also wanted to ensure people had fun doing it too! So, if you are new to the industry, perhaps considering becoming a driving instructor, are an independent instructor or even part of a franchise, the ADINJC & Intelligent Instructor National Conference & Expo '21 is a must-attend event.

Book your free to attend ticket now!

Look forward to seeing you there on Sunday 10th October 2021.

<https://events.intelligentinstructor.co.uk>



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Terms and conditions apply. See website for details. \*12 months' free black box insurance available in the majority of UK postcodes. Repeated unsafe driving could lead to a premium increase but 9 out of 10 Marmalade drivers have never had that problem.



I'm sorry, but the issue of smart motorways has to be the lead item in my column yet again. There was a piece in the Mail of May 4th with the headline 'It's official: Smart m-ways are deadlier than regular roads.' The paper went on to say that official figures have shown that death rates on smart motorways with the hard shoulder permanently removed are higher than those on conventional motorways. The revelation blows a hole in Transport Secretary Grant Shapps' claims that smart motorways are 'as safe as, or safer than' their conventional counterparts. It also undermines a claim in the previous week by Highways England's acting chief executive Nick Harris that they 'are the safest roads in the country'. Evidence submitted to the Commons transport committee, which is investigating smart motorways, shows that in 2018 'live lane fatality rates' were more than a third higher on 'All Lane Running' (ALR) roads. These smart motorways have their hard shoulders permanently scrapped and converted into an extra lane, meaning motorists can become marooned in traffic rushing past them. In 2019, the live lane fatality rate on ALR roads was eight per cent higher than on conventional motorways. The Department for Transport figures, which include collisions between moving and stationary vehicles, show death rates were lower on ALR roads – the most common form of smart motorway – in 2015, 2016 and 2017. But they overtook the rates on conventional motorways in 2018 and 2019. The figures show live lane fatalities have surged on ALR motorways over the last five years as more miles of them have been rolled out. Meanwhile, the rate on conventional motorways has fallen. The Mail's piece was a lengthy one and told of victims, one of whom was only eight-year-old, and I won't bore you by repeating it here. Instead, I will just quote the Mail's comment piece of the same date: "Time to scrap these death-trap motorways". I wholeheartedly agree.

And there was a story in the Auto Express of April 7th which said that number plates that reference Covid-19 have been banned by the Driver and Vehicle Licensing Agency (DVLA). An investigation by the Telegraph found that the organisation has forbidden the creation and sale of registrations such as 'COV 1D', 'COV 11D' and 'COV 111D' amid concerns they could cause offence to those who have lost family or friends to the virus. Number plates referring to the NHS are still allowed, however, and prices of these have reportedly increased as drivers look to pay tribute to the UK's frontline health and care workers. The DVLA holds a bi-annual meeting to work out which plates should be banned – the "vast majority" are made available, it says, but those that "may cause offence, embarrassment or are in poor taste" are eliminated. Good idea. And, by the way, I still have M5 PSL if anyone is interested.

There was an interesting piece in the Mail of April 8th. It had the headline 'Best place to find a Chelsea tractor really is in Chelsea'. It went on to say that they are favoured by mums for the school run and have been labelled 'Chelsea tractors' by critics. Now a survey has found the name really does ring true because the highest concentration of sports utility vehicles (SUVs) is in upmarket Chelsea and neighbouring areas of London. Popular SUVs include the £23,000 Nissan Qashqai, the £32,000 Range Rover Evoque and the £40,000 BMW X3. Some weigh more than two tons and have four-wheel drive more suited to off-road conditions – far from those found in cities. Analysis, commissioned by think tank the New Weather Institute and climate charity Possible, found the top three districts for large SUVs in the UK are the London boroughs of Kensington and Chelsea, Hammersmith and Fulham, and Westminster. One in three new cars bought privately in these districts is a large SUV, according to sales in 2019 and 2020. Critics claim most are used for shopping trips and dropping children off at school – clogging up tight city streets with their big engines pouring out pollution. Study co-author Andrew Simms, of the institute, said the home of the Chelsea tractor 'really is Chelsea'. He added: 'One of advertising's biggest manipulations has persuaded urban families that it's perfectly normal to go shopping in a two-ton truck.'

Robbie Gillett, of Possible, claimed car companies have promoted SUVs as a 'luxury status symbol for far too long'. Steve Gooding, of the RAC Foundation, urged drivers to choose 'the right vehicle for the right trip to cut the size of our carbon footprint'. Well, Mrs Adrian and I have the choice of a petrol Swift Sport, a hybrid eNero or a diesel Yeti 4x4. So I reckon we are doing our bit, don't you?

There was an alarming story in my local regional daily, the Western Morning News on April 12th. It told how two Devon and Cornwall Police officers have been dismissed without notice after filming themselves driving at 89mph in a seized car. Police Constables Shaun Pearce and Daniel Pike were found to have committed gross misconduct during the incident in January 2019. Devon and Cornwall Police said the officers were on duty in the "No Excuses" road safety team at the time. (You couldn't make it up, could you?). It was alleged that on January 16th, 2019, the officers had seized a vehicle as part of "The Fatal Five" campaign, which aims to tackle issues such as speeding. A force spokesman said: "Pc Pearce drove the vehicle, without the consent of its owner, for 3.1 miles, at one point reaching a speed of 89mph. Pc Pike was a passenger and filmed part of the driving, including the excessive speed. This footage was then shared with other officers via a WhatsApp group". Following a three-day public hearing, a misconduct panel concluded that the allegations were proven, the force said. The officers were found to have breached the expected standards of professional behaviour during the incident and they were dismissed without notice on March 25th. Good grief!

There was a piece in Classic Car Buyer on April 14th, that brought us up to date on what the paper calls the 'Pothole plague'. Maintaining local roads in England and Wales to their target condition is still way out of reach despite a 15% increase in budgets, according to the latest Annual Local Authority Road Maintenance survey produced by the Asphalt Industry Alliance. (I bet you have never heard of them). This year's Pothole Impact Tracker report shows that the total cost to British drivers from pothole damage over the last 12 months was slightly up, reaching £1.267bn compared to £1.249bn for the year to March 2020. While slightly fewer drivers have suffered damage than in the previous year, the average repair cost per driver is up by 11% to £127.20, resulting in the slight rise in the national bill. Nearly half (48%) of all drivers say that the condition of the road surfaces in their local area are worse than 12 months ago, with only 12% saying they are better. Well, there we all are then.

There was an interesting story in the Mail on Sunday of April 25th. It said that, as the new owner of a £220,000 Bentley, the Duke of York can expect no shortage of admiring glances. But one woman is distinctly unimpressed by his expensive new toy – French socialite Isabelle de Rouvre. The 75-year-old mother-of-four is suing the Duke and ex-wife Sarah Ferguson for £6.7million, which, she alleges, remains outstanding from when they bought her alpine chalet in Verbier in 2014. Last week, Andrew was driven from his father's funeral in the 200mph Flying Spur, which he has had resprayed in British racing green. While his extravagance has raised eyebrows in some quarters, Ms de Rouvre declared herself not in the least bit shocked. "You know, nothing surprises me about him. Nothing." She told the Mail on Sunday pointedly. She said she hopes her legal action to recoup her millions will be resolved "soon", adding: "The case is in the courts." Andrew, who stepped down from Royal duties over the continuing scandal of his friendship with paedophile Jeffrey Epstein, took delivery of the Bentley in September. It came in blue, but the colour was not to his liking, so he arranged for it to be resprayed. It also now has personalised number plates. How the other half lives, eh!

And Auto Express of April 14th had a piece which said that learners are facing long delays for practical driving tests, with a huge backlog having built up during lockdown ahead of tests resuming on April 22nd. The Driver and Vehicle Standards Agency (DVSA) says there are currently 420,000 practical tests booked in its system, with the national average waiting time for a driving test now up to 17 weeks from booking. This will vary by region, however, with some test centres experiencing higher demand than





others. In December 2020, before the start of England's third national lockdown, the DVSA had 1,461 driving examiners available for testing. These examiners work to strict test and administrative schedules, however, and can't adjudicate any more exams in a given day than they normally would. As such, the DVSA is sequestering 307 managerial and desk staff who are qualified to run driving tests to help deal with the backlog. A further 300 examiners are being recruited, and tests are being conducted on days when they normally wouldn't – the DVSA ran tests on Boxing Day last year, for example. In addition, the organisation is initiating plans to eliminate the cumulative backlog of theory tests by August 2021. I've said it before and I'll say it again – I'm so glad that I have retired!

And there was a story in the same issue of Auto Express which said that the number of learner drivers and riders crashing during their practical tests has been on the rise. DVSA data shows that 695 candidates crashed during their tests in the 2019/20 financial year, up from 637 in 2018/19, and 414 in 2015/16. The data, obtained via freedom of information requests by car retailer Group 1 Automotive, shows 3,114 candidates have crashed during tests in the last six years. Of these accidents, 2,869 involved car drivers, 52 were motorcyclists, 177 were for goods vehicle drivers, and 13 were people taking their driving tests in cars with trailers. There were only 137 incidents in 2020/21 due to Covid restrictions stopping tests. Regardless of the period, they're a tiny fraction of the 1.6million people who take a practical test in any given normal year. On average, just 0.035% of learners had a collision during their tests. Interesting stuff, do you not think?

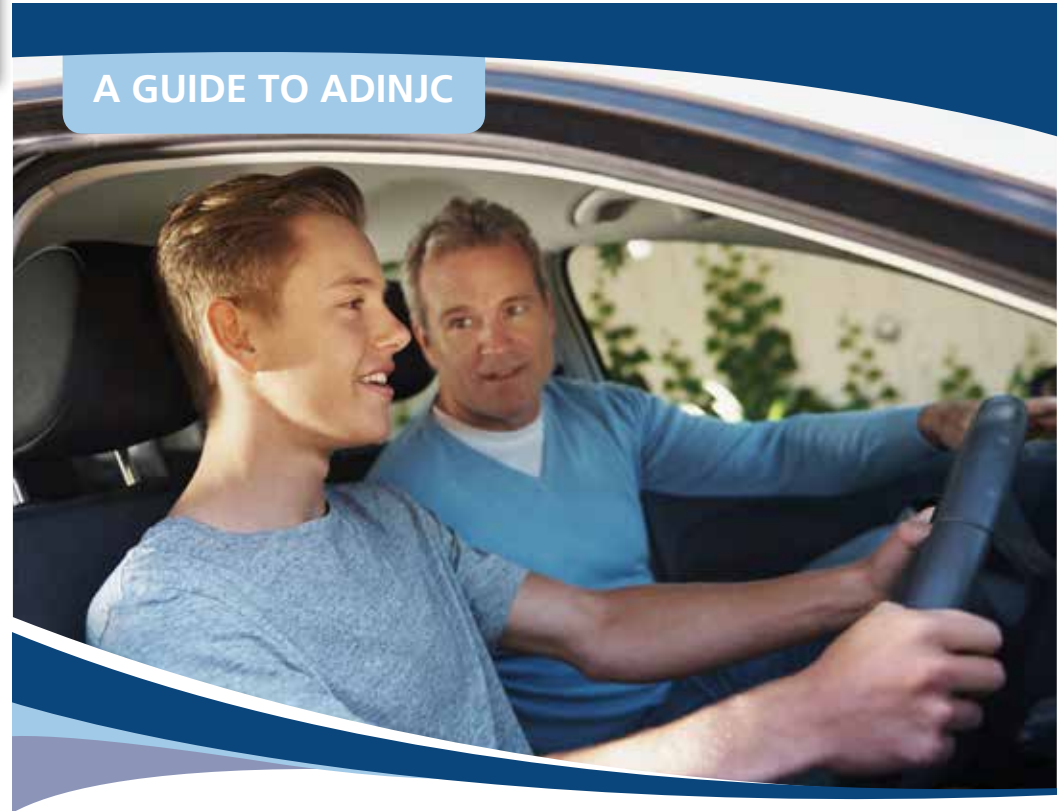
And finally,  
Rhetorical questions just aren't worth asking. Are they?  
Gilbert O'Sullivan walked into a bank. The manager asked: "What did he want?" The teller said: "A loan again, naturally."

Til next time

*Adrian*

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## A GUIDE TO ADINJC



## Professional Indemnity Driving Tuition

### Why is Professional Indemnity cover so important?

Because we all make mistakes in life, including in our business operations as a driving instructor.

However, if you make a mistake in running your driving school, the consequences can be very serious. You could, for instance, be sued for vast sums of money. Professional Indemnity will provide you with protection in case someone decides to take action against you even when you haven't done anything wrong.

The ADINJC Professional Indemnity insurance, provides the valuable protection you need as a driving instructor offering professional advice to the public, to prevent this happening. It covers you when, as a result of negligence, you are sued for losses or damages by a third party. In short, it gives you peace of mind: if a claim is brought against your business, you won't have to worry about the financial implications of a lawsuit. The ADINJC policy provides £5 Million cover for each and every member, ensuring you have sufficient cover. The policy also has a low policy excess of £500 for each and every claim.

You can find details of Waveney  
Group Schemes by going to  
[www.driving-school-insurance.com](http://www.driving-school-insurance.com)

**Waveney  
Group Schemes**  
PART OF THE TOWERGATE GROUP  
**Tuition Insurance**

# Do you require a replacement vehicle within 24hrs \* or can we help you find your next driving school vehicle?

## Our Services

Here at Specialist Vehicle Rental we've put together some special offer packages that are beneficial for your Driving School. A 12 month contract which offers you complete peace of mind and fantastic value for money. With established fleet terms in place with various vehicle manufacturers, we are able to provide our customers with a range of competitively priced vehicles to choose from. Our extensive vehicle range includes Peugeot 208, Renault Clio, Nissan Micra, Ford Fiesta, Mercedes A Class, BMW 1 Series, Audi A1 and Mini Cooper. These vehicles are available on daily hire, contract hire, sale (new and used) or short, medium and long term hire. If you would like to purchase a vehicle, we can offer a range of new or used cars at very competitive prices.

## Why Choose SVR?

- No Credit Checks
- Competitively priced. Found a cheaper quote? Let us know
- A common sense approach to adapted vehicle leasing perfect for the driving instructor industry
- Bespoke packages available when you want something that really stands out
- Dedicated 1 to 1 customer service to help you find the best value dream car for your business
- Like for like basis, we believe we offer you the best deal

Below is our current vehicle price list however, we're more than happy to discuss any vehicle not seen here and explore a bespoke package should you desire an alternative vehicle or mileage allowance.

Tier	Model	Contract Length	Mileage	Price Per Week	Price Per Month
1	Renault Clio, Peugeot 208 (5 Door)	12 Month	22,000	£92.28	£399.89
2	Ford Fiesta, Nissan Micra (5 Door)	12 Month	22,000	£107.88	£467.48
3	BMW 1 Series, Mercedes A-Class, Mini, Audi A1 (5 Door)	12 Month	22,000	£173.88	£753.48
4	Renault Clio, Peugeot 208 (5 Door)	12 Months (inc 7 Month Break Clause)	22,000 Pro Rata	£107.88	£467.88

Prices shown inc VAT. These vehicles and prices are all based on petrol models, please enquire for diesel prices.



## Included as standard

- A comprehensive, no obligation 1-2-1 consultation service
- Full servicing, mechanical work & maintenance support \*\*
- A replacement vehicle in the event of a breakdown \*\*\*
- Breakdown assistance
- Accident, tyre and windscreen support
- Full Road Fund Licence
- Delivery & collection anywhere in the UK \*\*\*\*
- UK-based reliable & responsible customer service team
- No hidden charges
- Fixed monthly costs
- Choice of colours
- Signage
- He-Man Dual Controls
- Flexible options available at the end of any contract.

\*\* Excluding tyres and clutch (add on packages available)

\*\*\* Vehicle must be off the road for more than 48 hours

\*\*\*\*Charges may apply

You'll need to let us know your anticipated business start date and your vehicle preference. We'll then send you our T&C's and your contract which must be signed and returned as soon as possible to avoid delay in your vehicle delivery.

**£120.00 set up fee applicable.**

## Customer Referral Bonus

Receive a **£50.00 referral fee** when you refer a friend or colleague resulting in a contract or a new/used car purchase. Contact our Customer Service Team for further details.

\*subject to availability

[www.specialistvehiclerental.co.uk](http://www.specialistvehiclerental.co.uk)

**0845 293 2799**



### 13 May - Scotland C-19 webinar

Lynne, Stewart and Andrew were in the company of William Davidson DVSA ADI Enforcement Manager for Scotland and Northern England who was able to answer many of your questions on the night and who also gave us the very latest update at that time.



### Join the FSB - special rate to join now!

Just a reminder that following on from our 2nd webinar with Clare Elsby from FSB we're delighted to be able to offer our members a special rate to become a member of FSB. Please see the advert for more details and you might also like to visit the FSB's website to find out more about membership. <https://www.fsb.org.uk/join-us.html>

### ADINJC Mastermind series

Hot on the heels of industry greats Phil Hirst and John Farlam, it was the turn of Graham Hooper from Tri-Coaching Partnership this month. Graham presented his take on the journey from PDI to the best ADI you can be. Places were limited as is usually the case - if you managed to secure a place, I'm confident you'll have been enlightened and entertained! Now who could possibly follow on from Graham Hooper? Well at this point, I don't even know so we best all watch this space but if you're a master of your own mind, you're bound to find yourself here at some stage ;-)))

### Virtual training with us!

'Hi ho hi ho it's off to work we went!' so currently training webinars have been put on hold. However, at our upcoming association meeting on Saturday 5th June, we will be hearing from our Head of Training Andrew Love on all things to do with upcoming training plans.

CPD offerings still available 24/7!

We're still offering easily accessible and reasonably priced online courses for study at your own pace. If you or your students prefer to study this way, we offer the following accredited courses via our own website:

Safeguarding Children (0-17) - Level 1

Information and Cyber Security

Handling Violence and Aggression at Work

Basic Life Support (BLS)

You can currently save **30% off** NJC online courses using 'ADINJC30'

For more information: <https://www.adinjc.org.uk/online-courses/>



## Take your place with thousands of small businesses

**At FSB our mission is to help smaller businesses achieve their ambitions. We are the UK's largest grassroots campaigning group promoting and protecting the interests of the self-employed and smaller business owners.**

Whether we're influencing key policy decisions in government, offering specialist advice and guidance on everything from HR to tax advice, or running virtual events, **the needs of small businesses come first.**

### How can FSB help your business?

If you run your own business, chances are you picked an industry you know and are passionate about. You're confident that you know it well enough to be able to cope with whatever life throws at you. But what happens when you need to deal with something outside your field of expertise? No one person has all the answers. The good news is, joining FSB, means having someone on your side who does have the legal, tax or HR expertise needed.

### What's included in membership?

Right from the outset, FSB members have access to a range of services designed to make your life easier, including:

- Legal and tax protection scheme and legal costs insurance including a 24/7 legal advice line
- An extensive online legal hub with over 1,100 documents and templates
- 24/7 employment advice, and fully customisable documents from the legal hub
- Free business banking (subject to status)
- Easy access to funding
- Cyber protection insurance
- Debt recovery service
- Specialist hubs including our start up hub [fsb.org.uk/start](https://www.fsb.org.uk/start)

FSB are delighted to offer a **£30\* discount** in association with ADI National Joint Council.

**To find out more and to take advantage of this £30\* discount, please send your name, contact telephone number and postcode, quoting FSB to Lynne Barrie, ADINJC Chairman at [chairman@adinjc.org.uk](mailto:chairman@adinjc.org.uk)**

This promotion is provided by the Federation of Small Businesses (FSB). \*FSB Business Essentials Membership starts from £147 per annum with a £30 registration fee for the first year. This rate is applicable to businesses with zero employees. Rates increase depending on your number of employees. Please see the website for full details of subscription rate bands. Until 31 December 2021, the £30 registration fee will be waived for all new full FSB Business Essentials members. This offer is not available to existing FSB members and associate members. To find out how FSB uses your data and takes steps to protect your privacy, please visit [www.fsb.org.uk/privacy](https://www.fsb.org.uk/privacy). Registered Office: National Federation of Self Employed and Small Businesses Limited, Sir Frank Whittle Way, Blackpool Business Park, Blackpool, FY4 2FE. Registered in England No. 1263540.







Hope you enjoyed the TEDx talk last month from Jennifer Jones entitled 'How adaptability will help you'. This month, I feature Physician and award winning author Sandra Dalton-Smith and her TEDx Atlanta talk entitled 'The real reason why we are tired and what to do about it.' In what still appears to be an ongoing climate of uncertainty, if you're especially struggling with sleep/rest, I hope Sandra's talk helps you. See what you think...



*Please do let me know if you have any of your own favourite videos/ideas for sharing with us all. Please also remember that I welcome articles and especially coaching/client centred related so if any of you have already written some masterpieces, feel free to send them my way! That goes for coaches in our industry and beyond. Finally, if you have any coaching/client centred issues you have encountered/would like support with, please do let us know. Even if it's specific topics you'd like us to cover in more depth...*



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- Payment receipts.
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**from £60**

- Our experienced call handlers will take your calls, answering in your business name and giving your business prices. A text will be sent to you for you to contact the caller for you to confirm a date and time for the lesson.
- Use of our online diary (accessible via web or app)

## Call Handling

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- We can manage any queries from existing pupils, such as test bookings, block bookings or even payments!

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Terms and conditions apply. All prices quoted are VAT inc. and price per month





# DRIVING INSTRUCTOR INSURANCE EXPLAINED

Our guide walks you through the main features of driving instructor insurance and explains how you can keep your premium down with driving instructor insurance discounts. Get the advice to help protect your business.

## What is the difference to standard car insurance?

A standard private motor car insurance policy will cover you for social, domestic and personal use. Some policies also include cover for you to commute to and from a permanent place of work. So, if you drive the car to the same office every day, you will still be insured.

However, as a driving instructor you'll require business use for the driving test and tuition purposes. It is often more expensive than a standard private motor insurance, but it is extremely important to get the right cover to meet the demands and needs of a driving instructor.

## Why is it more expensive?

Driving instructor car insurance is typically more expensive than standard private motor insurance cover. This is because a driving instructor requires a number of additional covers not included as standard a part of a private motor insurance policy. These can include cover for:

- Any driver
- A replacement dual control car
- Negligent tuition cover
- Driving off road for drivers aged 14+
- Cover for hire and reward
- Cover for the examiner to drive your car
- Cover for modified vehicle (dual controls, sign written, disabled equipment, dual speedo)



For more information or to discuss your cover requirements contact our team on:

**01603 753 888**

[www.towergateinsurance.co.uk/driving-instructor-insurance](http://www.towergateinsurance.co.uk/driving-instructor-insurance)

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# DRIVING INSTRUCTOR INSURANCE EXPLAINED

## Driving Instructor Insurance - features explained

**Any Driver Cover** - It is essential for your policy to be issued on an any driver basis; this allows you to teach any licensed driver on the road irrespective of previous driving experience or other risk factors. This also allows the examiner to drive if required, as you will not be able to provide his or her details to your insurer prior to your pupil taking their test.

**Replacement Dual Control Vehicle Cover** - As a business car insurance policy it is important to ensure you get the correct replacement vehicle suitable for your needs. Most standard car insurance products will only offer you a non-dual controlled car in the event of a non-fault incident meaning you're unable to continue working. Many specialist driving instructor insurance providers will provide you with a dual controlled vehicle in the event of a claim. You should try to find a provider who will supply you with a guaranteed dual control replacement car within 24 hours to enable you continue teaching and sit any pre-booked driving tests. You should also consider how long you may need this vehicle for many providers will only supply a vehicle for a limited period try to find a provider who offers unlimited cover.

**Negligent Tuition Cover** - This cover extends you're driving instructor insurance policy to insure you and any driving instructor engaged by you to whom you have provided a vehicle which is insured under your policy, for your/their legal liability to pupils whilst driving instruction is being provided.

**Driving Off Road Driver Aged 14+** - Some driving instructor insurance policies provide extended cover to allow you to teach pupils off road who are aged 14 or over. This cover is only provided where it can be evidenced that the land you're using the vehicle on does not form part of

the Road Traffic Act 1988. "Restricted byway" means a way over which the public have restricted byway rights within the meaning of Part II of the Countryside and Rights of Way Act 2000, with or without a right to drive animals of any description along the way, but no other rights of way.

**Cover for Hire & Reward** - As a driving instructor you will be collecting money for giving lessons whilst carrying your client in the vehicle this requires hire and reward to be included within your policy for the purpose of driving tuition and test. Standard private motor policies will not include this type of cover.

- Dual controls
- Additional speedo
- Additional mirrors
- Sign writing
- Disabled driving equipment

**Modified Vehicle Cover** - As a driving instructor you will have a number of additional features added to your vehicle these can include:

- Dual controls
- Additional speedo
- Additional mirrors
- Sign writing
- Disabled driving equipment

Most standard car insurance policies will class these as modifications and will therefore not be able to provide cover. It is important to mention these to your insurance provider so that they then can note these on your policy and provide cover suitable for your needs.

## Driving Instructor Insurance discounts

Motorists usually pay more for driving instructor car insurance so it is important to try to keep costs down. One way to save money is to compare quotes from a number of different insurers - and it's easy with Towergate. We provide access to a panel of driving instructor car insurance companies and Lloyds Syndicates.

You can help to keep your driving instructor's car insurance premiums down by choosing a low group car, adding additional security or keeping your vehicle garaged over-night.

Insurance companies reward careful claim free drivers with lower premiums, so try not to claim unless the damage is serious. You can then build up a no claims discount and potentially cut the cost of cover by as much as 65%. No driving instructor wants to pay over the odds for business car insurance but it is also important to remember that the cheapest policy is not always the best. You might, for example, want to pay a little bit extra for more extensive cover. This could save you money in the long run, for example it could provide you with a replacement vehicle for a longer period keeping your business on the road.

For more information or to discuss your cover requirements contact our team on:

**01603 753 888**

[www.towergateinsurance.co.uk/driving-instructor-insurance](http://www.towergateinsurance.co.uk/driving-instructor-insurance)

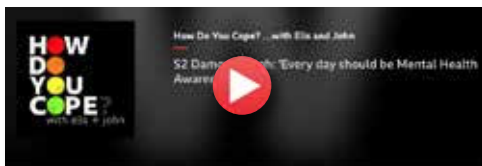
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How has your mental health awareness week been? Shouldn't every day be mental health day? (Badly Drawn Boy thinks so!)

How do you cope? Listen to Damon Gough AKA Badly Drawn Boy here talking about how he copes with his mental health issues and alcoholism:



Very useful site here with lots of information and not just for mental health awareness week:  
<https://www.mentalhealth.org.uk/campaigns/mental-health-awareness-week>

Nature and Mental Health:



Plant a seed for your mind:



Lastly, I don't know about you all but I'm in desperate need of a bear hug! With the onset of further restrictions easing and drawing ever closer to hugs with our nearest and dearest, I'm including an article which points to all the health benefits of hugging backed by science.

<https://www.thehealthy.com/mental-health/benefits-of-hugging/>

Here's a useful guide from the BBC to make hugging 'safer' during C-19. You can also listen to Cath Noakes from the University of Leeds talking about how to hug safely.

<https://www.bbc.co.uk/news/uk-57083571>

*Remember If you've been struggling with your emotional health prior to lockdowns, we've still got our talk line however, if you feel you have an issue or problem which you'd be prepared to share in a bid to help yourself and others who may be feeling the same way, please feel free to do so. Alternatively, if you feel yours is a deeply private and personal one, please do not feel any pressure to share. Most importantly, please don't go on struggling or feeling that you're on your own. Talking to someone you trust or writing things down that are worrying you is taking the 1st step.*

Remember if you want to obtain your test analysis from:

[ADI.Enforcement.analysis.request@dvs.gov.uk](mailto:ADI.Enforcement.analysis.request@dvs.gov.uk)

**In Scotland - the 16 week waiting times for theory tests has been addressed by DVSA as follows:**

*'We are doing all we can to offer more tests at our centres in Scotland by increasing their opening hours and running tests on extra days where possible. However, DVSA has to deliver services within the guidance or legislation of the devolved nations. With the exception of Scotland all other nations have moved to a one metre Covid safe model allowing us to offer our customers in England and Wales more tests.*

*We continue to work with the Scottish Government but as a result of the 2 metre physical distancing restrictions in Scotland we are unable to increase the number of desks used to take tests.'*

**We were asked about the recent DVSA comms that said the pupil's email address should be given if you are booking tests for your students, and made enquiries with DVSA:**

'As the test is the candidates test and the end of test summary / driving test report relates to their performance, there is a requirement that the documentation should be provided to the candidate, who for the purposes of the test, is the customer. As well as their performance, the document includes other important information that is relevant to the candidate, including a 'Statement of Failure' for those who are unfortunately unsuccessful, data privacy information, pass plus information etc and a customer satisfaction survey. The candidate then has the option to share the summary or forward it on to their driving instructor, if they wish. This is even more relevant than ever with the updated and improved guidance to understanding your test result. Providing the report to the candidate was always the case with the paper version, which was handed to the candidate at the end of the test. Therefore providing the candidate email address is the preferred option, but it is not a 'must' as there will obviously be occasions when a candidate may not have an email address or may prefer the end of test summary to go to a different email address, including their driving instructor. Whichever email address is provided at the point of booking will not interfere with the booking process and is not verified until the candidate attends for test. During the meet and greet at the test centre, the candidate will be asked to confirm that they are satisfied for their end of test summary to go to the email address provided and have the option to change it if they wish, which still satisfies the requirement of providing a copy of their report. Allowing the candidate to change the email address during the meet and greet will cater for a change in their circumstances where the initial email is no longer applicable, if the email provided is a previous ADI, if there are mistakes (spelling) with the email provided etc.'

*Thank you for keeping in touch with all of your questions. As is usually the case, you've been sending us loads! We always endeavour to answer as many of them as we possibly can via NASP, newflashes and our recent webinars. If we haven't obtained an answer for you yet, rest assured we will keep trying!*

*If any of you have a question for us, please do get in touch - you know we love to hear from you! We still actively encourage you to send us any questions that you may have as an individual member or a group and we'll do our very best to answer them for you here at QQQ :-)*



### ADIs not wearing masks?

We've heard reports of ADIs not wearing masks in lessons. Please do follow the guidelines and wear masks, along with your learners. Good hygiene must still be followed, with cars being sanitised between lessons, and if you touch the controls during a lesson. Do also keep windows open for optimised circulation - nobody wants another lockdown!

### Keep checking the booking system

You can book and change tests if you can find slots. New slots are being added when they become available so it is well worth checking the system.

### Late test cancellations

A member group enquired about late test cancellations, so we thought it would be worth reminding you of the current situation. The policy of not losing the fee for a late cancellation remains in place currently. If your student no longer needs their test, or is unable to attend because they have Covid symptoms, then it is free to change the test. They can change their test here:

<https://www.gov.uk/change-driving-test>

If they don't cancel it but don't attend for the test, they will be sent a refund rather than a new test date. If you have a candidate who is unsure whether to take their test, then obviously if you can persuade them to cancel early, this will release that slot for someone who is desperate to get their test done.



*Thank you to all those of you who have written in to us this month on various matters. If you have not seen yourself here, please do let me know and I'll ensure to include a 'big up' for you next month!*



## DIPOD - The Driving Instructors' Podcast - Sponsored by ADINJC for the discerning ADI!

### Show 179 - It's Off To Work We Go!

The latest show from DIPOD remains #179 where Nick, Elliot and Peter are joined by our Head of Training Andrew Love. Topics for discussion include your business costings, electric cars and core skills plus:

- Webinars
- NJC Training
- Dyslexia
- Lesson Prices
- Business Costing
- Financing
- Electric Costings
- Core Skills
- Green Number Plates

Catch up now on all 57 minutes and as always, a show not to be missed.

Remember, the guys love to hear from you and your response to the show is always welcomed!

[www.dipod.co.uk](http://www.dipod.co.uk) Phone us 08432 892556 E-mail: [adi@dipod.co.uk](mailto:adi@dipod.co.uk)

Leave an audio message straight from your PC with the widget on our [contact page!](#)



### Articles we have sent out via Email this Month

- DIPOD
- Traffic Safety Roads - May
- Do you need help?
- DVSA - Free rapid lateral flow device tests for you and your pupils
- Mastermind Training Webinar - A Coaching Masterclass
- Cycle Savvy ADI recruitment
- Calling Staffordshire ADIs!
- Scottish Webinar
- Thursday/weekend updates
- Friday round-up

And much more!



### And Finally - a quote...

*'You miss 100% of the shots you don't take' - Wayne Gretzky*

*Once again, my thanks to all those involved with the newsletter, especially Rob at the design studio and those who will be helping me by contributing to the newsletter. If any of you out there would like to contribute in 2021, please do get in touch!*