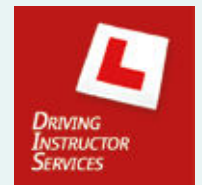




Spot the 8 areas of concern



Your ADINJC Governing Committee for 2021

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Members News:

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Views expressed in this newsletter are those of the individual authors and do not necessarily reflect those of ADINJC. Although we do not endorse any of the products or services promoted in the monthly newsletter, we do take care to ensure that products in the field of health and/or safety, have independent validation of the company's claims for its product(s) to ensure representation of sound and honest propositions to our members.

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Covid updates:

As I write this the Prime Minister has announced that July 19th will see many changes to the restrictions and unlocking in England. The Government is taking away compulsory wearing of face masks and indicating that we will have personal responsibility to decide on our actions from that point. The other nations are still considering their approach but are likely to be later. It does seem to be dividing people in their opinions, personally I can't wait to leave masks behind especially in a teaching situation as it hasn't been at all easy this year. However I am very concerned that the numbers of cases are rising so rapidly again and that the very age group we teach in the main (17-29 year olds) are the very people who currently have the virus the most. We will all need to make sensible decisions and new risk assessments based on individual assessments for each client. As yet we have no details from the DVSA, but obviously we need to know what will be happening during driving tests and as always will keep you informed as soon as we know.

I have already decided that I will continue to sanitise my car between lessons. I used to do it weekly before Covid when I thoroughly cleaned my car each week but I think common sense is telling me to still use hand sanitiser with pupils and to wipe over the car between pupils. It's not gone unnoticed by myself that this last 18 months I've not had as much as a cold or cough so helping to avoid the spread of germs and viruses is still very important. I will consider if I'm going to continue to wear a mask based on each pupil and also based on what happens with the pandemic in the next few weeks and months. I feel it's too soon to say I will get rid of the mask in my car immediately on July 19th, but that's my personal view. I have found the lateral flow testing kits very useful and many of my pupils are using them as well. I will be considering the age of the client, if they have been vaccinated either once or twice and if they have been abroad in the last 7 days before a lesson.

As ADIs we are struggling with helping pupils, parents and the public who phone us for lessons and advice because we are dealing with people who are very stressed about lack of theory and practical tests, cancelled tests, no dates available in some areas at all and lack of information at the point that I write this. I've still yet to see the DVSA recovery plan from this pandemic as I'm writing this column. Stress from the groups I've mentioned can turn into anger and despair from people and as PDIs and ADIs we are trying to deal with this pressure on a daily basis, I have never known my phone ring so much with business enquiries. Talking to ADIs at the test centre it's obvious it's all taking its toll and what we are concerned about now is that some pupils are giving up lessons and leaving learning to drive so it is having an impact on our livelihoods. Managing people's expectations is becoming a regular part of our work more than ever before.

Changes to our individual membership started from July 1st:

Last month I gave you all some details of the important and exciting changes to our membership structure for individual membership from July 1st and for the group members from January 2022. Each individual member will receive an email from us with step by step instructions on how to ensure you follow the correct procedure to register on our new site. That way you will continue to benefit from our services going forward.

Successful organisations are constantly evolving to meet changing circumstances, to ensure they continue delivering excellence for the people they serve. Our growth over nearly 50 years, fuelled recently by our unparalleled industry support during lockdown, means it's time for us to evolve too. Our new website will make it easier for you to manage your membership, access information and buy things, like our PI/PL Insurance.

Alongside the new website, we are simplifying our membership options too. From 1st July 2021, you will need to register on our new website and choose from two membership levels:

- **LITE** membership provides you with industry newsflashes and our monthly newsletter for **FREE**.
- **PREMIUM** membership includes a raft of important features and benefits available for just £4 per month.
- Expert advice and information available from our Helpline: 0800 8202 444
- Help from our talk line and business lines
- Unlimited ADI/PDI advice and support
- Help with items concerning the DVSA, your clients or the public
- Specialist DVSA investigations and tribunal support, initial free call and our support, then charges may apply
- Use of our NJC logos on all media
- A network of instructors who can relocate pupils for training across the country
- ADINJC is democratic, as a member you could join our committee and make a difference
- Direct Tier 1 representation with the DVSA
- Discounts on selected ADINJC training courses
- Special discounts and packages from our sponsors for training aids and services
- Terms and conditions to use in your driving school
- Access to all areas of our website providing information, resources and latest news
- You will be able to purchase PI/PL insurance from our NJC online shop

To continue receiving benefits from us, you must register for an account on our new website. It's quick and easy, and we'll even discount your membership by 50% for the first six months as a thank you for continuing with us on our journey. If you have any questions, please email us at secretary@adinjc.org.uk, or call us on **0800 8202 444**. Our website is at www.adinjc.org.uk

Thank you to those members who have already started to sign up again.

Have you had to self-isolate? If so we may be able to help you:

We have been involved with the fund for Helping ADIs and PDIs which is a hardship fund formed by Susan McDonald and Bobbie Hicks, two long standing ADIs. The fund has already helped a large number of ADIs during the pandemic. The panel at Helping ADIs & PDIs now recognises that there has been a significant rise in the Covid D variant and that many driving instructors are being required to isolate by Track and Trace.

The fund has therefore decided to open applications for a one-off payment to any ADI or PDI who has been contacted by Track and Trace and told to isolate after our return to work on 12th April 2021 in England and Wales and 26th April 2021 in Scotland. Payment of a nominal amount will be paid on receipt of an application form and proof of an email from Track and Trace requiring you to isolate.

- There is no need to complete the full financial questions on the application, simply state 'Track and Trace' in the area marked 'Purpose', complete the bank and personal details and send in the application.

From the Chair..... a monthly report



- Emails from Track and Trace must show the name of the applicant and the dates of isolation.
- The fund panel cannot accept multiple applications from the same person.

The fund panel are all working ADI's too and have our own businesses to run so will not have the time to chase up incomplete applications, therefore, any incomplete application will be rejected. However if this applies to you then please do consider sending in an application.

Also, you can still donate to the GoFundMe Page by following either the link to our Helping ADIs and PDIs website <https://instructorfund.org/> or via the GoFundMe page <https://gofund.me/67c82730> It is hoped that the fund will run well beyond the pandemic to help any ADIs and PDIs who need support for many different reasons.

The II & ADINJC Conference & Expo 2021:

After our fantastic conference and expo in 2019 we may have skipped a year in 2020 but we are back this year and it's not far off now. Our conference and expo will once more be held at the Heart of England Conference and Exhibition Centre (near the NEC), a central and easy to access location on Sunday October 10th throughout the day. It is a free event to attend you just need to register please. You can do that from our website www.adinjc.org.uk under 'events'.

We actually anticipate a growth in delegate numbers to 800 and with 50 exhibitors and 30 seminar sessions running throughout the day it's an event not to be missed. All the more so because due to the pandemic we feel we haven't seen many of you in a long time so we are truly looking forward to the event as one where we can socialise again and meet up with each other. News is being released on the speaker line up and the events that are planned throughout the day. We can already say that we have our Patron, Quentin Willson there on the day and the DVSA will be in attendance as well to answer your questions. Refreshments are available throughout the day and there is free car parking so you can choose the times you visit us and stay for on the day. A programme of events will be released in due course. The NJC team are looking forward to meeting and welcoming you at our exhibitor stand during the day.

Finally: Take care out there and look after yourselves!

Best wishes,

Lynne

Lynne Barrie - Chair

The ADINJC is a national association run by ADIs on a not-for-profit basis. We work tirelessly to inform, represent and support our members, and to promote the interests of our profession.



Public Liability Driving Tuition

Why is Public Liability cover so important?

Because we all make mistakes in life, including in our business operations as a driving instructor. Quite simply, if a member of the public (or any other third party) is injured or suffers damage to their property, arising out of the conduct of your business as a driving instructor, you could be held responsible.

The ADINJC Public Liability insurance, is designed to provide protection from claims against you by third parties who may have suffered personal injury or damage to their property, during contact with your driving school. Most motor policies provide you with a compulsory £20 Million Public Liability cover for accidents and injuries that occur as a consequence of having an accident. The ADINJC believes it's important to ensure you also have sufficient cover away from the vehicle, and have therefore arranged for its paid up members to benefit from £10 Million Public Liability cover away from the vehicle. The policy also has a low policy excess of just £500 for each and every claim. The ADINJC policy provides £10 Million cover for each and every claim during the life of the policy.

A range of claims can arise. These can extend from accidents at your own business premises, to incidents that occur whilst providing advice or tuition whilst working away from your vehicle.

Increasingly, it is a requirement of many customers, principals, and clients (particularly local authorities and government agencies), that you be asked to present proof of Public Liability insurance before they will work with you, or allow you to work on their property or premises.

Compensation arising from Public Liability claims can be substantial, and may include loss of earnings, future loss of earnings and damages awarded to the claimant. In addition, considerable legal costs in defending the claim can be incurred, and the claimants' legal costs may also be awarded against you if you are found to be at fault. All would be covered under a comprehensive Public Liability policy

Claims for trips, slips and falls are the most common, but there are other events that can lead to a claim against you. The following are examples of potential claims that can give rise to public liability claims against your driving school:

- you open your door for a pupil who you inadvertently trip over, causing an injury;
- you spill a hot drink in a classroom and a pupil slips over on this, causing an injury;
- a pupil falls over some cones you have positioned to practice parking, causing an injury;
- you knock over a valuable antique whilst waiting for a pupil at their home;



Driving tuition insurance that ticks all the boxes



Waveney

Insurance Brokers

Cover available for:

- ADIs/PDIs aged 21+
- Off road tuition for pupil drivers
- Guaranteed or Protected bonus
- Comprehensive corporate driver training

Specialist policies for:

- Fleets of driving school vehicles (5 or more vehicles required)
- Fleets of dual controlled vehicles leased out to driving instructors
- DSA Part 2, Part 3, ADI check test cover
- UK/EU breakdown and recovery cover
- Unlimited use of a dual controlled car following a claim (please contact us for full terms and conditions)



We now provide driving tuition insurance for motorcycles, coaches, minibuses and LCV

Waveney Insurance Brokers - 08457 928272

Schemes Suite, Seymour House, 30-34 Muspole Street, Norwich, NR3 1DJ

You should all be receiving the latest ADINJC and NASP newsflashes from our very own beyond superhuman Secretary/Caped Crusader Sue! To ensure you're keeping up with all the latest developments, please visit www.n-a-s-p.co.uk the online home of the steering group for national approved driving instructor associations. This is where you'll find the latest NASP guidelines, DVSA Standard Operating Procedure, Q and A with DVSA and much more. Lynne our Chair is now also chairing NASP for the next 6 months.

NASP guidelines on wearing face coverings/masks

We expect that the wearing of face coverings will no longer be legally required in most places in England from July 19th, subject to confirmation on July 12th. The legal requirement to wear a face covering in shops, on public transport and in other enclosed public spaces will end. However official advice will say face coverings should still be worn, as a voluntary measure. The Prime Minister has said it will be a matter of personal responsibility.

The legal need to wear a face covering in certain places will remain, for the time being, in Wales, Scotland and Northern Ireland. The Scottish government has said it could keep some basic measures in place, including wearing masks at its next review due in August.

England's chief medical officer Chris Whitty and chief scientific adviser Sir Patrick Vallance say they will continue to wear face coverings:

- indoors, in any situation which is crowded, or where people are close together
- if asked to by any "competent authority"
- if someone else was uncomfortable, as a "common courtesy"

Businesses have been considering what they will do and no doubt there will be variations between businesses. It is likely that some businesses could refuse you service, or the right to travel without a face covering. Firms decide their own health and safety measures and insisting on a face covering could be a reasonable rule, says Adam Wagner, a barrister at Doughty Street Chambers. If you took your mask off once inside a building or train, for example, staff would have the right to ask you to leave. If you are currently exempt from wearing a mask companies will probably have to continue to honour that exemption.

Why is continuing to wear a face covering sensible after 19th July in our industry?

- Evidence suggests transmission is mostly happening in indoor spaces where people are in close proximity.
- Face coverings worn over the nose and mouth reduce the spread of coronavirus droplets from coughs, sneezes and speaking.
- The main purpose is to protect others from Covid, rather than yourself. If everyone wears one, the risks drop for all.
- Masks can also help reduce virus spread from people who may be contagious but have no symptoms.
- Cutting virus transmission is important because many people are still not yet fully vaccinated.
- Some new virus variants appear more transmissible than earlier Covid strains.

NASP considers personal responsibility will mean refreshed risk assessments for ourselves on an individual basis and similarly for each individual client.

NASP recommend that:

- You consider still wearing a face covering after July 19th for yourself and your clients.
- You continue to sanitise the car as we have been doing during Covid and to continue to use hand sanitiser

Consider the following for each client and for yourself:

- Age
- Underlying health conditions and that of close family
- Any travel abroad or to amber and red listed countries (check these regularly as they will change)
- Level of vaccination
- Any contact with someone who tests positive or is symptomatic

DVSA have not issued any guidelines at the time of publishing this, we will update you of any changes as soon as we hear from the DVSA.

<https://n-a-s-p.co.uk/nasp-guidelines-on-wearing-face-coverings-in-england-after-19-july-2021/>



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Pupil Handout Packs

The perfect tool to reinforce your in-car tuition!

25 handouts per set and there are 20 sets in a pack – that's enough to support 20 pupils!

Visit our website for details and offers on our training material.

"The pupil handouts are fantastic. I give them to my students as reference notes after we have covered a lesson. It adds immensely to the overall professional image, and gives the student something to refer to in private practice, and in between lessons to keep the knowledge fresh. Categorically, those who use them learn faster. So in short, a big thanks."

- Ray Lynch ADI

www.ideas4adis.co.uk

Take a good look around, there's lots to see at www.adinjc.org.uk



We have a new membership structure

Thank you to all those who signed up to the zoom meeting we held last month. If you missed it, there will be other opportunities to attend one of these. Our Chair, Lynne Barrie summarised the changes to membership in her Chairman's report for the June newsletter:

Without changes the NJC cannot move forward, be fair to everyone or sustain itself for years to come. So there will be some changes coming in July for individual members and then in January 2022 for group members. This will enable us to streamline, digitalise and update our membership systems to cope with the large increase in numbers we have experienced over the last few years. During the critical times of the Covid crisis we were sharing our help and benefits with any ADI/PDI who asked for our help but we cannot continue to do this and neither would it be fair to our paid members to do that any longer. We will only be able to help our members, so to guarantee that you will receive our help you will need to be a Premium member.

<https://www.adinjc.org.uk/membership-details-and-pricing/>

There will be 2 new levels of individual membership for ADIs and PDIs from July 1st:

A free LITE MEMBERSHIP where members can sign in to receive our newsflashes and monthly newsletter and a PREMIUM MEMBERSHIP which will cost £4 a month and where members will then also receive all our other benefits as well.

These include:

- Expert advice and information available from our Helpline: **0800 8202 444**
- Help from our talk line and business lines

- Unlimited ADI/PDI advice and support
- Help with items concerning the DVSA, your clients or the public
- Specialist DVSA investigations and tribunal support, initial free call and our support, then charges may apply
- Use of our **NJC** logos on all media
- A network of instructors who can relocate pupils for training across the country
- **ADINJC** is democratic, as a member you could join our committee and make a difference
- Direct Tier 1 representation with the DVSA
- Discounts on selected **ADINJC** training courses
- Special discounts and packages from our sponsors for training aids and services
- Terms and conditions to use in your driving school
- Access to all areas of our website providing information, resources and latest news
- You will be able to purchase PI/PL insurance from our **NJC** online shop

The 2 levels mentioned above will start from 1st July 2021.

How will we transition our current individual members?

Current individual members, regardless of their level of membership, will move to the single Premium Membership by registering on our new website any time from 1st July 2021

All members will receive a discount of 50% for the first 6 months of their membership upon registering on the new website

Each member will receive an email with step by step instructions on how to register for Premium Membership on the new website.

Our PI/PL insurance:

From this month our PI/PL insurance is £30 and as has always been the case you need to be an **ADINJC** member to be able to purchase it. Premium members will be able to purchase the insurance through our shop from July 1st on our new website. If you already have PI & PL insurance through the **ADINJC** then you will continue to be covered until the end of your current policy. You will then be able to renew as normal if you are a Premium Member.

<https://www.adinjc.org.uk/pi-pl-insurance/>

Changes to our group membership from January 2022:

January 2022 may be a long way off but we want to give you and your groups plenty of time to consider the changes we are introducing. From that date all group members irrespective of the size of the group will pay £120 a year to join the **ADINJC**. We are not moving away from having member groups on board, we very much want to help and support our groups. However, we can no longer sustain having all members of a group receiving all the benefits of membership for free, the workload and time taken is too much for the volunteer staff on the committee who run the **ADINJC**. For this reason from next year it is the group who will join us and the benefits the group will receive are:

Our new website has launched!

- Groups will be given a code so their members receive a 50% discount on Premium membership making it half price (£2 a month)
- Groups will receive a commission for each of their members signing up for Premium Membership
- Members of groups can request specialist DVSA investigations and tribunal support. (Initial free call and then charges may apply)
- Groups will receive a support package to help run the group, including a "How To Guide"
- Groups may use **ADINJC** logos on all media with brand use guidelines
- Groups will have one vote at the AGM and association meetings
- Groups will receive a useful list of potential speakers
- Groups can request zoom meetings with our committee members
- Groups will receive 2 free tickets to each association meeting
- Groups are able to request the **ADINJC** to make representations to DVSA on their behalf
- Members of groups are able to apply to become an **ADINJC** committee member
- Members of the group can sign up as Lite Members and receive the newsflashes and newsletters

How will the transition take place?

All Silver, Gold and Platinum group members will receive a discount of their first 6 months free upon registering for Premium Membership on the new website. All members of member groups will receive an ongoing discount of 50% on Premium Membership following the initial 6 months free period. The group changes will not take place until January 2022.

<https://www.adinjc.org.uk/group-membership-benefits/>

Sue our Secretary has written to all group representatives as follows:

Dear group representative

Many thanks to those of you who were able to join us by Zoom last night. Attached are the slides that were used, please feel free to use them with your group if you wish.

If you have questions please feel free to email in, but there will be other opportunities with Zoom webinars. The changes for groups will not take place until January 2022 but we want to give you lots of notice. Changes for individuals will start taking place from 1 July. There will be a transition period while we deal with batches of members, and everyone will receive an email with step by step instructions on what they need to do.

Best wishes Sue



Download
slides

We're always here for you

Reach out to us on the following telephone numbers:

Peter our friendly treasurer can be reached on our usual **ADINJC** helpline - he loves to hear from you on all things membership/advice so please don't be a stranger where he's concerned!

Peter our treasurer at the **ADINJC** helpline **0800 8202 444**

Sue our Secretary's number is **07855 453414**

HMRC Helpline: **0800 0159 559**

Citizens Advice Bureau - <https://www.citizensadvice.org.uk/health/coronavirus-what-it-means-for-you/>

Samaritans helpline - call free on **116 123**

ADINJC Talk Line

As we've all made the much anticipated return to work, whatever happens as we continue to make our way through this, please don't struggle on your own. If you do find yourself worrying or being in isolation for example, we have lovely volunteers to talk to at the NJC talk line. Please do feel free to get straight in touch with us and we will put you in contact with these wonderful people who have offered to be available in case anyone needs them. As you'd expect, all calls will be treated in the strictest of confidence.

Can't emphasise the talk line enough, it's there for you as are we.

ADINJC Business Support Line

Our Business Support Line is still very much open to anyone who feels they need help. If you're an ADI, PDI, franchisee or independent instructor and need some business ears to really listen to you, please do not hesitate to call Matt Stone our Deputy Chair on **07900 225502**.



England moves to step 4 from July 19:

While cases are high and rising, everybody needs to continue to act carefully and remain cautious. This is why we are keeping in place key protections at step 4 from 19 July:

Testing when you have symptoms and targeted asymptomatic testing in education, high risk workplaces and to help people manage their personal risk.

Isolating when positive or when contacted by NHS Test and Trace.

Border quarantine: for all arriving from red list countries and for those people not fully vaccinated arriving from amber list countries.

Cautious guidance for individuals, businesses and the vulnerable whilst prevalence is high including:

Whilst Government is no longer instructing people to work from home if they can, Government would expect and recommend a gradual return over the summer

Government expects and recommends that people wear face coverings in crowded areas such as public transport;

Being outside or letting fresh air in

Minimising the number, proximity and duration of social contacts.

Encouraging and supporting businesses and large events to use the NHS Covid Pass in high risk settings. The Government will work with organisations where people are likely to be in close proximity to others outside their household to encourage the use of this. If sufficient measures are not taken to limit infection, the Government will consider mandating certification in certain venues at a later date.

<https://www.gov.uk/guidance/covid-19-coronavirus-restrictions-what-you-can-and-cannot-do#england-moves-to-step-4-from-19-july>

<https://www.gov.uk/government/news/prime-minister-sets-out-plan-to-ease-restrictions-at-step-4>

The Delta variant spreads more easily from person to person and is prevalent in the following areas:

- *Bedford Borough Council*
- *Birmingham City Council*
- *Blackburn with Darwen Borough Council*
- *Blackpool Council*
- *Cheshire East Council*
- *Cheshire West and Chester Council*
- *Greater Manchester Combined Authority (Bolton, Bury, Manchester, Oldham, Rochdale, Salford, Stockport, Tameside, Trafford, Wigan)*
- *Lancashire County Council (Burnley, Chorley, Fylde, Hyndburn, Lancaster, Pendle, Preston, Ribble Valley, Rossendale, South Ribble, West Lancashire, Wyre)*
- *Liverpool City Region Combined Authority (Halton, Knowsley, Liverpool, Sefton, St Helens, Wirral)*
- *Warrington Borough Council*

To help stop the spread, you should take particular caution when meeting anyone outside your household or support bubble. Where the variant is spreading and wherever possible, you should try to:

- Meet outside rather than inside where possible



- Try to keep 2 metres apart from people that you don't live with (unless you have formed a support bubble with them), this includes friends and family you don't live with
- Minimise travel in and out of affected areas
- Get tested twice a week for free and isolate if you are positive
- Continue to work from home if you can
- **Get vaccinated** when you are offered it, and encourage others to do so as well

You should get tested for COVID-19, this includes:

- Arrange to have a PCR test - [Click here](#)
- Participating in surge testing in your local area - [Click here](#)
- **Get regular rapid tests** if you do not have symptoms of coronavirus (COVID-19)
- Arranging a testing or managed quarantine package if you plan to travel to red or amber list countries. [Click for further details.](#)

You should self-isolate immediately if you have **symptoms** or a **positive test result for COVID-19**.

There is **financial support if you're off work because of coronavirus**.

(COVID-19) Coronavirus restrictions

What you can and cannot do whilst Coronavirus restrictions remain in place: [Click here](#)

(COVID-19): Getting tested

Guidance on coronavirus testing, including who is eligible for a test and how to get tested.

Get a free PCR test to check if you have coronavirus (COVID-19)

<https://www.gov.uk/get-coronavirus-test>

Sign up to get e-mail alerts about everything published on GOV.UK about Coronavirus (Covid-19)

Work and financial support [click here](#)

Sign up to get e-mail alerts on everything published about driving and motorcycle tests on **GOV.UK**



Restrictions from 17 July:

Complete the move to alert level 1:

- Up to 6 people can meet indoors in private homes and holiday accommodation
- Organised indoor events for up to 1,000 seated or 200 standing can take place, subject to a risk assessment and taking reasonable measures
- Ice rinks can re-open
- Remove the legal restrictions on the number of people who can gather outdoors
- Allow up to 30 children from organisations, such as the Brownies and Scouts, to attend residential centres over the summer holidays

From Saturday 7 August (if conditions allow)

Complete the move to alert level 0:

- Remove legal restrictions on the number of people who can meet indoors, including in private homes, public places or at events
- All businesses and premises can open, including nightclubs
- People should still work from home wherever possible
- Face coverings will remain a legal requirement indoors, with the exception of hospitality premises. This will be kept under review.

<https://gov.wales/coronavirus>

<https://gov.wales/unlocking-our-society-and-economy-wales-roadmap-published>

<https://gov.wales/publications>

<https://phw.nhs.wales>

<https://gov.wales/coronavirus>

<https://gov.wales/coronavirus-travel>

More information

You can find out what financial support is available to you on GOV.UK. and check for the latest about:

- [theory tests](#)
- [driving tests](#)
- [instructor guidance](#)

Political and Business news links:

https://www.bbc.co.uk/news/wales/wales_politics

<https://www.bbc.co.uk/news/topics/c52ew8q50z2t/wales-business>

Richard Spiers - our Welsh Ambassador

Please feel free to contact Richard directly on **07908 768722** or richspiers@icloud.com



Level 0 from 19 July

Caution required to go beyond Level 0 on 9 August

People should continue to follow public health measures to protect one another as all of Scotland prepares to move to Level 0 at 00:01 on Monday 19 July. Confirming the change to Level 0, the First Minister urged people to adhere to protective measures and sensible precautions to suppress coronavirus (COVID-19) to help create conditions that allow Scotland to move beyond Level 0 on 9 August. From 00:01 on Monday 19 July, physical distancing in Level 0 will reduce to 1 metre in all indoor public settings and outdoors. Additionally, informal social gatherings of up to 15 people from 15 households will be permitted outdoors without physical distancing. Gatherings of up to 10 people from four households will be permitted in all indoor public settings with 1 metre physical distancing. What you can and cannot do [Check the rules for your area](#)

<https://www.gov.scot/publications/local-authority-maps-of-scotland/>

Postcode checker for COVID restrictions by protection level in areas of Scotland

<https://www.gov.scot/check-local-covid-level/>

Daily data for Scotland

<https://www.gov.scot/publications/coronavirus-covid-19-daily-data-for-scotland/>

Travel and Transport

<https://www.gov.scot/publications/coronavirus-covid-19-guidance-on-travel-and-transport/>

More information

Latest COVID-19 funding allocations - [Click here](#)

You can find what financial support is available on <https://www.mygov.scot/browse/benefits>

NHS Scotland Test and Protect App <https://protect.scot>

'Stay safe, protect others, save lives'

<https://www.gov.scot/coronavirus-covid-19/>

<https://www.gov.scot/publications/coronavirus-covid-19-local-measures/>

<https://www.gov.uk/guidance/coronavirus-covid-19-driving-tests-and-theory-tests>

<https://www.gov.scot/publications/coronavirus-covid-19-framework-decision-making-scotlands-route-map-through-out-crisis/>

<https://publichealthscotland.scot>

<https://www.gov.scot/publications/coronavirus-covid-19-phase-3-staying-safe-and-protecting-others/>

Political and business news links:

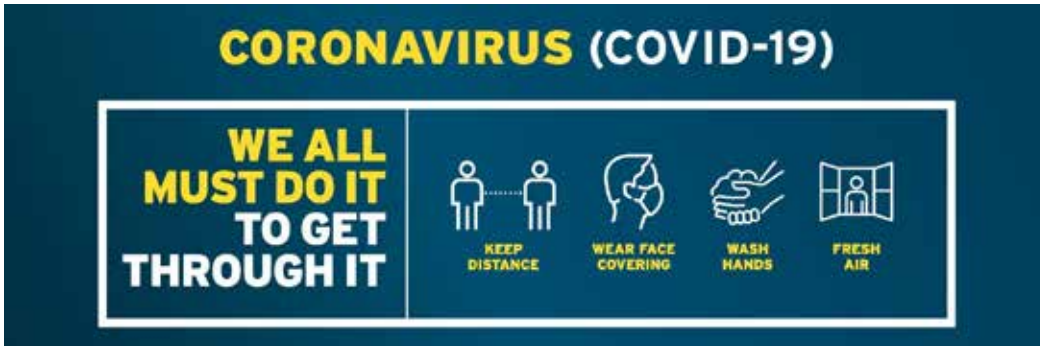
https://www.bbc.co.uk/news/scotland/scotland_politics

https://www.bbc.co.uk/news/scotland/scotland_business

Stewart Lochrie - our Ambassador for Scotland

Please feel free to contact Stewart directly via email admin@caledonianldt.com





Coronavirus (COVID-19) regulations guidance: what the restrictions mean for you

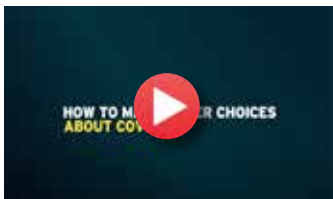
Although many coronavirus restrictions have eased, some regulations remain in place to help stop the spread of COVID-19. Continue to protect yourself and others by following public health advice and find out the rules on what you can and cannot do below.

Regulations

The regulations are available on the Department of Health website:

[The Health Protection \(Coronavirus, Restrictions\) Regulations \(Northern Ireland\) 2021](#)

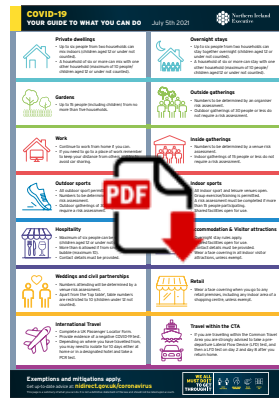
Make safer choices



Over recent weeks, COVID-19 restrictions have been eased to allow businesses to re-open and increased social interaction. Now that you can meet more people and go more places, the choices you make will be important in ensuring that the virus doesn't begin to spread again. By making safer choices and following public health advice, you can all help lower the spread of COVID-19 in the community.

Do your part to keep yourself and others healthy:

- [book a test](#) and [self-isolate](#) for 10 days if you have COVID-19 symptoms
- [self-isolate](#) if you have been identified as a close contact
- wash your hands
- wear a [face-covering](#)
- keep your distance from others
- limit your contacts



- avoid large gatherings and busy places
- spend time outdoors rather than indoors
- don't travel to or from places with higher COVID-19 infection rates

[Click for more information](#) on households, bubbles and indicative dates for meeting up/overnight stays, indoor and outdoor gatherings, travel and more:

Latest information on driver theory and practical testing:

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-and-motoring>

Get the StopCOVID NI contact tracing app

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-stopcovid-ni-proximity-app>

Book a test

<https://www.nidirect.gov.uk/forms/should-i-get-tested-coronavirus-covid-19>

Face coverings - 'wear one for everyone'

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-face-coverings>

Testing and contact tracing - 'Test, trace, protect'

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-testing-and-contact-tracing>

<https://www.nidirect.gov.uk>

<https://www.publichealth.hscni.net>

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-overview-and-advice>

Political and business news links

https://www.bbc.co.uk/news/northern_ireland/northern_ireland_politics

https://www.bbc.co.uk/news/northern_ireland



You'll find the latest updates regarding DVSA via www.n-a-s-p.co.uk
There is also a 'latest' section from NASP in this newsletter.

Update on private practice

The guidance on private practice in England, Scotland and Wales has changed. The GOV.UK page on driving lessons and learning to drive has been updated.
<https://www.gov.uk/driving-lessons-learning-to-drive>

Letting your pupils know about the rule changes

We are emailing all theory test and practical test candidates with a test booking to let them know about the change to rules around private practice. We would encourage your pupils to have a combination of driving lessons with you and private practice with family or friends. During the pandemic, there have been restrictions on who your pupils can have private practice with, and the types of journeys where this could happen. As restrictions are relaxed, we would encourage your pupils to have private practice, and for you to work closely with their supervising driver to help them to be better prepared for their driving test.

What you can do to help

For your pupils with a theory test booked, this is a good way for them to put the knowledge and theory they have learned in to practice. This is particularly important for your pupils who learn whilst doing. For your pupils who have a practical test booked, this is a good way for them to practise their skills to support their lessons with you. DVSA research with learners found those who had private practice with friends and family in addition to their professional instruction are 1.4 times more likely to pass their test compared to those that do not have private practice. There is guidance on getting the most from private practice in the official learning to drive guide available from the [TSO Shop](#).

It's important that you discuss which areas of driving each of your pupils need to work on when they are doing private practice. This will help them cover areas they need to improve as they prepare for their test. Your pupils can record their private practice using this [useful free record](#) which can be downloaded from GOV.UK.

Statistics

Latest figures on GOV.UK on [pass rates by test centre](#). There are also tables by gender, ethnicity, first attempts and by age. In addition there are tables on reasons for test cancellations, as well as for automatic tests and B+E.

A message from DVSA:

A big thank you to the 5,554 of you who have completed our recent survey on driving lesson and test demand. The survey has now closed. We really appreciate your feedback as it will help us better understand the future demand for tests and inform our recovery plan. We're working through the responses and will share the results with you as soon as we can. We also plan to hold some follow-up focus groups with instructors in the future to discuss these findings and explore them in more depth.

We'll tell you more about these focus groups when we share the survey results.

Over 2 million views of the new Safe Driving for Life website

On 28 April 2021 our new Safe Driving for Life website went live. <https://www.safedrivingforlife.info>

Since then, the site has been viewed over 2 million times and more than 10,000 eLearning subscriptions have been purchased via the site. We've also received valuable feedback from many of you and National Associations Strategic Partnership (NASP) about the content on the site. We want to update you on the trial, on what we have done to improve the quality of the content on the site and explain our plans to promote the site more widely.

Improving the content

It's extremely important to us that information on the site is clear, accessible, accurate and that it is a trusted source for instructors, learners and their friends and families. We are therefore grateful to all of you who have taken the time to review the site and give us feedback on the content and functionality. We've worked hard with TSO - DVSA's official publishing partner who manage the site on our behalf and NASP to update and improve the content based on your feedback. We will keep the site under constant review and will continually develop it by adding exciting new content, learning modules and functionality. Of course, we will keep you updated on this progress.

A valuable resource

Following these improvements to the site the Chair of the National Associations Strategic Partnership, Peter Harvey, said:

"NASP have been pleased to be involved in the recent updating of the Safe Driving for Life site. It is much improved in content, for the general public, learner drivers and instructors alike. We feel it should help to improve knowledge both pre and post-test and are happy to be involved in its continual development and updating."

Testing the new features

On 28 April we told you that we would work with instructors to trial the new features with them and their pupils. So if you are using the new feature that allows learners to link to their instructor via the site, we want to hear from you. Tell us your stories, and share the experiences of you and your pupils at: feedback@safedrivingforlife.info
This will help us with the continued development and improvement of the site.

This feature is free for you to use if your pupil has an eLearning subscription. It will help you to monitor your pupils' driving theory knowledge and understanding and use the information to tailor future lessons.

What's next

We are thrilled with what has been achieved so far and look forward to the site's continued success. In the coming weeks we are planning to promote it more widely and encourage all pre-learners, learner drivers and their friends and family to use it.

Sharing the new Safe Driving for Life website

From 7 July 2021 we are thrilled to share our new [Safe Driving for Life website](#) with learner drivers and the public.

We are doing this through a national press announcement, social media and by emailing theory and vocational test candidates.

A reminder of our new content and features

The new Safe Driving for Life website has been developed with feedback from ADIs and NASP.

The exciting new features in the eLearning subscriptions include a test readiness tool that can track a:

- pupil's theory test revision and indicates when they are fully prepared for the exam
- potential driving instructor's theory test revision and indicates when they are fully prepared for their ADI part 1 exam
- ability for pupils to share their theory test progress with their instructor
- ability to share progress with any friends or family they have private practice with, ensuring it supports tuition from a professional instructor
- eLearning gift subscription, from £15, so family and friends can buy a learning package for someone who needs it.

This is alongside the fantastic free content that is available to anyone, such as topical blog articles, free practice theory tests and comprehensive advice pages, which includes top tips for the driving test. Please note the new website feature that allows learners to link to their instructor via the site is available to you for free if your pupil has bought an eLearning subscription. You will also be able to see your pupil's progress and revision after they have passed their test; helping to address knowledge gaps in future lessons.

A valuable resource

Co-Founder of Logistics Skills Network, Paul Spink says:

"This initiative to enhance road safety and reduce risk is a wonderful opportunity for all road users to experience a lifetime of safe and enjoyable motoring. Logistics Skills Network, and associated organisations including Skills for Logistics, fully support this programme. We will promote the website at every opportunity across the vocational training sector to raise instructional standards and with fleet operators to improve levels of driving standards".

How you can support us

We believe that the new website will help learners prepare for their theory and driving tests, reducing the number of re-sits adding to the demand for tests. If your pupils are preparing for their theory test, direct them towards the website.

When you refer someone and they go on to buy their first eLearning subscription from the site, you will earn reward points. These reward points can then be built up and used to claim an Amazon gift card. You can find out how to refer students for points via your account on the website. Students can also reduce the cost of an eLearning subscription by completing a free practice test on the site. <https://www.safedrivingforlife.info/free-practice-tests/> They will see a discount code once they have completed the practice tests. This can be used for a discount on gifted eLearning subscriptions, and in the website shop where you'll find the official DVSA book and L-plates available.

Just the beginning

We still have other big plans for the Safe Driving for Life website. This includes the development of eLearning subscriptions to help candidates also prepare for their driving test and further build upon their knowledge and skills.

Stayzsafe

ANTIMICROBIAL SHIELD

12 canisters for only £150!!

Take the stress out of sanitising your vehicle and protect you and your students with Stayzsafe, the ultimate in-car protection against the coronavirus.

Once applied, the Stayzsafe atomiser forms an invisible barrier on all the interior surfaces of your vehicle and its air-conditioning system, immediately sanitising and protecting it.

Each treatment is easily applied in less than six minutes and lasts for at least one month. It leaves a protective barrier which, continues to work beyond application even after cleaning, making it the best interior hygiene system for all driving instructor vehicles.

Special offer price £150 saving – £65!!

Certified against viruses enveloped and unenveloped including the coronavirus family

Conforms to BS

EN14476 EN1276 EN1650 EN13704 EN1434

Fully sanitise your vehicle for less than £3 per week, applying one canister per month.

Free delivery this month!!

BUY NOW!



www.insightcleaningsupplies.co.uk

You can advertise on the new site

You'll also be able to advertise on the new website. If you're interested in advertising on the site, you can contact dvsaadvertising@media-shed.co.uk for more information or to request a media pack.

Thank you

We understand how busy you are right now. However, as you use the new features on the Safe Driving for Life website, we'd love to hear your thoughts and ideas.

Drop a line to feedback@safedrivingforlife.info to help us with our continued development of the site.

FOI request from ADINJC to DVSA

We recently submitted a Freedom of Information request about the numbers of people failing to attend for practical driving tests. Several members had written to express concern that the fact that there was no penalty for people not turning up was increasing the numbers failing to attend. The 3 day cancellation ruling has now of course been re-instated, but you may be interested in the figures supplied by DVSA.

Please provide the average daily number of driving tests that candidates failed to attend in England for the period January-March 2020. **Our response: 121**

Please provide the average daily number of driving tests that candidates failed to attend in Wales for the period January-March 2020. **Our response: 5**

Please provide the average daily number of driving tests that candidates failed to attend in Scotland for the period January-March 2020. **Our response: 11**

Please provide the average daily number of driving tests that candidates failed to attend in England for the period 22 April – 24 May 2021. **Our response: 88**

Please provide the average daily number of driving tests that candidates failed to attend in Wales for the period 22 April – 24 May 2021. **Our response: 5**

Please provide the average daily number of driving tests that candidates failed to attend in Scotland for the period 22 April – 24 May 2021. **Our response: 8**

New theory test booking service: change to go live date

We wrote to you on 6 May 2021 to let you know we are making changes to the theory test service for England, Scotland and Wales, including changes to the theory test booking service. The new theory test service will start from Monday 6 September. As part of the new service, a new booking system was due to open on 8 July. Unfortunately, this has been postponed to 19 July to allow time for final testing before we launch. We are sorry for any inconvenience this may cause. You can continue to book tests for dates on or before 3 September only, using the current booking system. Theory test dates for Monday 6 September onwards will only be available when the new booking service opens on 19 July. We will provide an update on the opening of the new theory test booking service and planned changes to theory test centre locations later this month. Practical test bookings are not affected by changes to the theory test service. Thank you for your patience.

Next phase of national car driving examiner recruitment campaign

We're launching the next phase of our national recruitment campaign to recruit over 300 car driving examiners to reduce driving test waiting times.

Progress so far

78 recruits have started training or have training booked, and we're expecting the first tranche to be carrying out driving tests from early August. We've also made job offers to 119 candidates and have invited them to take part in training as soon as possible. To help speed up the training programme, make it easier to access and safeguard it from COVID restrictions, we have:

- created regional training sites
- increased our internal training resource
- made parts of the training course online

We are currently training more trainers with the aim of increasing training capacity in the autumn.

Next phase

We still have areas where we need more examiners. We're starting a targeted recruitment campaign to recruit 109 candidates in these areas:

- London and South-East England
- East England and the East Midlands
- South and South-West England
- Manchester area
- Wales – Cardiff

These roles can offer part-time flexible working hours, including evening and weekend working opportunities.

[Find out more about the driving examiner roles and how to apply.](#)

Deadline for applications is 11.55pm on Monday 26 July. We're also holding open days in the London area, Cambridge and Leighton Buzzard to discuss these specific vacancies along with online sessions on all examiner vacancies. You can book a place on the open days via the attachments at the bottom of the [London area post](#) and [Cambridge and Leighton Buzzard](#) post.

Details of the online sessions are in the [job posts](#).

More information

Check [GOV.UK](#) for the latest about:

- theory tests

<https://www.gov.uk/guidance/coronavirus-theory-tests>

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-and-motoring>

- driving tests

<https://www.gov.uk/guidance/coronavirus-covid-19-driving-tests-and-theory-tests>

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-and-motoring>

- instructor guidance

<https://www.gov.uk/government/publications/coronavirus-restarting-driver-and-rider-training-and-tests/coronavirus-restarting-driver-and-rider-training-and-tests>

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-and-motoring>

Changes to petrol over the summer

This summer, motorists across the country will start to see the standard petrol grade switch from E5 to E10. The current blend of fuel contains up to 5% bioethanol (known as E5) - E10 petrol will see the amount of bioethanol increase to 10%.

You should start to notice the E10 petrol label across station forecourts over the summer.

Most cars and motorcycles will run on E10 petrol

All petrol vehicles manufactured after 2011, as well as most modern motorcycles, are already E10 compatible. However, some petrol vehicles made before 2011 (around 5% of all petrol vehicles on the road), will need to continue to use E5 fuel which will remain available as the super grade petrol option at the pumps.

Refuelling an incompatible vehicle with E10 will not cause immediate harm but continued use could damage engine parts. If in doubt about compatibility of a vehicle, you and your pupils can use the GOV.UK [online E10 vehicle compatibility checker](#) or seek further advice from a vehicle manufacturer or garage.

It's important that all drivers and riders, including those who are learning, are aware of the change and where to go for more information. Please can you make your pupils aware of the change and share the GOV.UK [online E10 vehicle compatibility checker](#) with them.

Helping to reduce emissions

The introduction of this greener type of petrol will help reduce transport CO2 emissions by 750,000 tonnes per year - the equivalent of taking 350,000 cars off the road. E10 is one simple step to help motorists reduce the environmental impact of every journey they take. You can visit the E10 [fuel explained guidance](#) on GOV.UK to get more information.

New theory test booking service: change to go live date

We wrote to you on 6 May 2021 to let you know we are making changes to the theory test service for England, Scotland and Wales, including changes to the theory test booking service. The new theory test service will start from Monday 6 September. As part of the new service, a new booking system was due to open on 8 July. Unfortunately, this has been postponed to 19 July to allow time for final testing before we launch. We are sorry for any inconvenience this may cause. You can continue to book tests for dates on or before 3 September only, using the current booking system. Theory test dates for Monday 6 September onwards will only be available when the new booking service opens on 19 July. We will provide an update on the opening of the new theory test booking service and planned changes to theory test centre locations later this month. Practical test bookings are not affected by changes to the theory test service. Thank you for your patience.

New theory test service

DVSA is changing the way the theory test is provided in England, Scotland and Wales. From 6 September, the number of theory test centres in Great Britain will increase from 180 to 202 and many theory test centres will move location. A new booking system will launch at www.gov.uk/book-theory-test on 19 July, with tests available from 6 September onwards. ADI part 1 and DVSA enhanced rider scheme trainer theory tests will be available to book at www.gov.uk/book-your-instructor-theory-test

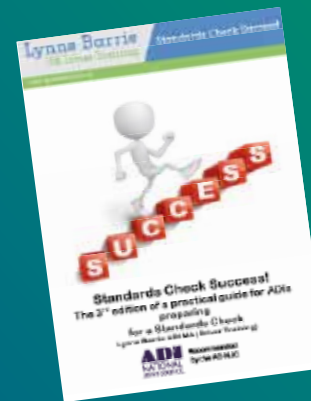
Lynne Barrie, MA Driver Training

A detailed book with all the information you need to help with your Standards Check

Standards Check Success!

"After reading your book I have an A with 50 out of 51! It helped calm me down, is very easy reading and reassuring. I almost feel like I know you now!" Sheila Holmes ADI

Additional insert with latest requirements during COVID-19



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01543 256578

www.d-ss.co.uk
0121 328 6226

ALSO AVAILABLE: COME TO COACHING



Tests on or before 3 September can still be booked, where available, on the current booking system on [GOV.UK](https://www.gov.uk). Practical test centre locations are not affected by the changes we are making to our theory test centre network.

Theory test centre location changes

We've [attached the list of changes](#) to theory test centre locations that will be introduced from 6 September to this message.

We'll send you a copy of all available addresses later this week. These will also be available on ['find my nearest'](#) service from Monday 19 July. Unfortunately, some changes to theory test centre locations will not be confirmed by the time we open the new booking system on 19 July. We will add these test centres to the booking system as soon as the addresses and opening dates are confirmed. We will write to you to let you know when they have been added. We apologise for any inconvenience these delays may cause you and your pupils. Candidates who want to book a theory test before their closest theory test centre opens can use 'find your nearest theory test centre' on [GOV.UK](https://www.gov.uk) to find the nearest alternative centre. We are sorry for any inconvenience this might cause.

We will update the 'find your nearest theory test centre' service on [GOV.UK](https://www.gov.uk) when the new booking system goes live on 19 July.

Booking or changing a theory test date

When the new booking system opens on 19 July, from the green 'start' button, you will be asked to choose a date for your theory test. You will automatically be directed to the correct booking system depending on the date you select.

The new theory test booking system will look a little different because of new web pages and the software being used. We have worked with theory test candidates and the Government Digital Service to improve the new booking system, making it easier to use.

Dates for bookings at new theory test centres where the address is yet to be confirmed will be added to the booking system as soon as the address and opening date is confirmed. If you want to change a theory test appointment from a date booked for before or on 3 September, to a date on or after 6 September, you will need to cancel your current theory test on [GOV.UK](https://www.gov.uk) and rebook online using the [new booking system](#).

This is because the 2 booking systems are separate. Refunds will be issued for cancelled tests as normal. Theory test bookings with additional support can only be cancelled or rescheduled by contacting the customer contact centre.

Customer enquiries

For booking enquiries about theory tests due to take place on or before 3 September only, please continue to contact Pearson VUE:

- customercare@pearson.com
- Telephone: **0300 200 1122**
- Monday to Friday, 8am to 4pm

From 19 July, for booking enquiries about theory tests due to take place on or after 6 September, please contact DVSA customer contact centre as it will be taking over the service from Pearson VUE:

- theorycustomerservices@dvsa.gov.uk
- Telephone: **0300 200 1122**
- Monday to Friday, 8am to 4pm

The theory test is not changing

From 6 September the theory test will look slightly different on screen but the structure and content of the test itself will not change. By managing the service 'in-house' DVSA can update and improve questions and clips more quickly when we need to make changes.

Booking system launch

We'll provide you with an update on the launch of the new booking system before it goes live.

Letting your pupils know

If any of your pupils are planning to take their theory test on or before 3 September and have to change or retake their test on or after 6 September, they will need to be aware the location of their nearest theory test centre may have changed. We will write to all candidates with a theory test booked to explain this and would be grateful for your support in reminding any affected pupils.

Additional theory tests dates in Scotland

From 14 July over 4,500 more theory tests will be available to book on [GOV.UK](https://www.gov.uk) for tests from 19 July up to and including 3 September. The additional test capacity has been made available following the [Scottish Government's](#) announcement on 13 July that physical distancing rules in Scotland are being relaxed from 2 metres to 1 metre from 19 July in indoor public settings. We will be writing to all candidates with a theory test booking in Scotland to let them know about the additional test dates, to give them the opportunity to look for an earlier theory test date if they feel ready to take their test sooner.

Theory tests appointments after 3 September

As part of the ongoing changes to the theory test service the new theory test booking service will go live on 19 July. You and your pupils will be able to book a test for after 3 September on the new booking service. The new booking service is available at the same web address as the current one – <https://www.gov.uk/book-theory-test>.

If you want to change a theory test appointment from a date booked for before, or on 3 September, to a date on or after 6 September, you will need to cancel your current theory test on [GOV.UK](https://www.gov.uk) and rebook online using the [new booking system](#).

This is because the 2 booking systems are separate. Refunds will be issued for cancelled tests as normal. Theory test bookings with additional support can only be cancelled or rescheduled by contacting the customer contact centre.

NEWSFLASH!!!

Driver testing services: step 4 of the roadmap

Click on [this link](#) to read the very latest news!

Road Safety Information

Graham Feest ADINJC
Road Safety Advisor



Please click image below for TSR July 2021



Items this month include:

- Deprived Ethnic Pedestrians
- Green will be Default for Pedestrians
- Arrival of EV's
- National Campaign aimed at Young Drivers
- E Scooters
- Rural Connections Project
- Traffic Volumes Exceeding Pre-Lockdown Levels
- Ban Right Turns in the UK
- Wales Puts Hold on Road Building Projects
- Development of Road Safety Education
- Highways England Commit to New Woodland
- First Ever EV Rally
- Anti-Aging Cream
- Driving Test Pass Rate Statistics
- Is Your Vehicle up to E10
- Cost of Offending
- Road Casualties 2020 Provisional Figures
- Attention Horses on the Road
- Hidden Driver Trials
- Pandemic and Recovery – What are the Implications for Road Safety?

And much more!

Latest links from Road Safety GB

Click the article to read

[Northern Ireland moves to tackle drink driving re-offending rates](#)

[E-scooters 'driving reduction in carbon emissions' in Birmingham](#)

[Ensuring children are in the correct car seat 'essential'](#)

[Highway Code changes to provide clearer guidance on motorway driving](#)

[New road signs educate drivers on how to pass horses safely](#)

[Covid delays leave some learner drivers 'disheartened'](#)



Data Analyst required at RAC Foundation

Elizabeth Box, Head of Research at RAC Foundation advised they are currently advertising for a Data Analyst to join their team. The Job advert is here:

<https://www.racfoundation.org/wp-content/uploads/RAC-Foundation-data-analyst-JD-2021.pdf>

Closing date is Monday 26th July 2021.

Please do share this with your contacts and students who might be interested to apply.



ADI
NATIONAL
JOINT COUNCIL

Approved Driving Instructors National Joint Council

The leading driving instructors organisation of its kind.
Uniting local associations, groups and individuals. We
support, inform and represent our members.

ADIs working for ADIs.

adinjc.org.uk
0800 8202 444

secretary@adinjc.org.uk

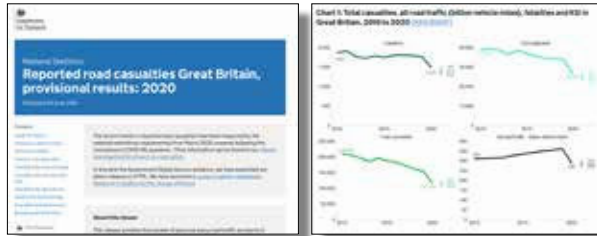


"I've been a member for 10 years and found the ADINJC's information accurate and prompt, their support is invaluable."

ANDY MORRISON ADI, APDI SOUTH WEST CHAIRMAN

Reported road casualties Great Britain, provisional results: 2020

Click on image to read.



UK government partners with disability charity to set standards for electric vehicle charge points

Click on image to read article



Reminder - Calling All Driving Instructors!

Cycle Savvy ADI Recruitment - sign up for our exciting pilot project!

Are you ready to shift your skills up a gear?



We are working with the Department for Transport to recruit 4000 approved driving instructors to take part in a ground-breaking pilot, **Cycle Savvy Driving**. The trial will offer you the opportunity to shift your skills up a gear through CPD, as well as improve understanding and co-operation between people who drive and people who cycle. And that's not all – every participant will be entered into a prize draw to win one of five Amazon vouchers worth £100 each!

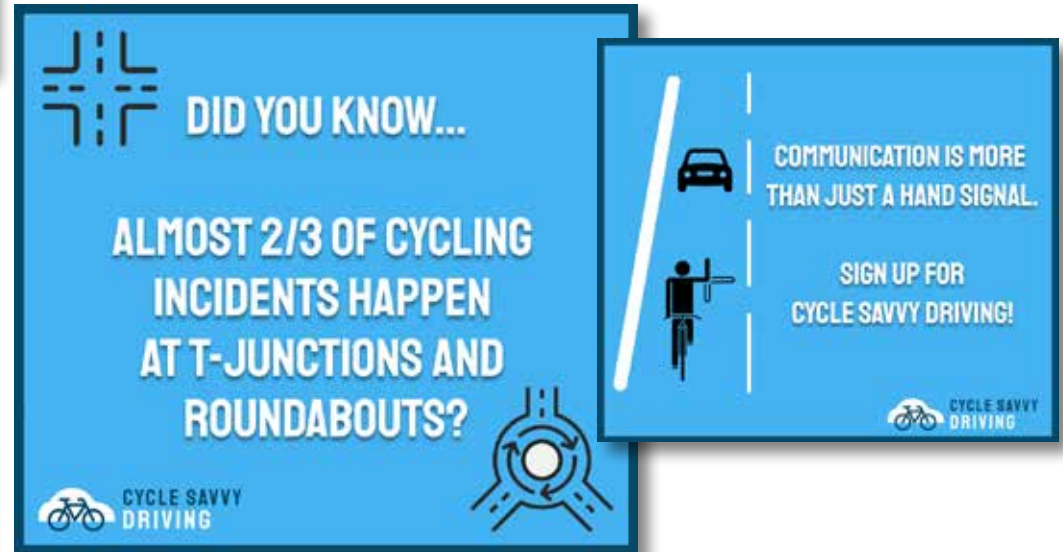
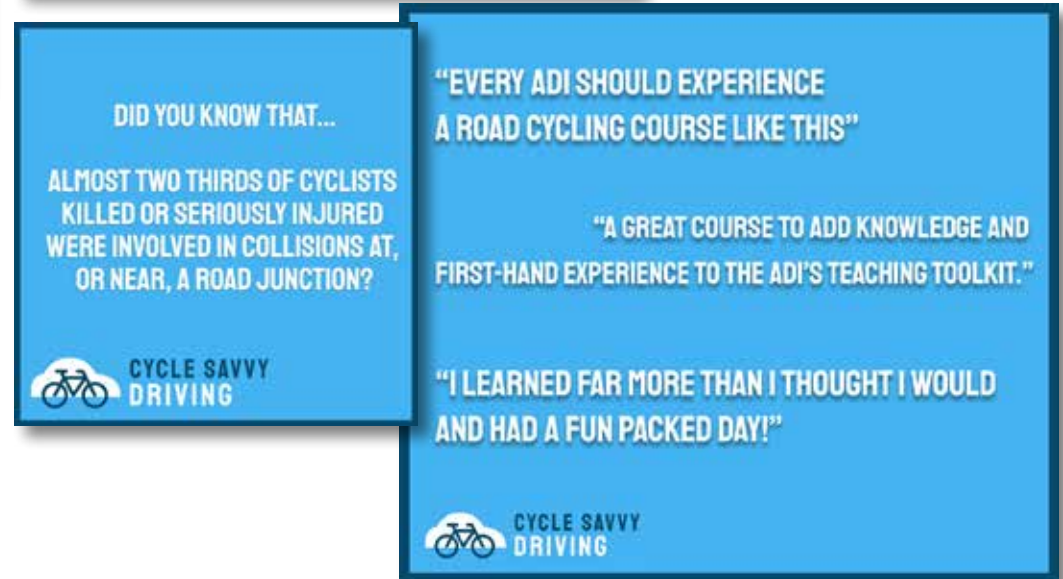
Register today at <https://cyclesavvydriving.co.uk/>

How It Works:

Upon registration, you will be randomly assigned to one of two groups:

- 1. Train now:** Complete the first survey and then you will have access to an online training model and opportunity to book the practical training course*. The training is free to attend.
- 2. Train later:** Complete the first survey and then, simply wait! You will be asked to complete another survey in three months time, and can access the online course from October 2021.

*limited to 400 places, England only. A £25 refundable deposit will be required. You do not have to be able to cycle.

What other ADIs have said:

"A great course to add knowledge and first-hand experience to the ADI's teaching toolkit."

"Every ADI should experience a road cycling course like this"

"I learned far more than I thought I would and had a fun packed day!"

This project is delivered by the Bikeability Trust, supported by the AA, DVSA, DIA, MSA GB and ADINJC. Please everybody, do support the scheme if you possibly can and help to spread the word to your colleagues and trusted network connections.

Latest news from Marmalade and it's great news for instructors and learners!



Exciting news as promised this month:

Marmalade has started to offer Pay as you Go Insurance to learner drivers now as well as post test! Take a look here: <https://www.wearemarmalade.co.uk/pay-as-you-go-insurance>

There's loads of perks such as:

- Drive any time with no curfews or night-time driving restrictions
- Share a parent's car with no risk to the parent's No Claims Bonus!
- Save money by paying just for the miles they need
- Young Driver earns No Claims Bonus for every year without a claim
- Seamless cover after they pass your test if they buy as a learner

You can still very much spread the Marmalade and increase your chances of boosting your income by ordering more leaflets, booklets and cards to give to your pupils. If you're not yet a member, simply register <https://www.marmaladenetwork.co.uk>

ADIs and PDIs can read all about the commission rates on new policies and benefits here: <https://www.marmaladenetwork.co.uk/commission-and-benefits>

The dedicated team at Marmalade is at the end of the line to answer all your enquiries and to signpost you to Marmalade products such as Breakdown cover and Tuition vehicles. You can call them on **0333 323 2615** or if you prefer, you can email them at info@marmaladenetwork.co.uk

Calling all ADIs in Hillingdon

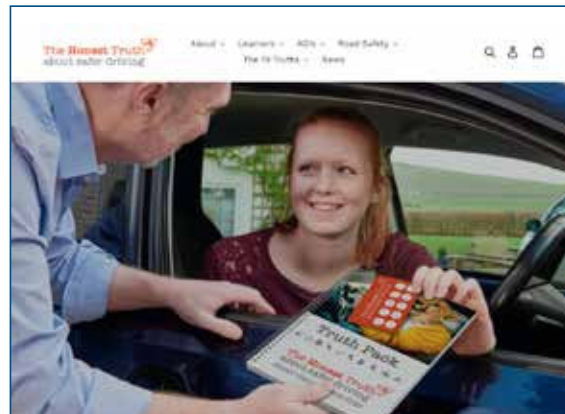


Funded places to receive free Honest Truth memberships have been secured for 25 ADIs working in Hillingdon

To apply please email info@thehonesttruth.co.uk stating the following details and we will respond right away to acknowledge receipt.

- Your name
- Your ADI number
- Your postcode
- Your contact number/email
- Approximate number of students you teach per year
- Whether you currently deliver any additional road safety messages during lessons

Thank you for your interest in the Honest Truth. You can find out more about what it means to be an Honest Truth Partner and the resources they receive by visiting the Honest Truth website.



JOIN THE MARMALADE NETWORK

**NO
FEES!**



Powering ADIs Nationwide

- ✓ Tuition cars at fantastic prices!
- ✓ Earn commission from £15 to £250!
- ✓ booklets, leaflets and ADI cards
- ✓ Competition giveaways for your pupils

...and much more!



[marmaladenetwork.co.uk](https://www.marmaladenetwork.co.uk)
0333 323 2615



Are you ready for Expo 2021?

Just 3 short months to go :-)))

The ADINJC & Intelligent Instructor National Conference & Expo 2021 in association with marmalade network is a free-to-attend event for instructors. Held Sunday 10th October at the Heart of England Conference Centre, nr Coventry, Warwickshire it's a date not to be missed. Let's face it, it's been a tough 18 months for our industry, so we're extremely excited to be planning a really positive day where we can get together to focus our businesses on the future! Our goal is for visitors to come away educated, invigorated, thinking differently and passionate about being an instructor. We also wanted to ensure people have fun doing it too! So if you are new to the industry, perhaps considering becoming a driving instructor or an experienced instructor this is a must-attend event tailored for you. Our last event attracted 700+ delegates and 50+ exhibitors creating a real buzz on the day. Remember all this is free, including the parking, so you just need to register here and come along on the day.

[CLICK TO BOOK YOUR FREE TICKET](#)

Expert speaker line-up

During the day, four dedicated seminar areas will each have a full programme of expert speakers delivering a total of 30 insightful presentations and free workshops aimed at helping you improve as an instructor. Click here for [Speaker line-up](#).

Meet industry suppliers

50+ exhibitors showcase their latest products and services for the driver instructor market. Engage face-to-face, all under one roof, during just one day, with the UK's industry-leading suppliers. Click here for [confirmed exhibitors](#).

Free activities

It's not all work and no play! We've got some fun activities for you including our Giant Scalextric sponsored by Bill Plant Driving School, try our Virtual Reality experiences or see the latest EV cars on display. [Click here for activities](#)

Hot drinks are covered

The team at RED Driving School are bringing their coffee Landrover Defender once again. A huge hit in 2019, you'll be able to grab a free hot drink, so whether you're a cappuccino or latte person, we've got you covered.

Two great panel discussions

The Future of the driver training industry

We've got some of the big franchise leaders like Ian McIntosh (RED), Simon Johnston (AcciDON'T), Mark Born (Driving Instructor Training Manager) & Theo Tucker (Bill Plant Driving School) to talk through where they see the industry in the next 5-10 years.

The role of ADIs in road safety education

This time round we take a look at how influential ADIs can be in road safety with some great names including Andrew Drewary (Road Safety Consultant), Chris Lewis (Policy and Development Lead for Road Safety, Warwickshire Police and Crime Commissioner), Tommy Sandhu (Owner of Smart Learner Driving School) & Adam Moger (Sales & Marketing Director @ Marmalade Insurance).



Huge giveaway

Intelligent Instructor has teamed up with AcciDON'T, one of the fastest growing national driving schools in the UK, in our biggest ever giveaway! The amazing prize for one lucky winner is a one-year franchise with AcciDON'T, including a brand-new, fully insured Ford Fiesta Trend worth £8,790. We'll be giving this prize away at 3pm on the AcciDON'T stand and you can [Enter Now](#) for free!



Your safety is our priority

Whilst we don't yet know what the restrictions will be in place by October, we're focused on ensuring the event is safe for all, so you can enjoy the day without worry. The team at ADINJC & Intelligent Instructor will be working diligently to ensure we follow the relevant government guidelines and will be communicating these to you nearer the time.



National Conference & Expo '21

Third party websites charging a premium



Motorists are being warned of websites charging a premium for DVLA services free on GOV.UK. DVLA has been contacted more than 1,200 times since January 2020 by customers who have paid more for services than they need to by using unaffiliated websites. Using any website other than GOV.UK can mean motorists are charged more for services that are either cheaper or completely free on GOV.UK, such as [changing the address on your driving licence](#) or [V5C vehicle registration certificate](#), and [renewing a driving licence from age 70](#). Applying online will always be the quickest, easiest and often cheapest way to transact with DVLA and by going to GOV.UK motorists can be sure their application is safe and secure. [Further information on services available on GOV.UK](#).

Julie Lennard, DVLA Chief Executive, said:

'GOV.UK is the only site where customers will find our official services, many of which are free. You may be charged a premium when using other websites offering services that are not connected to DVLA. We recommend you always double check you're using GOV.UK when accessing our online services or looking for information. This means you won't be paying more than you need to for services that are cheaper or free of charge on GOV.UK and can be sure that you're dealing with us directly.'

Guy Anker, deputy editor at MoneySavingExpert.com, added:

'These copycat sites aren't illegal, but they dress up like legitimate webpages, and use clever tricks to appear higher on search engines. They get you to fill in forms, which requires no more work on your part than if you'd done it yourself via the official sites, and then they overcharge you for 'administration' or 'services' which is really just passing it to the relevant body, with no extra work involved. These services are usually free or much cheaper if you do it yourself, which can leave a very sour taste. The obvious red flag that you're on a copycat site is if you're being charged for something that's usually free such as updating your vehicle log book (V5C) when you've changed your address. Another tell-tale sign is the web address, so if you should be on a government website, carefully inspect it to make sure it says GOV.UK. It's also worth knowing the true price of a paid-for service in the past we've spotted firms offering 'checking services' for driving licence renewals at a cost of £60, more than four times the £14 it costs to do it through GOV.UK.'

Latest news from II - www.intelligentinstructor.co.uk

On their website, featured recently:

- Further clarity on Highway Code changes [click here to read](#)
- Younger drivers have safer attitudes [click here to read](#)
- ADI help needed [click here to read](#)
- Fuel prices continue to rise [click here to read](#)



Further clarity on Highway Code changes

The Highway Code will be updated later this year. There will be new guidance to improve road safety for...



Younger drivers have safer attitudes

Gen Z and Millennials are Britain's most conscientious Drivers. The surprising truth about UK drivers is...



ADI help needed

The Department for Transport is looking for 4,000 approved driving instructors to take part in a brand new study. Sign...



Fuel prices continue to rise

Fuel prices have soared in the last eight months to reach an eight-year high of 133.5p per litre, according to...

INSURANCE FOR YOUNG DRIVERS



Learner Driver Insurance



SHORT TERM COVER ON A CAR THEY BORROW

Student Car Insurance



SHORT TERM COVER ONCE THEY'VE PASSED



Provides seamless cover before and after their driving test!

- Named Young Driver Insurance on the family car
- Black Box Insurance on their own car

CARS WITH FREE* INSURANCE



wearemarmalade.co.uk
0333 358 3441



Terms and conditions apply. See website for details. *12 months' free black box insurance available in the majority of UK postcodes. Repeated unsafe driving could lead to a premium increase but 9 out of 10 Marmalade drivers have never had that problem.



I'm afraid that I have to lead the second column running with a story about e-scooters.

It comes from the Mail of June 21st. The paper told how a young e-scooter rider died after he collided with a car in the second fatality involving the devices in the UK. Shakur Pinnock, 20, was airlifted to hospital along with his girlfriend Chante Hoosang, 19, after the crash earlier this month. The young couple were riding the e-scooter on a road in Wolverhampton when they collided with a Volkswagen Golf. Doctors at Birmingham's Queen Elizabeth Hospital were unable to save Mr Pinnock, who suffered injuries including a fractured skull, two severed arteries, a broken jaw and punctured lungs. Miss Hoosang also suffered serious injuries and remains in hospital. Earlier this month, Simon Ovens, from the Metropolitan Police's road and transport policing command, described e-scooters as 'absolute death traps'. In 2018, there were four recorded e-scooter collisions in London, which rose to 32 in 2019. Accident numbers are thought to be under-reported, as riders using them in prohibited areas are unlikely to tell police about collisions. The same edition of the Mail carried a photo of the moment when an e-scooter user tried to join a motorway with traffic speeding past at 70mph. West Yorkshire Police shared a clip of the rider travelling at 15mph on the chevrons of a slip road as he headed towards the busy M606 in Bradford. Officers were able to stop the man before he joined the motorway and seized his scooter. Good grief!

And from electric scooters to electric cars. My local regional daily, the Western Morning News, carried a story about the Prince of Wales' visit to a production plant for the electric Mini at Cowley near Oxford. Charles commented on becoming a grandfather for the fifth time following the birth of Lilibet "Lili" Diana Mountbatten-Windsor. Charles, who drives an Aston Martin sports car converted to run on surplus wine, said at least he had not "blown the bloody doors off" an electric version of the Mini when he drove a new green-coloured Mini off the production line. And HRH was back in a green machine in July when he drove a Rasa while visiting the eco-firm Riversimple in Llandrindod Wells, Powys. The story was carried by most of the papers, with the Mail suggesting that Prince Charles was perhaps fulfilling a boyhood Tracy Island fantasy, as the hydrogen-powered car resembles Thunderbird 2 from the sixties TV show. The Rasa emits only water vapour, has a 300-mile range and does 0-60mph in 9.7 seconds. It should be available to drivers through a monthly subscription to Riversimple. Well, there we all are then.

Talking of Prince Charles, the Mail of June 9th had a piece with the headline "40 years on, Di's Escort for sale at £40k". It said that the Ford Escort that he gave to Lady Diana Spencer as an engagement present is set to fetch £40,000 at auction. The silver Mk3 Ghia was Diana's runaround from May 1981 until 1982, soon after Prince William was born. (Incidentally, the silver frog mascot on the bonnet was a copy of the one given to Diana by her sister Sarah the princess kept when she sold the car). Diana-fan Tina Kirkpatrick drove the Escort around her Hertfordshire village for 20 years but kept its secret. She said, "People asked why I had it and I'd tell them it was my first car, and I passed my test in it." The sale by Essex auctioneers Reman Dansie was on June 29th. It sold for £52,640 and was bought by a museum in Chile, where Princess Diana was hugely popular. Well there we all are then.

A car of a totally different value featured in a story in the Mirror of July 7th. It told how a Lamborghini was written off in a crash involving a suspected drink-driver. Parts of the rare yellow Aventador, worth £384,000 brand new, were strewn across the road after it was in collision with an Alpha Romeo Giulietta. Humberside Police said online: "Saw this lovely Lamborghini wiped out by a suspected drink-driver who blew nearly five times the drink drive limit. Luckily, nobody has sustained serious injuries." Referring to the driver of the Giulietta, a police spokesman added: "One woman was arrested on suspicion of driving

whilst over the legal limit and remains in custody." You couldn't make it up, could you?

And Auto Express of June 16th had a piece entitled 'Boxing clever with the driving test'. It said that the driving test looks set to be updated to ensure future generations are able to drive cars with a manual gearbox. Current legislation only allows people to drive manual cars if they passed their driving test in a manual, but this will become increasingly difficult as hybrid and electric cars become the norm, because these vehicles come universally with automatic transmissions. The driving test was last updated in 2018, when additions included assessments of the ability to use a sat nav. The Driver and Vehicle Standards Agency (DVSA) which manages the test and examiners, told Auto Express it has begun to look at what changes need to be made to reflect the different natures of electric and hybrid cars compared with their petrol and diesel counterparts. Gordon Witherspoon, the DVSA's deputy chief driving examiner, said his organisation constantly reviews the test "to take account of changes in technology, driving habits, regulations and highway infrastructure". He added that the DVSA has "already started to look at the impact of electric vehicles on driver and rider education and assessment and to plan for any changes that this shift in vehicle type and use will need." The Auto Express piece included some interesting statistics: A decade ago in 2011, just a quarter (24%) of new cars were automatic, a proportion that had more than doubled (49%) by 2019. In 2011/12, 4.5% of candidates sat their driving test in an automatic car and that proportion had more than doubled (11.1%) by 2018/19. But counterintuitively, pass rates for people sitting tests in automatics are lower than those in manual cars. In the 2019/20 financial year the manual pass rate was 45.9%, whereas the auto pass rate was 39.5%. Fascinating.

Staying with Auto Express, this time of June 23rd, the magazine told us that Gloucestershire has the highest proportion of illegal car modifications. The county, with a population of 637,100, saw 925 offences in 2020 – equivalent to 1,452 per million people. Norfolk, home to 907,800 people, saw 1,127 offences – equivalent to 1,241 per million people, placing it second. Third was Northern Ireland, with 1,179 per million people. Data from 36 UK police forces acquired by Compare the Market via a freedom of information request placed Gwent at the bottom of the list. The Welsh county, with a population of 594,200, saw only four illegal car modifications in 2020, equivalent to seven per million people. The 1,161,100-strong county of Nottinghamshire saw 54 offences in total – 47 per million people – while Cambridgeshire, with its population of 855,800 had 47 offences, equating to 55 per million people. The most common illegal modification detected by police was the alteration of a number plate – 13,720 such offences occurred in the UK last year, making up 56 per cent of total illegal modifications. Illegally altered lights made up 23 per cent, while illegally tinted windows accounted for 17 per cent. Well, there we all are then. I am delighted to say that Devon, where I live, doesn't feature in the top ten.

And there was a story in the Mail of June 15th which said that the new Land Rover will be powered by hydrogen. It will be the gas guzzling 4x4 that won't produce any emissions because the only by-product is water so pure that you can drink it. Jaguar Land Rover is developing a hydrogen-fuelled electric 4x4. The prototype Defender uses the hydrogen in a fuel-cell chemical reaction to generate electricity, performing the role of the batteries used in other electric cars. The electricity powers the motors on each axle. The British car maker aims to disarm critics of large 4x4s and SUVs by creating an off-road vehicle that really does guzzle gas – but in the cleanest way. Testing begins later this year with production models of Land Rover Defenders, Discoveries and Range Rovers potentially on the road within the decade. Jim Holder of What Car? magazine, said "Land Rover's move was significant and was a first step in hydrogen-electric fuel-cell cars becoming more mainstream. The hydrogen vehicles we've seen in recent years have offered significant electric range, with refuelling times equivalent to petrol and diesel cars." Well, that's all good then.

Back to conventionally powered cars, the Mirror of July 7th told us that petrol prices have hit an eight year high with a litre of fuel costing an average of £1.32 at forecourts. The price has been rising for 32



weeks in a row, Government figures show. Diesel had also risen for 31 weeks before falling by 1p to £1.34 earlier in the month. Steve Gooding of the RAC Foundation said: "It looks like our staycations have just got that bit more expensive. There's also the chance of worse to come with oil prices continuing to nudge upwards." Well, there we all are then.

And the Mail of June 28th had a story which said that if your garage is so full of junk that you can no longer put your car in it, you are not alone. Fifty-three per cent of drivers with garages never park their cars in them. And 68 per cent of them say it is because they use their garage to store other items. The survey of 2,138 drivers by motoring organisation the RAC, found that 30 per cent of those who do not park in their garage say their vehicle is too big to fit through the door. Simon Williams, of RAC Home Insurance, said: "It seems most garages are nothing more than additional storage, perhaps because many houses don't have enough easily accessible space to store lots of household items." The problem Mrs Adrian and I have is that we have six cars (five of them are mine) between us. And we only have two garages.

From four wheels to two. The Mirror of June 25th carried a piece which said that deaths of cyclists on Britain's roads soared by 40% last year despite a huge drop in traffic. Provisional figures released by the Department for Transport show 140 cyclists were killed in crashes in 2020, compared with 100 in 2019. The AA called the rise "staggering" as it happened while traffic fell by up to 78% during lockdown, and while new pop-up bike routes were protected. President Edmund King said: "This points strongly to the need for better engineering, more education and more cops in cars." As ever, I agree with Mr King.

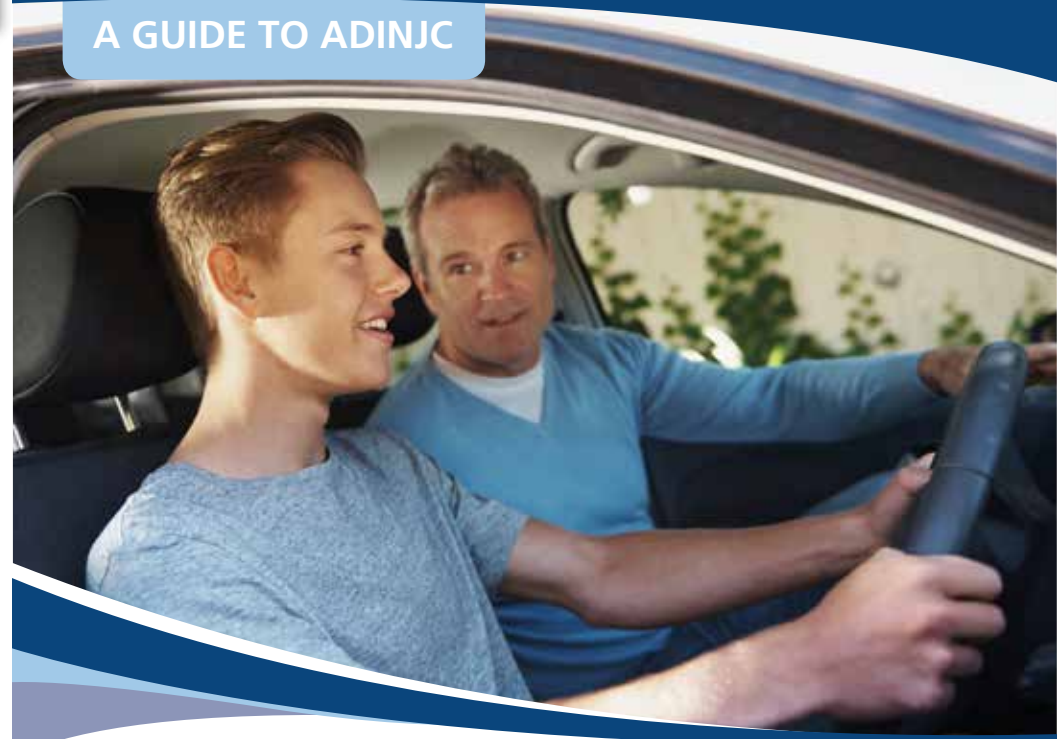
The long-term memory is a funny thing. I remembered this recently, but I have no idea where I first heard it. As it is motoring related, I will share it with you:
We mourn for poor Charlie who just for a stunt,
went out for a walk with his coat back to front.
While crossing the road, a big car knocked him down.
He'd be living today, but they turned his head round.

And finally,
My wife and I tried to take a trip down Memory Lane, but sadly neither of us could remember where it was.
I'm not sure what campanology is, but it rings a bell.

Til next time

Adrian

A GUIDE TO ADINJC



Professional Indemnity Driving Tuition

Why is Professional Indemnity cover so important?

Because we all make mistakes in life, including in our business operations as a driving instructor.

However, if you make a mistake in running your driving school, the consequences can be very serious. You could, for instance, be sued for vast sums of money. Professional Indemnity will provide you with protection in case someone decides to take action against you even when you haven't done anything wrong.

The ADINJC Professional Indemnity insurance, provides the valuable protection you need as a driving instructor offering professional advice to the public, to prevent this happening. It covers you when, as a result of negligence, you are sued for losses or damages by a third party. In short, it gives you peace of mind: if a claim is brought against your business, you won't have to worry about the financial implications of a lawsuit. The ADINJC policy provides £5 Million cover for each and every member, ensuring you have sufficient cover. The policy also has a low policy excess of £500 for each and every claim.

You can find details of Waveney Group Schemes by going to www.driving-school-insurance.com

Waveney
Group Schemes
PART OF THE TOWERGATE GROUP
Tuition Insurance

Do you require a replacement vehicle within 24hrs * or can we help you find your next driving school vehicle?

Our Services

Here at Specialist Vehicle Rental we've put together some special offer packages that are beneficial for your Driving School. A 12 month contract which offers you complete peace of mind and fantastic value for money. With established fleet terms in place with various vehicle manufacturers, we are able to provide our customers with a range of competitively priced vehicles to choose from. Our extensive vehicle range includes Peugeot 208, Renault Clio, Nissan Micra, Ford Fiesta, Mercedes A Class, BMW 1 Series, Audi A1 and Mini Cooper. These vehicles are available on daily hire, contract hire, sale (new and used) or short, medium and long term hire. If you would like to purchase a vehicle, we can offer a range of new or used cars at very competitive prices.

Why Choose SVR?

- No Credit Checks
- Competitively priced. Found a cheaper quote? Let us know
- A common sense approach to adapted vehicle leasing perfect for the driving instructor industry
- Bespoke packages available when you want something that really stands out
- Dedicated 1 to 1 customer service to help you find the best value dream car for your business
- Like for like basis, we believe we offer you the best deal

Below is our current vehicle price list however, we're more than happy to discuss any vehicle not seen here and explore a bespoke package should you desire an alternative vehicle or mileage allowance.

Tier	Model	Contract Length	Mileage	Price Per Week	Price Per Month
1	Renault Clio, Peugeot 208 (5 Door)	12 Month	22,000	£92.28	£399.89
2	Ford Fiesta, Nissan Micra (5 Door)	12 Month	22,000	£107.88	£467.48
3	BMW 1 Series, Mercedes A-Class, Mini, Audi A1 (5 Door)	12 Month	22,000	£173.88	£753.48
4	Renault Clio, Peugeot 208 (5 Door)	12 Months (inc 7 Month Break Clause)	22,000 Pro Rata	£107.88	£467.88

Prices shown inc VAT. These vehicles and prices are all based on petrol models, please enquire for diesel prices.



Included as standard

- A comprehensive, no obligation 1-2-1 consultation service
- Full servicing, mechanical work & maintenance support **
- A replacement vehicle in the event of a breakdown ***
- Breakdown assistance
- Accident, tyre and windscreen support
- Full Road Fund Licence
- Delivery & collection anywhere in the UK ****
- UK-based reliable & responsible customer service team
- No hidden charges
- Fixed monthly costs
- Choice of colours
- Signage
- He-Man Dual Controls
- Flexible options available at the end of any contract.

** Excluding tyres and clutch (add on packages available)

*** Vehicle must be off the road for more than 48 hours

****Charges may apply

You'll need to let us know your anticipated business start date and your vehicle preference. We'll then send you our T&C's and your contract which must be signed and returned as soon as possible to avoid delay in your vehicle delivery.

£120.00 set up fee applicable.

Customer Referral Bonus

Receive a **£50.00 referral fee** when you refer a friend or colleague resulting in a contract or a new/used car purchase. Contact our Customer Service Team for further details.

*subject to availability

www.specialistvehiclerental.co.uk

0845 293 2799



We're still offering easily accessible and reasonably priced online courses for study at your own pace. If you or your students prefer to study this way, we offer the following accredited courses via our own website:

- Safeguarding Children (0-17) - Level 1
- Information and Cyber Security
- Handling Violence and Aggression at Work
- Basic Life Support (BLS)

You can currently save **30% off** NJC online courses using 'ADINJC30'

For more information: <https://www.adinjc.org.uk/online-courses/>

Fifth Self Employment Income Support Scheme (SEISS)

Please be aware of the many scams alleging to be from GOV.UK

You can find out if you're eligible for the fifth Self-Employment Income Support Scheme which covers the period May-September 2021 [here](#).

Other useful links:

- [Check if you can claim a grant through the Self-Employment Income Support Scheme](#)
- [Claim a grant through the Self-Employment Income Support Scheme](#)
- [How your trading conditions affect your eligibility for the Self-Employment Income Support Scheme](#)
- [How your circumstances affect eligibility for the Self-Employment Income Support Scheme](#)

Spend less time driving & more time earning with Incentibook

IncentiBook is an optimised appointment scheduling system that uses Google Maps technology to help driving instructors condense their diaries to spend less time driving between appointments and more time earning.

How much time do you spend driving, or waiting, between sessions? What do you think this time is worth over one year, five years and ten years? Use our calculator to see what your wasted time is worth annually <https://incentibook.com/#calculator>. Note that this only shows the lost opportunity cost, and there could be additional savings from reducing distance travelled between sessions.

How it Works

1. Register your free account at <https://incentibook.com/registration>
2. Share your unique link with your students i.e. incentibook.com/steves_som
3. Receive and manage your sessions at incentibook.com/home
4. Save time, fuel and lost opportunity cost.



As an ADINJC member, you can get your free IncentiBook trial until 30th September 2021.

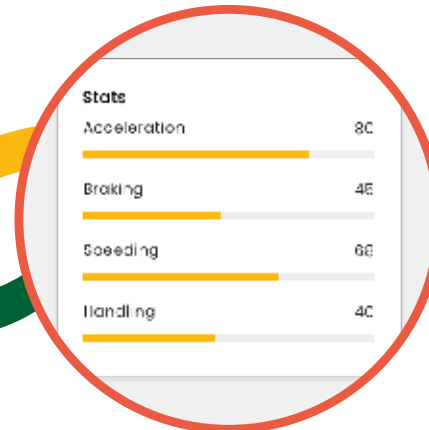
Sign-up for your free trial at <https://IncentiBook.com/registration>

Get in touch, or share feedback at <https://incentibook.com/contact> or email incentibook@gmail.com



Modernise your teaching for the learners of today

- Track lessons and the key events that happen throughout
- An easy note-taking alternative that adds an extra layer of detail and insight to your lessons
- Don't change the way you teach - our app seamlessly works in the background



weareotimo.com



Hope you enjoyed the TED talk last month from Mindfulness expert Andy Puddicombe. This month, I have an update from Founding Directors, Susan McCormack and Graham Hooper of Tri-Coaching Partnership.

These are exciting times for Tri-Coaching Partnership, which has been established as the number one authority for coaching in driver development within the driver training industry for over a decade. The BTEC Level 4 Professional Award in Coaching for Driver Development is a fundamental piece of CPD (Continuing Professional Development) for any ADI who wants to develop both themselves and their business.



Founding Directors Susan McCormack and Graham Hooper have been investing in their own Continual Professional Development again and have now been accredited as Fellows in coaching and mentoring by 'The International Authority for Professional Coaches and Mentors' (IAPC&M). This was a stringent qualifying process where they had to meet tough criteria, including being able to evidence over 240 hours of specific coaching training and over 2500 hours of coaching experience. Continual Professional Development is fundamental to the accreditation with at least 30 hours having to be accrued every year and evidence of this presented to cover the previous ten years plus a 1500-word essay describing their personal contribution to coaching and mentoring. The next stage was a capability interview, where they were each interviewed by the accreditation officer of the IAPC&M for 90 minutes and assessed against three main areas: Underpinning Knowledge and Understanding; Reflective Practice; and Developing Capability. The questions they faced were challenging, here are some examples:

Why is it important to practice CPD and what should it cover?

Describe, with examples, your approach to CPD?

What are your learning and development objectives for the next 12 months?

How do you evaluate your success?

Describe a situation you have come across which you would like to explore with a supervisor, coach, or mentor. What would you gain from this?

What actions do you take to promote coaching within the wider community? This could include coaching, writing, social media etc.

There were many more questions that challenged them both and they had to think on their feet, as they had no idea in advance what questions they would face. They then each had to deliver a 60-minute live coaching session and a 60-minute live mentoring session, where they were

assessed on their abilities in the moment, with the following areas being marked to establish their expertise:

1. Establishing a coaching agreement
2. Establishing trust and the relationship with the client
3. Use of self in coaching
4. Active listening
5. Powerful questioning
6. Direct communication
7. Creating awareness through feedback and challenge
8. Considering options
9. Action planning
10. Managing progress and accountability
11. Assessing success strategies.

The pass mark requirement was a minimum of 85% in each area - to score lower in any area would result in a failure. They will need to go through a similar process every three years to maintain their status as Accredited Fellow in Coaching and Mentoring. This is what the IPAC&M says about the Fellow accredited status:

'Fellow is the most prestigious level and it's a true mark of distinction and an aspiration for all, and the designation of fellowship is now more than ever a demonstration of your impact on the profession of coaching. To become a fellow, you are required to have extensive experience and can clearly demonstrate a sustained or significant contribution to the profession or wider industry, entry is granted based on the outcome of an external assessment undertaken after successful completion of an extensive application process covering key competence areas.'

Graham and Susan said:

'We are proud to have achieved this accreditation and hope it represents our commitment to keeping coaching at the forefront of driver development for Approved Driving Instructors. It will give us the opportunity to develop more courses for a wider audience, who, themselves can be accredited by the IAPC&M as coaches, adding even more value to anyone seeking to broaden their horizons. We will be offering everyone the opportunity to become accredited with the IAPC&M via our own certificated course which will be launched in September this year. We are proud of our record of bringing Continual Professional Development (CPD) opportunities to the ADI community and are grateful that our experiences within the industry have allowed us to achieve this prestigious award of Fellowship of the IAPC&M.'

If anyone requires information about coaching/training and courses, please get in touch on **0800 058 8009** or email info@tri-coachingpartnership.co.uk

Please do let me know if you have any of your own favourite videos/ideas for sharing with us all. Please also remember that I welcome articles and especially coaching/client centred related so if any of you have already written some masterpieces, feel free to send them my way! That goes for coaches in our industry and beyond. Finally, if you have any coaching/client centred issues you have encountered/would like support with, please do let us know. Even if it's specific topics you'd like us to cover in more depth -

Coping after lockdown, and why being anxious about change is ok

Psychotherapist and grief counsellor Julia Samuel is an expert in change. She tells Anna Behrmann of inews.co.uk why everyone will respond differently to the unlocking, and has tips to share on what to do if it's making us feel worried.

[Click here to read full article.](#)

Remember if you've been struggling with your emotional health prior to lockdowns, we've still got our talk line however, if you feel you have an issue or problem which you'd be prepared to share in a bid to help yourself and others who may be feeling the same way, please feel free to do so. Alternatively, if you feel yours is a deeply private and personal one, please do not feel any pressure to share. Most importantly, please don't go on struggling or feeling that you're on your own. Talking to someone you trust or writing things down that are worrying you is taking the 1st step.

Questions Questions Questions!

Remember if you want to obtain your test analysis from:

ADI.Enforcement.analysis.request@dvs.gov.uk

We know you're all keeping mighty busy and it has been reflected this month as it's been oh so quiet at QQQ and Members' Corner. If any of you have a question or comment for us, please do get in touch - you know we love to hear from you! We still actively encourage you to send us any questions that you may have as an individual member or a group and we'll do our very best to answer them for you here at QQQ :-)

Once again, my thanks to all those involved with the newsletter, especially Rob at the design studio and those who will be helping me by contributing to the newsletter. If any of you out there would like to contribute in 2021, please do get in touch!

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- Use of our online diary (accessible via web or app)

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Survey finds two-thirds are unaware of important e-scooter safety rules, and the potential consequences of breaking them

Thanks to Callum Taylor from <https://www.wmgagency.co.uk> for this article.

National Accident Helpline is concerned about how few people are aware of e-scooter safety measures and is calling on the Government to do more to protect all vulnerable road users.

- 63% are unaware that you must not use an e-scooter on a pavement or footpath.
- 60% are unaware that you should wear a helmet when riding an e-scooter.
- 40% incorrectly believe that anyone aged over 13 is allowed to ride an e-scooter.
- Two-thirds aren't aware that you must have a full or provisional UK driving licence to ride an e-scooter.
- 20% don't know that some of the usage rules for rented and privately-owned e-scooters are different.
- New brainteaser helps educate people on e-scooter safety guidelines.
- Further information can be found [here](#)

Two thirds of Brits are unaware that it is illegal to ride any e-scooter on a pavement, and that breaking this law could lead to a £300 fine, up to six points on their driving licence, and their e-scooter being impounded. In addition, just 37% know that you must not use a mobile phone while riding an e-scooter, and shockingly only 45% are aware that you must not ride an e-scooter while drunk or otherwise intoxicated. The figures come from a new survey conducted by personal injury specialists [National Accident Helpline](#), which follows a recent report revealing how two men in Liverpool have been banned from driving and given a fine after riding e-scooters erratically, while also over the alcohol limit. 60% also don't know that riders are advised to wear a helmet despite these reaching high speeds of up to 22mph while 40% incorrectly believe that anyone over the age of 13 is permitted to ride an e-scooter in the UK. At a minimum, riders must have a provisional UK driving licence and therefore need to be aged at least 15 years and 9 months old.

A sharp rise in the use of e-scooters has [prompted some police forces to issue warnings](#) on 'the danger these machines pose to both the rider and pedestrians', and experts at National Accident Helpline are calling on the Government to introduce more robust enforcement and safety measures to protect all vulnerable road users.

Currently there are around 50 active e-scooter rental trials taking place across England as part of a [government initiative](#) that was first introduced in July 2020 by the Department for Transport to support a green restart of local travel and help mitigate reduced public transport capacity. The trial has recently been extended into 2022. [A report on the trials](#), and a decision on their ongoing legal status is not expected for another year (April 2022).

It is also possible to buy an e-scooter in the UK, and sales have also shot up, with cycling retailer Halfords reporting a 184 percent sales growth in the first half of 2020. Several industry bodies, such as the RAC, have expressed particular concern about privately-owned e-scooters, stating that 'more out-of-control privately owned devices will continue to pose a safety hazard for road users', [in a recent online article](#).

20% of those surveyed are unaware that the usage rules for privately-owned scooters are different to those hired as part of trials, suggesting further education is required upon purchase.

Jonathan White, Legal and Compliance Director of National Accident Helpline, said: "E-scooters are

an attractive option in helping the nation to embrace more environmentally friendly transport options. However, introducing these schemes without putting adequate safety and enforcement measures in place puts the public at risk. With e-scooter trials being extended and private sales growing, we would ask that the Government ensures all riders are made aware of the rules and that there is a legal requirement in place to wear appropriate safety protection, such as cycle helmets, when operating e-scooters. We believe the speed limit should also be reduced to 12.5mph, as is the case in Germany. Other important new safety initiatives in the trial areas could include specific e-scooter routes or roads, usage curfews, and even artificial noise devices that issues audible alerts to pedestrians. There are already several published papers on [the risk to personal injury](#) and the data is seriously concerning. This is a matter that simply must not be ignored."

E-Scooter Safety Risks Brainteaser

To highlight the potential injury and legal dangers that riders need to be aware of when using e-scooters, National Accident Helpline has designed a brainteaser to show a typical city centre and an e-scooter rider. Can you spot the eight areas of concern in under 45 seconds?





DRIVING INSTRUCTOR INSURANCE EXPLAINED

Our guide walks you through the main features of driving instructor insurance and explains how you can keep your premium down with driving instructor insurance discounts. Get the advice to help protect your business.

What is the difference to standard car insurance?

A standard private motor car insurance policy will cover you for social, domestic and personal use. Some policies also include cover for you to commute to and from a permanent place of work. So, if you drive the car to the same office every day, you will still be insured.

However, as a driving instructor you'll require business use for the driving test and tuition purposes. It is often more expensive than a standard private motor insurance, but it is extremely important to get the right cover to meet the demands and needs of a driving instructor.

Why is it more expensive?

Driving instructor car insurance is typically more expensive than standard private motor insurance cover. This is because a driving instructor requires a number of additional covers not included as standard a part of a private motor insurance policy. These can include cover for:

- Any driver
- A replacement dual control car
- Negligent tuition cover
- Driving off road for drivers aged 14+
- Cover for hire and reward
- Cover for the examiner to drive your car
- Cover for modified vehicle (dual controls, sign written, disabled equipment, dual speedo)



For more information or to discuss your cover requirements contact our team on:

01603 753 888

www.towergateinsurance.co.uk/driving-instructor-insurance

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DRIVING INSTRUCTOR INSURANCE EXPLAINED

Driving Instructor Insurance - features explained

Any Driver Cover - It is essential for your policy to be issued on an any driver basis; this allows you to teach any licensed driver on the road irrespective of previous driving experience or other risk factors. This also allows the examiner to drive if required, as you will not be able to provide his or her details to your insurer prior to your pupil taking their test.

Replacement Dual Control Vehicle Cover - As a business car insurance policy it is important to ensure you get the correct replacement vehicle suitable for your needs. Most standard car insurance products will only offer you a non-dual controlled car in the event of a non-fault incident meaning you're unable to continue working. Many specialist driving instructor insurance providers will provide you with a dual controlled vehicle in the event of a claim. You should try to find a provider who will supply you with a guaranteed dual control replacement car within 24 hours to enable you continue teaching and sit any pre-booked driving tests. You should also consider how long you may need this vehicle for many providers will only supply a vehicle for a limited period try to find a provider who offers unlimited cover.

Negligent Tuition Cover - This cover extends you're driving instructor insurance policy to insure you and any driving instructor engaged by you to whom you have provided a vehicle which is insured under your policy, for your/their legal liability to pupils whilst driving instruction is being provided.

Driving Off Road Driver Aged 14+ - Some driving instructor insurance policies provide extended cover to allow you to teach pupils off road who are aged 14 or over. This cover is only provided where it can be evidenced that the land you're using the vehicle on does not form part of

the Road Traffic Act 1988. "Restricted byway" means a way over which the public have restricted byway rights within the meaning of Part II of the Countryside and Rights of Way Act 2000, with or without a right to drive animals of any description along the way, but no other rights of way.

Cover for Hire & Reward - As a driving instructor you will be collecting money for giving lessons whilst carrying your client in the vehicle this requires hire and reward to be included within your policy for the purpose of driving tuition and test. Standard private motor policies will not include this type of cover.

- Dual controls
- Additional speedo
- Additional mirrors
- Sign writing
- Disabled driving equipment

Modified Vehicle Cover - As a driving instructor you will have a number of additional features added to your vehicle these can include:

- Dual controls
- Additional speedo
- Additional mirrors
- Sign writing
- Disabled driving equipment

Most standard car insurance policies will class these as modifications and will therefore not be able to provide cover. It is important to mention these to your insurance provider so that they then can note these on your policy and provide cover suitable for your needs.

Driving Instructor Insurance discounts

Motorists usually pay more for driving instructor car insurance so it is important to try to keep costs down. One way to save money is to compare quotes from a number of different insurers - and it's easy with Towergate. We provide access to a panel of driving instructor car insurance companies and Lloyds Syndicates.

You can help to keep your driving instructor's car insurance premiums down by choosing a low group car, adding additional security or keeping your vehicle garaged over-night.

Insurance companies reward careful claim free drivers with lower premiums, so try not to claim unless the damage is serious. You can then build up a no claims discount and potentially cut the cost of cover by as much as 65%. No driving instructor wants to pay over the odds for business car insurance but it is also important to remember that the cheapest policy is not always the best. You might, for example, want to pay a little bit extra for more extensive cover. This could save you money in the long run, for example it could provide you with a replacement vehicle for a longer period keeping your business on the road.

For more information or to discuss your cover requirements contact our team on:

01603 753 888

www.towergateinsurance.co.uk/driving-instructor-insurance

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DIPOD - The Driving Instructors' Podcast - Sponsored by ADINJC for the discerning ADI!

Show # 181

The latest show from DIPOD is available for your listening pleasure now. Nick, Elliot and Peter are joined by Terry Cook, ADI near Bradford and they talk over a number of topics including Terry's own podcasts, The Instructor and 5 Minute Theory. Catch up now on all 80 minutes and as always, a show not to be missed.

Remember, the guys love to hear from you and your response to the show is always welcomed!

www.dipod.co.uk Phone us **08432 892556** E-mail: adi@dipod.co.uk

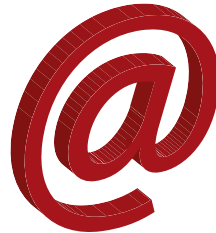
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Articles we have sent out via Email this Month

- Changes to the membership structure
- Statistics for test passes and information about Changes to Petrol
- Information update
- Traffic Safety Roads - July 2021
- Expo update
- DVSA - Over 2 million views of the new Safe Driving for Life website
- DVSA - Sharing the new Safe Driving for Life website
- DVSA Examiner Recruitment and Theory Test Booking Service
- SEISS updates
- NASP face covering guidelines

And much more!



And Finally - a quote...

'You can't change what happened. But you can still change what will happen.'

Sebastian Vettel



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At FSB our mission is to help smaller businesses achieve their ambitions. We are the UK's largest grassroots campaigning group promoting and protecting the interests of the self-employed and smaller business owners.

Whether we're influencing key policy decisions in government, offering specialist advice and guidance on everything from HR to tax advice, or running virtual events, **the needs of small businesses come first.**

How can FSB help your business?

If you run your own business, chances are you picked an industry you know and are passionate about. You're confident that you know it well enough to be able to cope with whatever life throws at you. But what happens when you need to deal with something outside your field of expertise? No one person has all the answers. The good news is, joining FSB, means having someone on your side who does have the legal, tax or HR expertise needed.

What's included in membership?

Right from the outset, FSB members have access to a range of services designed to make your life easier, including:

- Legal and tax protection scheme and legal costs insurance including a 24/7 legal advice line
- An extensive online legal hub with over 1,100 documents and templates
- 24/7 employment advice, and fully customisable documents from the legal hub
- Free business banking (subject to status)
- Easy access to funding
- Cyber protection insurance
- Debt recovery service
- Specialist hubs including our start up hub fsb.org.uk/start

FSB are delighted to offer a **£30* discount** in association with ADI National Joint Council.

To find out more and to take advantage of this £30* discount, please send your name, contact telephone number and postcode, quoting FSB to Lynne Barrie, ADINJC Chairman at chairman@adinjc.org.uk

This promotion is provided by the Federation of Small Businesses (FSB). *FSB Business Essentials Membership starts from £147 per annum with a £30 registration fee for the first year. This rate is applicable to businesses with zero employees. Rates increase depending on your number of employees. Please see the website for full details of subscription rate bands. Until 31 December 2021, the £30 registration fee will be waived for all new full FSB Business Essentials members. This offer is not available to existing FSB members and associate members. To find out how FSB uses your data and takes steps to protect your privacy, please visit www.fsb.org.uk/privacy. Registered Office: National Federation of Self Employed and Small Businesses Limited, Sir Frank Whittle Way, Blackpool Business Park, Blackpool, FY4 2FE. Registered in England No. 1263540.

