

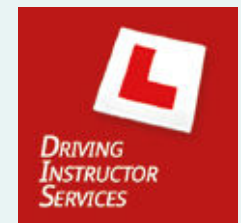


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Views expressed in this newsletter are the views  
of the people who wrote the article and not  
necessarily that of the ADINJC.

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## 2021 and moving forwards:

As I write this we are, with some variations, in a national lockdown in all 4 nations of the UK. Usually the beginning of January is a time to reflect on the past year and look forward to what will come in the New Year. Despite our lives being dominated currently by coronavirus I still want to wish you all a Happy New Year and a safe and healthy one for you and your families and friends. Hopefully in 2021 we will see an end to this current way of life and one where we can move forward again albeit it later in the year. Coronavirus has taken away our freedom and security and there is no doubt that the start of 2021 is going to be tough because we are fearing for our own health and that of loved ones as well as considering how we can manage further financial losses. We will need to dig deep to find the spirit we need to enable us to keep going on a daily basis.

However, there are some positives, coronavirus has taught us to be more resilient, courageous, patient and kind. We will need to help each other to get through this difficult time and to stay as positive as possible. Let's not forget we have the vaccines from this point onwards and that has to be the most hopeful item on the agenda at this point.

How can we at NJC help? Two very important issues for immediate action are to raise the awareness of the plight of candidates whose theory test certificates have run out or will now do so due to this latest lockdown. Please sign this petition and also encourage all your pupils, their parents and partners to sign. [Extend driving theory test certificates expiring in 2020/21 by 12 months - Petitions \(parliament.uk\)](#) Numbers on it are growing quite fast but please pass it on and raise awareness of it as we need to help those candidates who have been so penalised by no extension to their date, which is adding months to their ability to pass a practical test and get on the road. This will also be raised again at DVSA and Government level. Secondly we will be doing all we can to continue to raise awareness of the ADIs and PDIs who have been excluded from any financial help so far and for those who are struggling and need more financial help. As driving instructors we rarely get mentioned when financial help is discussed at government level.



Below is a list of what we will be undertaking in January to help you, it is not in any particular order of importance.

- The monthly newsletter will continue to bring you all the facts and news. We have been covering all 4 nations in the newsletter and will continue to do so.
- We also send out a monthly road safety newsletter from Graham Feest our road safety adviser at NJC. If you haven't read it before then this is your chance to do so! It comes out in a newflash each month.
- Our help desk is available and if Peter our treasurer can't help you then he will pass the request to one of the team who will help. If it is out of normal hours then leave a message and we will get back to help you. The number is [0800 8202 444](tel:08008202444)
- You can email us from your local groups and associations or as an individual member and we will endeavour to get back to you on the same day. Currently we are receiving a high volume of email requests so please be patient if it takes us slightly longer. [secretary@adinjc.org.uk](mailto:secretary@adinjc.org.uk) or [chairman@adinjc.org.uk](mailto:chairman@adinjc.org.uk) We also have a contact page on our website.

- Our newflashes will help to keep you updated with news and if necessary we will be sending them at all times of the day and later into the evenings if we are able to.
- We will be running our Monday evening webinars again to help you with queries and to offer support
- We want to help with any financial advice we can and we will endeavour to help with the momentum that started later last year for the Excluded self-employed who have fallen through the cracks up to this point by lobbying and writing to essential representatives that can help.
- Our Talk Line will continue to run. Set up initially for ADIs and PDIs who were feeling stressed and were suffering from mental anxiety for all sorts of emotional and financial reasons we will continue to run this valuable service. It's a listening ear and for anyone calling to know you are not alone and there is someone to talk to. Details are on the end of the newflashes we send out and are on our website [www.adinjc.org.uk](http://www.adinjc.org.uk)
- The committee will be available to attend any local association zoom meetings you would like us to take part in. We have attended numerous ones to date.
- Our next Association Meeting by Zoom will be on Saturday March 6th, details will be sent out.
- We will continue to work with our associates in NASP (National Associations Strategic Partnership) as Tier 1 stakeholders with the DVSA and hold regular combined meetings with DVSA.
- We will continue to write to Government Ministers, HSE, DVSA, FSB and encourage yourselves to do the same when we consider it will be helpful to do so.
- We will continue to liaise with all 4 nations. We have recently had contact at a meeting with representatives from The Welsh Government, and we are starting to hold meetings with NIAIC (Northern Ireland Approved Instructors Council) who are the only stakeholder instructor group in NI who meet regularly with DVA. Our Ambassador for Scotland, Stewart Lochrie, from our committee will continue to support our work with Scottish members. Contact, [stewart@caledonianldt.com](mailto:stewart@caledonianldt.com)
- The GFM - Helping ADIs and PDIs account will continue to receive our help and support and as I write this the total is £20,220. I'm getting slightly addicted to looking to see what has happened to it during a day because I'm extremely proud with the way in which ADIs are helping other ADIs in such challenging times. The ultimate goal is for this fund to continue to run once the pandemic is over to help ADIs at any time they are facing hardship and need for various reasons.
- Our social media channels will be there for you to keep up to date and enter discussions.

For any of the above to be taking place takes time and effort and please remember the **ADINJC** is formed by a committee of volunteers. Our team works exceptionally hard all of the time but during the pandemic has worked tirelessly to support members and non-members way beyond what is normal and I thank all of them for their perseverance and help, it's truly inspiring.

Obviously we do receive feedback from you and we take it on board and endeavour to act on it if we consider we can and after discussion as a team. However can I be clear that we will not enter into email discussions that are frankly rude, unhelpful or intimidating even though we understand at times this may happen through sheer frustration from members? Neither will we tolerate any other members being ridiculed or belittled on social media, posts will be monitored and removed if in our opinion it's necessary to do so. We must work together as an industry and as members to help each other through this, to become divided is not helpful.



## From the Chair..... a monthly report



### Go Fund Me - Helping ADIs and PDIs:

Bobbie Hicks and Susan McDonald are 2 ADIs who have set up a fund to help others who are struggling financially. In these trying times everybody needs a little help and if the Government cannot help us all, then the least we, as ADIs can do is help each other and share what little we do have. By doing so we also show those less fortunate that we care about the predicament they are in. They are asking ADIs and Driving Schools if they could donate as little as £1 (more if possible) to a fund to help instructors who will not receive Government assistance. We all know it is hard for everybody at the moment, but with around 39,000 ADIs on the register, if everyone was able to donate £1 to this fund it would show that while we may work alone and vie for the same customers, we don't have to be alone when we need help.

I am thrilled to say that the NJC will be joined by DIA and MSA to help support Susan and Bobbie in promoting the fund. It really is time to get the whole industry involved in this excellent initiative. Grants will be considered by a panel, consisting of some of the members of NASP. The panel will be unaware of the identity of the applicant, who will have had to provide supporting evidence of their need. Small grants will be made and will be on a one off basis only. There will be an independent person, not an ADI, to monitor and audit the income and expenditure and bank account. No expenses will be taken by the organisers or by the panel, all monies received will be for the fund to help ADIs and PDIs, other than any bank charges that may be incurred. Payments will be made via bank transfer into the recipients' bank accounts.

Although this fund has been set up as a result of Covid-19, and to help people through the current situation, it is hoped that if funds can be secured on an ongoing basis this project can continue to help those in our industry who need it in the future. Currently as I write this the fund stands at around £20,200. We must thank Marmalade Insurance for their kind donation of £10,000 and for inspiring others to join in. Please do help us by donating to this fund. You can find the link to donate on the home page of our website: [www.adinjc.org.uk](http://www.adinjc.org.uk) or at Fundraiser by Bobbie Hicks : Helping ADI's and PDI's ([gofundme.com](http://gofundme.com))

### Finally:

We are looking forward to meeting the new DVSA CEO Loveday Ryder, those meetings are being planned. Thank you for all your messages of support and for your professionalism in dealing with what we are being faced with during the last months. Thank you for your patience and support even when we can't deliver the best news currently. Since the New Year this pandemic is in my opinion at its worst stage and we have a few tough months ahead to face. Sadly at NJC we are being made aware of ADIs who have died from COVID-19 more so now than in the previous 9 months and many who in emails to us are stating they have had the virus. Before stopping work I was becoming increasingly concerned by the number of my clients who had it themselves or had to isolate due to family members or school contacts. Many of us working in the main with pupils in the age range that possibly spread the virus the most and being in a limited space with them is very concerning. Hope is coming with the vaccine.

Please remember you are not alone, we are here to help and will do our utmost to do so.

Stay safe, best wishes

*Lynne*

**Lynne Barrie - Chair**

*The ADINJC is a national association run by ADIs on a not-for-profit basis. We work tirelessly to inform, represent and support our members, and to promote the interests of our profession.*

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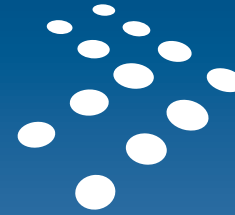


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## Latest news from Marmalade

### A mega thank you once again!

As I'm sure you'll all be well aware, Marmalade have been generously helping by contributing financially 2 separate sums towards Bobbie and Susan's Go Fund Me - Helping ADIs and PDIs initiative. Don't know about you but the latest hotly awaited cash injection had felt like we were all waiting for a baby to arrive! Now, I take great pleasure in announcing the GFM baby, I mean donations page reached £12,500K and we can all celebrate the fact that donations reached even beyond the £20k we've all been striving so hard to achieve.

Well done everybody, what an achievement and in such a short time. **YOU ARE ALL BRILLIANT :-)**

### Now for some more exciting news!

Marmalade is now offering Pay as you go insurance! More details about this flexible product below:

- The average cost of insurance for young drivers is £1795 per year, and with most young people driving less than half the miles of those aged over 25, why should they pay more than they need to?
- If ADIs let their pupils know about this product, both can reap the benefits! Which are:
  - ✓ Comprehensive cover post test on a parent's car
  - ✓ The young driver earns a No Claims Bonus for every year without a claim
  - ✓ They buy 500 miles then top-up as and when needed
  - ✓ It works alongside a smart app to keep an eye on miles and review journeys
  - ✓ It pays ADIs a whopping £40 commission!

Who's eligible?

- ✓ Young drivers sharing a parent's car
- ✓ Full licence holders aged 17-27.

ADIs can find out more by visiting <https://www.wearearmalade.co.uk/pay-as-you-go-insurance>

If you have any enquiries about the Marmalade Network affiliate scheme, please call the friendly Marmalade team now on **0333 323 2615**



## George McLaughlin Legacy

The grandson of a much-loved driving instructor will be the first to benefit from a scholarship set up in his name. George McLaughlin died suddenly at his home in St Leonards in May, aged just 67. His passing was widely mourned and in a mark of respect, a huge convoy of learner cars turned out to pay tribute to George on the day of his funeral.

Read more about the McLaughlin Driving Scholarship [here](#).



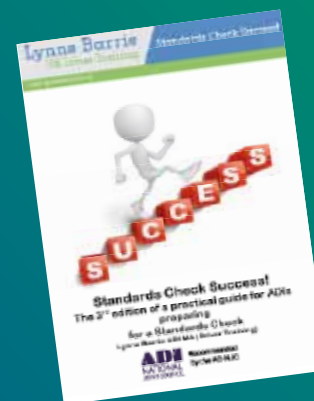
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Additional insert with latest requirements during COVID-19



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ALSO AVAILABLE: COME TO COACHING

You should all be receiving the latest **ADINJC** and NASP newflashes from our very own beyond superhuman Secretary/Caped Crusader Sue! If in doubt, you'll find the latest links below for all ongoing NASP developments including latest NASP guidelines, DVSA Standard Operating Procedure, Q and A with DVSA and much more. Peter Harvey, National Chairman MSA GB is now in the NASP chair until July 2021.

### **NASP Update on Driver & Rider Training and Testing - 6th Jan 2021**

We are aware that the announcement of national lockdowns in England, Scotland, Wales, and Northern Ireland will be of grave concern to the industry. As we have throughout the COVID crisis, NASP will work together to provide guidance and information to the training community as well as consulting directly with DVSA and other key stakeholders to address the concerns of the industry. Via your respective membership associations, please keep feeding in your questions and issues so we can raise them with the relevant stakeholders.

The details of how this lockdown impacts testing and training, and for each country, are detailed below with live links wherever possible, in these ever-changing times we in NASP will keep you updated as new information becomes available to us, all relevant information can also be found on the NASP website <http://www.n-a-s-p.co.uk/>

This is the latest information available regarding driver training and testing in England, Scotland & Wales as of 6th January 21, we will update you as any further information becomes available.

### **DVSA Guidance**

DVSA have issued guidance that Driving and Riding lessons, including CBT must not take place until the restrictions are lifted. This includes ADI part 2 and 3 tests and standards checks.

#### **Country restrictions**

##### **England**

You must not provide driving lessons or motorcycle training in England unless it's with someone from your household during an essential journey because of the national lockdown.

##### **Scotland**

You must not provide driving lessons or motorcycle training in Scotland unless it's with someone from your household during an essential journey because of the temporary lockdown.

##### **Wales**

You must not provide driving lessons or motorcycle training in Wales unless it's with someone from your household during an essential journey because it's in alert level 4.

#### **Check if driving or theory tests are taking place**

##### **England**

All types of driving tests are suspended in England because of the national lockdown.

##### **Scotland**

All types of driving tests are suspended in Scotland because of the temporary lockdown.

##### **Wales**

All types of driving tests are suspended in Wales because it's in alert level 4.

#### **If your driving test is affected**

DVSA will email candidates who are affected by this to let them know they will reschedule their test.

If you have booked a test for any of your pupils, you will receive an email from DVSA to let you know it will be rescheduled to a new time and date. You will need to contact your pupil to let them know.

DVSA will then send you an email with the new time and date as soon as possible; please ask your pupils to be patient.

If the new time and date is not suitable for you or your pupil, you can choose a different time and date on GOV.UK. You will need your pupil's driving licence number to do this. Your pupil does not need to pay again to do this.

#### **Theory tests**

All theory tests will be suspended by DVSA until the restrictions are lifted.

DVSA will email anyone who has booked a test and is affected by this to let them know their theory test is on hold and that they will need to reschedule it by visiting <https://www.gov.uk/change-theory-test>.

If you booked your pupil's theory test for them, you would need to log into the booking system and rearrange their test for a new date and time.

#### **Find coronavirus financial support for your business**

Coronavirus (COVID19) support is available to employers and the self-employed, including sole traders and limited company directors. You may be eligible for loans, tax relief and cash grants, whether your business is open or closed.

Use this business support finder to see what support is available for you and your business: <https://tinyurl.com/yd7o2p9d>

#### **If you cannot pay your tax bill on time**

Contact HM Revenue and Customs (HMRC) as soon as possible if you are struggling to make payments. If you did not make a Self-Assessment payment on account due in July 2020, your payment deadline will have been delayed (deferred) until 31 January 2021. You do not have to contact HMRC and will not have to pay a penalty.

Contact the HMRC helpline if you cannot pay any other tax bills because of coronavirus, for more information: <https://tinyurl.com/n697oe3>

---

### **Some questions we have jointly already put to DVSA**

**Q:** Some newspapers have suggested driving instruction can go ahead during this lockdown in England, is this correct?

**A:** This was misinformation and incorrect, driver testing, or training is not allowed at this time

**Q:** Is key worker training or testing allowed?

**A:** At the moment neither is allowed, however the situation is being kept under review.

**Q:** Is fleet driver training allowed

**A:** Awaiting confirmation from DVSA 6th Jan



## Q: Is vocational training and rider instruction allowed?

A: We wrote to you earlier to confirm that all driver rider and vocational testing and training must stop until the restrictions are lifted.

## Q: Is emergency service testing allowed?

A: During the new national lockdown we will work with ambulance trusts to provide them with essential emergency service driving tests

## Q: Is driver CPC allowed?

A: Driver CPC training should be done remotely. This will be kept under review

## Q: What will happen with test cancellations?

A: We will continue to reschedule tests cancelled as a result of the lockdown and candidates will be moved to the first available date. All tests will be rescheduled while the restrictions are in place and we will continue to keep the Government guidance under review.

## Q: Can delegated testing continue?

A: All vocational and car driving tests and theory tests will be suspended until the restrictions are lifted. As a result, all HGV delegated testing will be suspended whilst the restrictions remain in place. Delegated testing for those running public service vehicles may continue where necessary.

## Q: Is private practice allowed?

A: Government guidance during the lockdown is to stay at home so private practice not advised until the restrictions are lifted.

## NASP starts a campaign to extend theory test certificates

11th Jan 2021 - [Update on Theory Test Certificates](#)

A letter (see opposite page) has been emailed to Grant Shapps Secretary of State for Transport, Baroness Vere Under Secretary of State for Transport, and Loveday Ryder CEO DVSA with senior DVSA staff included to encourage a change in the law to extend the expiry date on theory certificates.

We would also like your help to strengthen this request, we have included a link to a specimen letter (see opposite page) for you to send direct to your own MP, If you are not sure of your MPs contact details, click this link: <https://members.parliament.uk/members/Commons>

You may also want to ask any candidates with certificates about to expire to use the content, however, they will need to change the line to start with...'I'm writing as a candidate who has a current theory test certificate that is about to expire.

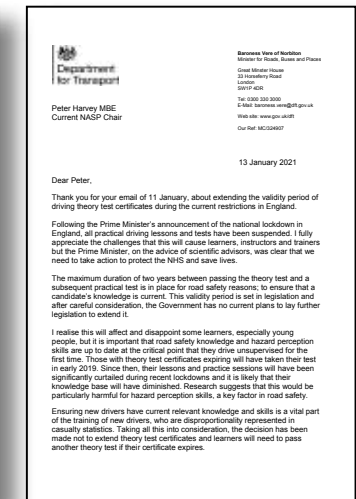
If we work together, we can right the injustice that our pupils are going to face yet again.



[Click image above for letter to Grant Shapps](#)



[Click image above to download specimen letter](#)



[Click image for response from Baroness Vere](#)

## NASP statement on joining GFM Helping ADIs and PDIs:

Late last year, 2 driving instructors - Bobbie Hicks and Susan McDonald - started a fund for ADIs and PDIs who are facing severe financial hardship. They were concerned for their colleagues who were unable to work in what has been an incredibly challenging year for this profession and wanted to help them. With support from many in the driving instructor industry the fund has taken off and has now raised in excess of £20,000 - which was the first milestone.

Thanks must go to everybody who has been involved so far and especially to Marmalade Insurance who have not only donated a total of £10,000 but also helped to inspire others to take part in the fund raising.

Whilst this is a wonderful achievement to date, we feel that now is the time to develop this fund further and to get the whole industry involved, with the hope that it can continue well beyond this pandemic to help ADIs & PDIs in need. NASP is proud to be able to help support and promote this fund amongst their memberships and to work with Bobbie and Susan on making it the success it deserves to be. Each of the respective associations which make up NASP will be making a financial donation as well as donating their time and other resources to help promote the fund and raise further funds.

Grants will be considered by a panel, consisting of members from NASP along with Bobbie and Susan. The panel will be unaware of the identity of any applicants, who will have had to provide supporting evidence of their need. Small grants will be made and will be on a one-off basis only. There will be an independent person, who is not an ADI, to monitor and audit the income, expenditure and bank account. No expenses will be taken by the organisers or by the panel and all monies received will be used wholly for the fund to help ADIs and PDIs (other than any bank charges that may be incurred). Payments will be made via bank transfer into the recipients' bank accounts.



Donations can be made by following this link: Fundraiser by Bobbie Hicks : Helping ADI's and PDI's ([gofundme.com](https://www.gofundme.com)). All donations, no matter how big or small, will be gratefully accepted to help this very valuable cause.

### More about Susan McDonald and Bobbie Hicks

My name is Susan McDonald and I am a self-employed Driving Instructor from Billingham in Teesside. Since my partner died in 2006, I have been a single parent to 3 amazing boys (actually, they are now men - but they're still my boys)! Prior to being an ADI, I spent my working life in various offices working in administration and financial roles until I was made redundant and my father died shortly after. At this point I realised that there was more to life than sitting in a boring office all day and that now was the time to make the change and do something I actually wanted to do and not something I had to do to make ends meet. Many, many years before I had wanted to become a Driving Instructor, so I decided that it was now or never.



In my 'spare' time, for over 30 years, I have been a volunteer of a Registered Charity which is the local branch of the National Charity Phab. During this time, I have held the positions of treasurer, administrator, Assistant Chairperson, fundraiser, leader, and organiser and I am currently the Person In Charge of the Charity and also the Manager of the Community Centre which we have the lease of. In my younger days I was also one of the founder members of the Phab Youth Council.

During the first lockdown I noticed a lot of ADIs/PDIs were saying how much they were struggling to make ends meet as they were not entitled to any financial help and were unable to earn a living due to restrictions imposed. Some of these people were really struggling and seemed quite desperate. At this time, I thought that there must be some help somewhere for these people, but there was nothing for so many of them and I wished I could help them in some way.

In November, as we entered a second lockdown I noticed a lot of people again starting to worry about how they were going to survive yet another lockdown without help and started to think of a way I could help. I decided to ask a small Facebook group for their opinion on setting up a fund to help the 'forgotten ones' and found that many people were willing to donate. Bobbie Hicks got in touch with me and we discussed how this could be possible and if the fund could actually help people and we decided it was 'worth a try' so together we set up a Go Fund Me page. Within the first few days the fund had raised almost £300.

The main aim of the fund is to ask fellow Driving Instructors, family and friends if they could donate any amount to be able to provide a little financial assistance to fellow ADIs/PDIs who find themselves in financial difficulty through no fault of their own. There will be a strict selection process to ensure that the funds are allocated fairly and to the people who really need them.

### Bobbie Hicks:

I have been a driving instructor for about 27 years, during that time I have taken further training to become an Accident Investigator and then later a Fleet trainer. For a while during the second lockdown, I was thinking about setting up a Go Fund me page to help all the ADIs and PDIs whose stories I was coming across on Facebook. I saw Susan McDonald's post about a similar idea and contacted her and this project was started. It seems like a scary thing to do, but we cannot live in fear, so we took the bull by the proverbial horns and launched the Go Fund me page.

We've both been bowled over by all the donations and help so far, which we are most grateful for.

### General Information:

- The money is held by Go Fund Me for 60 days then needs to be transferred to a bank account. This account is now set up as a community bank account.
- Although Susan and Bobbie would very much like to achieve the target they set, we are also aware that this is a large sum. We think it best therefore to not actually work towards a target, but just try to raise enough to be able to help. We would like to see this as not just a 'one off' fund which is just set up to cover the COVID-19 Pandemic, but an ongoing fund to help any Driving Instructor, anytime, whenever they may need it.
- The hope is to be able to help people as soon as possible, the first step being to get a sum to work with in the account.
- The amount awarded to each individual will depend entirely on the circumstances of the person and the funds available. A panel will be set up to oversee who the funds are donated to.
- The fund is hopefully to only be used for desperate people and not just people who are short of a little money or would like a little more than they have. We all have hardships, but sometimes (like at the moment) people have a real need of help – these are the people we are aiming to assist.

We do hope our members will be supportive, and give generously to help others in a less fortunate situation. Even small contributions will help. Let's make this an initiative that ADIs can get behind to support people in our industry.

Please donate using [this link](#).

### Helping ADIs and PDIs: FAQs

**Where can I view the amount in the fund or donate?** *This link will show you the amount in the fund donated so far and you can donate from this link:*

[Fundraiser by Bobbie Hicks : Helping ADI's and PDI's](#)



*As we make payments there will be less in the fund, which will be the amount in the bank balance and not what is shown as the total donated.*

**Can I only donate through the Go Fund Me page?** *Donations made through the Go Fund Me page will be the only ones that will show in the total on that page. However, donations can also be sent direct to the bank account at: Bank – NatWest, Account Name – Helping ADI & PDI's, Sort Code – 54-21-54, Account No – 35283769. This account can also be used to set up longer term contributions such as Direct Debit or Standing Orders.*

**Why was the fund set up?** *The Scheme was set up in order to provide monetary assistance to help an ADI or PDI at any time for any just reason including, but not limited to, lockdown measures from COVID-19, hardship, bereavement or illness. It was launched with a focus on ADI and PDI's who are unable to qualify for government assistance (e.g. SEISS) or local council grants during the pandemic.*

**Who started it and who is in control of it?** *The fund was started by two ADIs who wanted to help other colleagues. Bobbie Hicks and Susan McDonald realised that many ADIs and PDIs were struggling financially and wanted to help, so set up this fund. It started off slowly but with the help of the industry it has now reached over £20,000 in total and is still growing. The scheme is supported and associated with NASP (The National Associations Strategic Partnership) which comprises of the 3 leading national associations for driving instructors: ADINJC, DIA and MSA GB.*

You can read more about Bobbie and Susan on the website [www.instructorfund.org](http://www.instructorfund.org)

**Why have NASP become involved?** NASP have become involved in the scheme to help promote the fund, give support and offer advice. This also means that the fund will be able to reach as many ADIs and PDIs as possible through the 3 national associations that comprise NASP. Also, Bobbie and Susan will have support for the scheme from a well-known and established organisation which can spread much wider and, we feel, gives it more credence. Details of NASP can be found on their website.

[www.n-a-s-p.co.uk](http://www.n-a-s-p.co.uk)

**Do I need to be a member of a NASP association to apply?** You do not need to be a member of a NASP association to make an application. More details of each of the 3 associations are available on their website [www.n-a-s-p.co.uk](http://www.n-a-s-p.co.uk)

**Where can I find the rules for the fund?** The rules for the fund can be found on the website, by email and on the Go Fund Me page and are also available from each of the 3 associations of NASP.

[www.instructorfund.org](http://www.instructorfund.org)

**What amounts will be paid out?** Payments will depend on the number of applications we receive and the amount available in the fund at the time. They will be small grants usually of £100 but in some circumstances they could be as much as £500. The grants paid out will not exceed £500. Funding amounts available will be at the discretion of the funding panel and their decision is final.

**What is the process if I want to apply?** An initial application for funding is to be made by email to [support@instructorfund.org](mailto:support@instructorfund.org).

An application form will then be sent to the applicant by return. All applications must be received on this form and completed in full. A third party, such as a local group committee member, may suggest that someone may be eligible for assistance. That person will then be sent an application form. In the event of an application due to lockdown measures, the person to receive funding must have exhausted all mainstream options of support, including but not limited to Universal Credit, SEISS, Bounce Back Loans and local authority grants. Those in receipt of Universal Credit or other support may still apply if they can provide proof that they are unable to cover their personal living costs.

**Can this fund be used to back up my business?**

No, all funds are given on a personal basis and are to be used for living costs

**What evidence will I need to give?**

The application form must be accompanied by:

- an up-to-date copy of the applicants green badge or pink licence
- any relevant documentation requested or to support the application
- evidence of refusal of government support
- a brief explanation of the reasons why the ADI/PDI believes they are suitable to apply for assistance from the fund
- Bank account details (This must be a UK bank account)
- A copy of the applicants driving licence or passport for photographic evidence

The Panel reserves the right to ask for further supporting information in the pursuance of an application for funds.

**How long will the process take?** This process will take a maximum of between 4 and 6 weeks.

**Will my application be confidential?** Yes, all information will be kept confidential and in compliance with GDPR. The panel will keep a copy of each application form submitted for up to three months after final assessment for funding has taken place.

After the application form is received, it will be checked and made anonymous before being given to the panel to make a final decision.

**Who is on the panel?** The Panel will comprise of Susan McDonald and Bobbie Hicks the organisers. It will also have at least 5 members of the NASP association which comprises the ADINJC, DIA and MSA GB. These members will come from the committees or be senior representatives of each association.

**How will I know if I am successful?** A member of the panel will inform the ADI/PDI by email and/or telephone if their application has been successful.

**How will the amounts be paid out?** Payments will be made directly into the nominated account on the application by bank transfer from the account held by the fund.

**Are any expenses taken by the organisers?** No expenses will be claimed or paid to any member of the panel or members of NASP. The only charges envisaged would be any bank or Go Fund Me charges incurred. Thanks must go to all the volunteers who have helped make this possible for their time and support.

**Is this fund just for the period of COVID-19?** Although this fund has been set up as a result of Covid 19, and to help people through the current situation, it is hoped that if funds can be secured on an ongoing basis this project can continue to help those in our industry who need it in the future.

**Is there a website?** Yes the website is [www.instructorfund.org](http://www.instructorfund.org)



## C-19 Toolbox for when there are places to go other than home!

This page seems to be playing on permanent loop! Apologies everyone but there really is no place like our homepage [www.adinjc.org.uk](http://www.adinjc.org.uk) which now links to the C-19 toolbox and the inspirational Go Fund Me donation page for ADIs and PDIs.

In the C-19 toolbox, you will find a comprehensive collection of documents to help you prepare to return to work. These can be used as they are, or as guides. They can be changed to your logo, business name, and to suit your needs. These are the items currently in the toolbox:

- Useful Tool Box Links - Including financial, PPE, online hygiene courses
- Risk Assessments – 7 Control Measures
- Risk Assessment – Powerpoint presentation (can be used for group presentations)
- Full Risk Assessment – Steve Howe ADI
- Covid 19 – risk assessment presentation, pdf format
- Terms & Conditions during Covid 19
- NASP Guidelines
- Risk Assessments – why and when?
- Wording to clients – whilst we can't work
- Business beyond lockdown – Dan Hill, MyDriveTime
- Returning to Work after Covid 19 – greeting your client
- Returning to Work after Covid 19 – preparing your car
- Ideas for CPD during business downtime
- Client Risk Assessment Guidance Notes (Audrey Russell, Aberdeen Driving Schools Association)
- Client Risk Assessment (Audrey Russell, Aberdeen Driving Schools Association)

If you have any queries please e-mail Andrew Love, Head of Training: [training@adinjc.org.uk](mailto:training@adinjc.org.uk)

Indeed, several people have written in to say that they have found the [toolbox](#) useful, so please do feel free to make use of it. We are adding to it all the time and it's been put together by Lin Western, our previous Head of Training along with help from Steve Howe, Derek Young, Audrey Russell and Colin Edwards. Please be aware it's not just for members, it's on the front page of the website for everyone to use!

### Additional tool for the toolbox!

Our thanks again to Colin Edwards who has designed a website app that students will be asked to log into, read, sign and submit. Colin has kindly said that ADIs can use the system if they wish. To have a look at it, use the following details:

Website: <https://onedrivingsolution.uk/>

Username: [lessons](#)

Password: [onedriving](#)

Colin says you can copy it onto your own website, but if you have problems with this he can help, or can create a page on the system just for you individually. If you would like to make use of it, then Colin requests donations be made to the Stroke Association in the name of ADINJC. You can make a donation at <https://www.justgiving.com/fundraising/adinjc>

Remember, in addition to the current newsflashes Sue sends out for us, you can also access every latest update via 'latest news' on our website:

<https://www.adinjc.org.uk/blog/>

Whilst our daily newsflashes are normally a benefit of membership of the ADINJC, during these particularly tough times, we want to share information as widely as possible, so please feel free to pass them on. We are stronger together. The NJC continues to be dedicated to help you and we hope you and your loved ones stay safe and healthy. Please feel free to contact us for help and support.

### We're always here for you

Reach out to us on the following telephone numbers:

Peter our friendly treasurer can be reached on our usual ADINJC helpline - he loves to hear from you on all things membership/advice so please don't be a stranger where he's concerned!

Peter our treasurer at the ADINJC helpline **0800 8202 444**

Sue our Secretary's number is **07855 453414**

HMRC Helpline: **0800 0159 559**

Citizens Advice Bureau - <https://www.citizensadvice.org.uk/health/coronavirus-what-it-means-for-you/>

Samaritans helpline - call free on **116 123**

### NJC Talk Line

10 months in and I think many of us are still just about managing to make it through these strange and unsettling times. Please please please don't struggle on your own. If you do find yourself worrying or being in isolation for example, we have lovely volunteers to talk to at the NJC talk line. Please do feel free to get straight in touch with any of the following people who have offered to be available in case anyone needs them. As you'd expect, all calls will be treated in the strictest of confidence.

Andrew	07812 537 562
Jilly	07765 362 384
George	07415 651 974
Tony	07900 571 774
Peter	07918 108 577
Graham	07974 814116

*Can't emphasise the talk line enough, it's there for you as are we.*





### The current guidance in England remains in place:

#### Necessary/essential journeys only until further notice

What with mutated strains of Covid-19 circulating, risks of higher transmissibility and the news that 1 in 3 people are going around infected without knowing/showing symptoms and being able to pass it on, we're all still majorly affected and worst still potentially all of those key workers from back in March face a worsening eye of the storm now each and every day. All we need to do is stay home and remain out of its path. Despite constant reminders to keep washing/sanitising our hands, covering up our faces and making 2m spaces + the ongoing countrywide Tiering system, we're still not quite yet in a position to see off this awful virus. Mass vaccination is now being rolled out across the country with preferences being made to inoculate those considered the most vulnerable members of our society. It is unsettling not to be in control and to realise that we have not yet done enough as a nation to control it. Since the December newsletter, a FULL national lockdown has now been put in place until review next month. Please remember to follow the guidelines for yours and the safety of others but with the emphasis now that we must only venture from home to make a 'necessary' essential journey or take some exercise. This time, there will be no private practice for Learner drivers to help ease the already heavy burden being placed on all medical staff currently trying their hardest as they work together at our beloved NHS. Please clap and bash the living daylight out of those pots and pans for every single person who goes out every day as a front line/key worker facing the unrelenting threat of C-19 head on.

#### 'Act like you have the virus' - Matt Hancock, Health Secretary

Recent Youtube public information video from HM Government, led by Chief Medical Officer Chris Whitty.

#### National Lockdown: Stay At Home

Coronavirus (COVID-19) is still spreading fast and cases are rising rapidly across the country. Do not leave your home unless necessary. 1 in 3 people who have the virus have no symptoms so could be spreading it without knowing it.

Find out what you can and can't do:

<https://www.gov.uk/guidance/national-lockdown-stay-at-home#history>

COVID-19: Guidance on shielding and protecting people defined on medical grounds as extremely vulnerable

[Click here](#) for information for shielding and protecting people defined on medical grounds as extremely vulnerable from COVID-19.

[Sign up to get e-mail alerts](#) about everything published on GOV.UK about Coronavirus (Covid-19)

Work and financial support [click here](#)

[Sign up to get e-mail alerts](#) on everything published about driving and motorcycle tests on [GOV.UK](#)



### Covid-19 deaths have passed 5,100

We're all very much still in this together with our Welsh friends and colleagues. Please check below for more information plus your local area news channels for any potential changes to the guidelines.

A new variant of the virus that spreads more easily is now circulating everywhere in Wales. You must:

- stay at home
- meet only the people you live with
- work from home if you can
- wear a face covering where required
- wash your hands regularly
- stay 2 metres from anyone you do not live with

All of Wales is in lockdown (alert level 4)

#### What you need to do at alert level 4.

Self-isolate if you or anyone in your household has [symptoms](#).

If you have symptoms [get a test](#) -

<https://gov.wales/guidance-leaving-your-home-and-seeing-other-people-coronavirus>

<https://gov.wales/covid-19-alert-levels>

<https://gov.wales/coronavirus-social-distancing-guidance>

Read more FAQs about the [national rules](#):

<https://gov.wales>

<https://gov.wales/unlocking-our-society-and-economy-wales-roadmap-published>

<https://gov.wales/publications>

<https://phw.nhs.wales>

<https://gov.wales/coronavirus>

<https://gov.wales/coronavirus-travel>

#### Political and Business news links:

[https://www.bbc.co.uk/news/wales/wales\\_politics](https://www.bbc.co.uk/news/wales/wales_politics)

<https://www.bbc.co.uk/news/topics/c52ew8q50z2t/wales-business>



**'Stopping the spread starts with all of us'**

We're all still very much in this together with our Scottish friends and colleagues. Please check below for more information and please do keep checking local news channels for any potential changes to the guidance.

**Update on Scottish Protection Levels**

The Scottish Government announced from Tuesday 5 January that mainland Scotland would move from Level 4 to a temporary lockdown, with new guidance to [stay at home](#) except for essential purposes. Some islands remained at [Level 3](#). This will be kept under review by the Scottish Government on a weekly basis and you can read more about the changing protection levels by area here:

**Coronavirus (COVID-19):** state of the epidemic in Scotland 4 January 2021 - [Click here](#)

**Coronavirus (COVID-19):** businesses and workplaces that must close and can remain open at protection level 4 - [Click here](#)

**Postcode checker** for COVID restrictions by protection level in areas of Scotland - [Click here](#)

**Latest COVID-19 funding allocations** - [Click here](#)

**NHS Scotland Test and Protect App** <https://protect.scot>

**'Stay safe, protect others, save lives'**

<https://www.gov.scot/coronavirus-covid-19/>

<https://www.gov.scot/publications/coronavirus-covid-19-local-measures/>

<https://www.gov.uk/guidance/coronavirus-covid-19-driving-tests-and-theory-tests>

<https://www.gov.scot/publications/coronavirus-covid-19-framework-decision-making-scotlands-route-map-through-out-crisis/>

<https://publichealthscotland.scot>

<https://www.gov.scot/publications/coronavirus-covid-19-phase-3-staying-safe-and-protecting-others/>

**Political and business news links:**

[https://www.bbc.co.uk/news/scotland/scotland\\_politics](https://www.bbc.co.uk/news/scotland/scotland_politics)

[https://www.bbc.co.uk/news/scotland/scotland\\_business](https://www.bbc.co.uk/news/scotland/scotland_business)



We're all still very much in this together with our friends and colleagues in N.Ireland. Please check below for more information and please do keep checking local news channels for any changes to the guidance.

**'We all must do it to get through it - stay safe save lives'**

Following an increase in coronavirus (COVID-19) cases, additional restrictions have been introduced for people in Northern Ireland. These new restrictions are in place to help reduce the spread of coronavirus and to help manage the pressures on our health and social care system. During this time, the single most important action we can all take is to stay at home.

**Regulations**

The current regulations are in place until 6 February, but will be reviewed on 21 January.



**Get the StopCOVID NI contact tracing app**

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-stopcovid-ni-proximity-app>

**Book a test**

<https://www.nidirect.gov.uk/forms/should-i-get-tested-coronavirus-covid-19>

**Face coverings - 'wear one for everyone'**

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-face-coverings>

**Testing and contact tracing - 'Test, trace, protect'**

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-testing-and-contact-tracing>

<https://www.nidirect.gov.uk>

<https://www.publichealth.hscni.net>

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-overview-and-advice>

**Political and business news links**

[https://www.bbc.co.uk/news/northern\\_ireland/northern\\_ireland\\_politics](https://www.bbc.co.uk/news/northern_ireland/northern_ireland_politics)

[https://www.bbc.co.uk/news/northern\\_ireland](https://www.bbc.co.uk/news/northern_ireland)



## A GUIDE TO ADINJC

**Waveney  
Group Schemes**  
PART OF THE TOWERGATE GROUP  
Tuition Insurance



## Public Liability Driving Tuition

### Why is Public Liability cover so important?

**Because we all make mistakes in life, including in our business operations as a driving instructor. Quite simply, if a member of the public (or any other third party) is injured or suffers damage to their property, arising out of the conduct of your business as a driving instructor, you could be held responsible.**

The ADINJC Public Liability insurance, is designed to provide protection from claims against you by third parties who may have suffered personal injury or damage to their property, during contact with your driving school. Most motor policies provide you with a compulsory £20 Million Public Liability cover for accidents and injuries that occur as a consequence of having an accident. The ADINJC believes it's important to ensure you also have sufficient cover away from the vehicle, and have therefore arranged for its paid up members to benefit from £10 Million Public Liability cover away from the vehicle. The policy also has a low policy excess of just £500 for each and every claim. The ADINJC policy provides £10 Million cover for each and every claim during the life of the policy.

A range of claims can arise. These can extend from accidents at your own business premises, to incidents that occur whilst providing advice or tuition whilst working away from your vehicle.

Increasingly, it is a requirement of many customers, principals, and clients (particularly local authorities and government agencies), that you be asked to present proof of Public Liability insurance before they will work with you, or allow you to work on their property or premises.

Compensation arising from Public Liability claims can be substantial, and may include loss of earnings, future loss of earnings and damages awarded to the claimant. In addition, considerable legal costs in defending the claim can be incurred, and the claimants' legal costs may also be awarded against you if you are found to be at fault. All would be covered under a comprehensive Public Liability policy

Claims for trips, slips and falls are the most common, but there are other events that can lead to a claim against you. The following are examples of potential claims that can give rise to public liability claims against your driving school:

- you open your door for a pupil who you inadvertently trip over, causing an injury;
- you spill a hot drink in a classroom and a pupil slips over on this, causing an injury;
- a pupil falls over some cones you have positioned to practice parking, causing an injury;
- you knock over a valuable antique whilst waiting for a pupil at their home;

## Traffic Safety Roads

Published monthly by

The Graham Feest Consultancy  
incorporating the UK Road Safety Network

For the latest Road Safety Information click on the image to download the latest copy of 'Traffic - Safety - Roads'.

Items this month include:

- The Green Cross Code Man
  - New Chief Executive of DVSA
  - Park and Ride
  - Learning to Drive
  - Lockdown Speeding
  - Vehicle Security and Theft
  - Reducing Casualties by Stopping Crashes
  - Valuable Online Statistical Tool
  - Respect for Road Workers Lacking
- And much more!

## Latest links from Road Safety GB

Road SafetyGB

Click the article to read

*Report highlights "massive potential" of School Streets*

*NYRF increases social media presence to reach young riders*

*TfL invests in 2,000 new cycle parking spaces*

*Current lockdown car use at similar levels to May 2020*

*Young people take the lead in fight against road crashes*

*'Close Pass' adapted to help protect horse riders*







You'll find the latest updates regarding DVSA via [www.n-a-s-p.co.uk](http://www.n-a-s-p.co.uk)

There is also a 'latest' section from NASP in this newsletter.

Firstly, an introductory letter from the new CEO of DVSA, Loveday Ryder: (click image right)

### Your questions for DVSA

Recently answered questions in advance of our Covid-19 webinar, courtesy of Mike Warner, Senior External Affairs Manager, DVSA

**1. What is the reasoning behind the decision on private practice being stopped in England please? This will only result in lots of 'rusty' candidates arriving for test when they reopen? Seems strange that it is okay in Scotland and Wales, but not in England. Whilst ADIs can tell their pupils and send them to the gov.uk website link will there also be announcements to the public made on this? We understand learners who have booked their own tests have received a message on the cancellation emails (this is not on emails to ADIs who book the tests).**

*Government guidance is very clear that people should be staying at home to save lives and protect the NHS unless the trip is essential. A journey solely for driver learning purposes is not considered essential. However, current guidance has been reviewed and updated. Because of coronavirus (COVID-19), you can only practise driving with members of your household or support bubble as part of travel for work, education or other essential journeys. This position is the same in England, Scotland and Wales.*

**2. Are DVSA going to reconsider any decisions to date on extending the theory test certificate extension now this pandemic is going on for so much longer than was originally envisaged?**

*To clarify this is not a DVSA decision to make, the theory test certificate validity is set out in legislation and as such there is no discretionary flexibility available for DVSA, DfT or, indeed, the Minister. If such a change were to be made it would require legislative amendment in parliament. I understand there have been comparisons made to the MOT extension, but we would highlight that this is already permitted in the legislation, thus merely required ministerial approval.*

**3. What help are the DVSA providing PDIs now who are in such a difficult position with their Part 3 exams and their trainee licences? Since March 20 when we went into the first lockdown until the end of March this year we are likely to have been unable to work or train for 8 out of the 12 months. Are the DVSA going to extend PDI part 3 tests as time critical candidates are close to cut off date for taking their part 3. Decisions such as "ultimately I need to decide whether to lose time on the second pink and return to work as soon as lockdown is lifted or lose time returning to work when lockdown is lifted waiting for pink to arrive" are common and difficult for PDIs. What advice can you give PDIs.**

*Driving instruction is a regulated profession and as such the role, including the qualification process is governed by legislation. The Registrar can do only what parliament has granted the powers for them to do. We cannot just choose to ignore regulations, but we are working with as much flexibility as we possibly can. Regulations require that a part 3 test is booked, not taken, before the expiry of the part 1. PDIs whose part 1 pass is due to expire soon can book a test online. If no tests are available they can book a test to hold, which means paying the fee and we will arrange a test booking when tests become available. This meets the regulatory requirements. We are advising anyone whose trainee licence commenced at the start of January that they can ask for the licence to be re-issued when restrictions*



*are lifted. Anyone in that position should contact the ADI team at [PADI@dvsa.gov.uk](mailto:PADI@dvsa.gov.uk) and we will advise them of their options. Similarly, any trainee whose licence is due to expire in the coming weeks should also seek advice from the ADI team. We are encouraging trainees not to apply for a licence they know they cannot use, however, we need to take into account the regulatory requirements so advice for one trainee may not be appropriate for another so each should seek their own advice from the ADI team. Once restrictions are lifted, trainees should give us as much notice as they possible can when they want their licences to start. We will prioritise these and it is likely they will be issued the same or next working day. Once issued we will send the trainee an email that tells them that they can teach for reward. This is the same process that we used when restrictions were lifted in the summer.*

**4. PDIs with Part 3 exams in January which are cancelled are getting them again for the beginning of March? How do we know those will take place or will they be moved again?**

*We will continue to take direction from Government regards length of the lockdown and the gradual phased reduction in restrictions once infection and death rates decline. It is a possibility tests may have to be moved again.*

**5. Some test centres that are meant to be closing down should surely be staying open to help with the testing process once we are able to work again? Will DVSA consider that an example being High Wycombe due to close in March.**

*Driving Test Centres close for a variety of reasons some we have control over, some we do not, for example lease ending at Brislington. In consultation with staff, and trade union representatives, Driving Examiners will be redeployed to nearby DTCs to maintain the same testing capacity.*

**6. Standards Checks - will the DVSA now cancel all routine ADI SC's for the foreseeable future (not just December/January as was originally communicated) and concentrate on those examiners conducting Part 2 & 3 tests only?**

*We will consider the continuation of the policy to cancel routine SC's, prioritise P2 & 3 and have 50% of warrant card holders time prioritised to frontline testing. Our focus since Monday 4th January has been suspending services, responding to changes in Scotland & Wales and getting communications out. We will begin considering impact, restart principles (as we don't yet have a date) and longterm recovery over the coming weeks. We will consult with NASP throughout this process.*

**7. As we have paid our fees for our ADI licences surely we should all be compensated for the time that we haven't been able to teach?**

*As per Question 3, driving instruction is a regulated profession and registration is governed by legislation. There are no powers to extend the registration period beyond 4 years, nor to waive the fee.*

**8. What plans are being made by the DVSA to deal with the incredible backlog of tests? In my test centre - Crewe it's a 20 week shift from cancelled test for today to new booking in May. This waiting time will continue forever as more turn 17 each week unless tests are done at a higher frequency than they were in the past. Are they recruiting more examiners at the moment? Or will a 5 month wait for a test be considered acceptable going forward as a result of a pandemic? Recruitment and training could be done in a Covid secure way for the most part and if they don't plan ahead to increase their headcount above where they were before this pandemic the waiting time for tests will inevitably lead to unlicensed drivers who just won't bother taking a test.**

*Our focus since Monday 4th January has been suspending services, responding to changes in Scotland & Wales and getting communications out. We will begin considering impact, restart principles (as we don't yet have a date) and longterm recovery over the coming weeks. As mentioned in Q6, we have already redeployed 50% of ALL warrant card holder time to frontline testing. One of our biggest priorities in 2021 will be frontline service recovery, while keeping our staff and customers safe.*



**9. ADI access to the booking system:** Isn't it now time to either limit access to the booking system to ADIs only or at least ensure that all ADIs can access it? I understand it's only a small proportion that use it, all should have access to the system, this could be set up now in the time when no tests are taking place. There will be an excuse that the public should be able to access it if they haven't learnt with an ADI but the pandemic has changed the rules on so many things that surely this change to only booking a test through an ADI would improve the pass rates and improve road safety.

*We operate two booking systems – Internet Booking System (for public bookings) and Online Business Service (for ADIs to book on behalf of their candidate) – both linked to a central database of test slot availability. The vast majority of tests are booked via the IBS1 system, we have no intention of restricting this. Regards OBS, this is not an exclusive system; any ADI is welcome to join OBS, any and all ADIs can access it. You can register via <https://www.gov.uk/register-book-driving-tests-for-pupils>*

**10. Why aren't face coverings now compulsory in driving lessons now this pandemic is getting worse?**

*Of course lessons are suspended at present, but a reversal of this question could also be proposed; should government need to legislate for something like this? The Prime Minister and Chief Medical Officer have repeatedly highlighted the dangers, public health campaigns have communicated the importance of Hands, Face, Space to cut the chain of transmission, and DVSA have communicated the importance of face coverings to every ADI through our SOPs, DVSA Directs and NASP webinars. DVSA made face coverings compulsory for driving tests under health and safety legislation to protect our workforce; ADIs may choose to do the same. As a professional, regulated, industry it should not be necessary for government to legislate; but rather should inform, advise and encourage, as we have. As independent businesses ADIs must conduct their own risk assessments and consider appropriate protections under health and safety, we would strongly encourage the use of face coverings in England and Wales; it is law in Scotland. It should also be noted that exemptions do apply due to health, physical or mental conditions.*

#### **Clarification regarding private practice**

*Government guidance is very clear that people should be staying at home to save lives and protect the NHS unless the trip is essential. A journey solely for driver learning purposes is not considered essential. However, current guidance has been reviewed and updated. Because of coronavirus (COVID-19), you can only practise driving with members of your household or support bubble as part of travel for work, education or other essential journeys. This position is the same in England, Scotland and Wales.*

**Remember you can check GOV.UK for the very latest updates about:**

- theory tests
- driving tests
- instructor guidance

<https://www.nidirect.gov.uk/articles/coronavirus-covid-19-and-motoring>



## Approved Driving Instructors National Joint Council

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"I've been a member for 10 years and found the ADINJC's information accurate and prompt, their support is invaluable."

ANDY MORRISON ADI, APDI SOUTH WEST CHAIRMAN

### DIPOD - The Driving Instructors' Podcast - Sponsored by ADINJC for the discerning ADI!

Groundhog day! Show 177 - '2030 Deadline' is still the latest DIPOD show.

Regrettably Peter, Nick and Elliot had to scrap show 178 which was recorded a week before Christmas, and all because the Tier system changed. Changes to Tiers? We've been here before! During show 178 which hasn't been and won't be released, essentially Tier 3 main restrictions were discussed and then, Tier 4 came along! What a pain for the guys as there was really no sense broadcasting it. It was such a shame because the Dipod crew even wished us all a merry Christmas and a Happy new year. Thanks guys.



Well, those who are still to catch up with show 177, here you go

- Business Planning
- Large Electric Vehicles
- Battery Life Charge Per Mile
- The ULEZ Charge
- Road Fund Licence
- Electric Scooters
- The Weather

With the Government looking to the year 2030 as the final year that petrol and diesel cars can be sold new, the guys take a look at the future of driving instruction and when to make the jump to an electric car for teaching in. As if that wasn't enough, there are further items up for plenty of discussion including:

**Catch up now on all 67 minutes and as always, a show not to be missed.**

Remember, the guys love to hear from you and your response to the show is always welcomed!

[www.dipod.co.uk](http://www.dipod.co.uk) Phone us **08432 892556** E-mail: [adi@dipod.co.uk](mailto:adi@dipod.co.uk)

Leave an audio message straight from your PC with the widget on our [contact page!](#)

## Driving Test Centre - Temporary Closure

### Birmingham South Yardley

Driving tests at South Yardley driving test centre will be unavailable from Monday 22 March 2021 until Monday 3 May 2021 to allow refurbishment work to be carried out. We expect to be able to restart driving tests at South Yardley on Tuesday 4 May 2021 and will confirm whether testing can restart on this date nearer the time.

Alternative driving test centre

Our examiners will move to Garretts Green driving test centre, where they will take tests while the refurbishment work is carried out:

Garretts Green driving test centre. Granby Avenue, Garretts Green S33 0SD - [View on map](#)

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- Monthly Newsletter
- Online CPD Training
- Free Webinars
- ADI Register Removal Representation, Negotiation and Support
- Representation of Members
- Views to Government Departments and Agencies



## Latest news from DfT

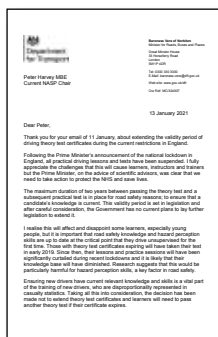


As you may be aware from Lynne's report, there is a petition circulating in a bid to extend Theory Test Certificates <https://petition.parliament.uk/petitions/558160>



NASP wrote to several key personnel as detailed under *"Latest from NASP"*.

A response has already been received from Baroness Vere at the Department for Transport.



## Latest news from II - [www.intelligentinstructor.co.uk](http://www.intelligentinstructor.co.uk)

The highly anticipated shortlist for the upcoming Intelligent Instructor awards will be announced w/c 18 January, when public voting commences. Voting closes 21 February with winners announced digitally 7 March. Be a winner!

<https://www.intelligentinstructor.co.uk/be-a-winner/>



AND

*On their website, featured recently:*

- DVSA Statement on Testing & Training [click here to read](#)
- Helping Hands during the Pandemic [click here to read](#)
- EV Revolution Sparks Global Challenge [click here to read](#)
- A New Year Premium Present [click here to read](#)



## Locked Down but Looking Up



### MyDriveTime creates an exclusive partnership with Driving Test Success 4in1

that will help ADIs stay connected with students during lockdown

- MyDriveTime – the UK's No:1 diary and management app for ADIs and Driving Schools
- Driving Test Success – Apples UK's #1 paid-for app (3 years running)
- Driving Test Success – Theory Test Pass Guarantee with a 96.99% pass rate
- Over 30 years combined industry leading experience

New Year, new lockdown, 2021's bleak mid-winter. But MyDriveTime aims to bring ADIs a little warmth and light to see them through. Linking up with Driving Test Success 4in1 (the UK's number one theory app), they are offering ADIs an exclusive opportunity to stay connected with their students during the lockdown, and beyond.

This exclusive new partnership between two leading organisations in driver training combines the best home-learning theory tool for learners with the best business management tool for ADIs. With it comes the real opportunity to attract and maintain contact with students, while helping them hone their knowledge, energy and enthusiasm for passing their theory and driving tests when test centres re-open.

Instructors using MyDriveTime will benefit from FREE real-time access to their pupils' theory training activity and performance. This enables them to encourage study, track progress, discuss problems and provide remote-learning sessions in the absence of practical lessons; safe in the knowledge that they are recommending the best and most successful theory app for the job.

Students using the Driving Test Success 4in1 app can access the Pass Guarantee and benefit from following the inbuilt structured 'Learner Plan' alongside a raft of tools designed to maximise their chance of success, safe in the knowledge that they're using the #1 theory app.

Driving Test Success has already helped over 14m users in the UK and has a 4.8 approval rating on both iOS and Android, with over 100,000 reviews, and enjoys a 97% pass rate (compared to the official UK 47.7%). No wonder it is the UK's number 1 paid-for app and now part of the UK's top driving instructor business management app, ensuring driving school and pupil success.

This partnership is a first for the industry and a brilliant marketing opportunity for all those signed up to MyDriveTime, with pupils benefiting from the unique 'Theory Test 4in1 Pass Guarantee'.

Demand for driving lessons and driving tests will be at an all-time high when lockdown ends, so it is even more essential that students are ultra-prepared to pass their Theory and Practical driving tests. Failures will only lead to even longer waiting times, pupil disappointment and ADI frustration.

Daniel Hill, Founder of MyDriveTime says: "Your students' driving test success is your driving school's success. Our passion is making your business more effective and efficient, and we are delighted to be able to offer this new feature to our customers. You can stay connected with your students during the lockdown, keep them motivated while clearly tracking their theory progress, and offer remote (paid-for) sessions to help them with areas they are struggling to understand. The complete package unlocking the potential of your business and your pupils' success."



Well, as this is my first column of 2021 (and, appropriately, I am writing this bit on the morning of January 1st) I will take the opportunity to wish you an incredibly Happy New Year. The first story, however, goes back to November 18th last year when the Mail's front page headline was 'END OF ROAD FOR PETROL AND DIESEL CARS IN JUST NINE YEARS'. It said that Boris Johnson was due to announce that sales of new internal combustion engine cars are to be banned in 2030. Paving the way for an electric vehicle revolution, he is to unveil a ten-point, £12billion plan for the environment. It includes further investment in nuclear power, wind energy, domestic heating and cutting-edge technology such as carbon capture and storage. The petrol and diesel ban is to start in nine years – a decade earlier than originally planned. The Prime Minister will herald a 'green industrial revolution' that could create 250,000 jobs and slash the country's carbon emissions. However, with electric vehicles costing far more than conventional models, the plan could hit the poor. A leading economist warned the switch would put £40billion in road taxes at risk because electric vehicles are exempt. "Some form of road pricing will be needed," said Paul Johnson of the Institute for Fiscal Studies. "The Government needs to get started now – it will be very hard to introduce after people have got used to no tax." Nicholas Lyes of the RAC warned that many motorists would be nervous about the switch to electric cars, given their limited driving range and charging problems. Urging ministers to revive discount schemes for buyers, he said the biggest barrier by far was the high upfront cost. The push for electric vehicles will come with a £1.3billion investment in charging points in homes, streets and trunk roads. Well, Mrs Adrian has a hybrid Kia Nero and my next daily driver will be the hybrid Suzuki Swift Sport which has just been announced.

And there was an interesting twist in the continuing saga of the smart motorways in the Mail of December 22nd. The story said that Highways England could face manslaughter charges after a grandmother was killed in an accident on this type of motorway. A coroner investigating the death of Nargis Begum, 62, has said she is considering referring the matter to the Crown Prosecution Service in what would be a landmark case. Mrs Begum was being driven by her husband Mohammed Bashir, 67, down a 'smart' stretch of the M1 in South Yorkshire. She got out of her Nissan Qashqai to wait for help, but another car hit the vehicle, sending it ploughing into her. A pre-inquest review heard that warning signs on the motorway had not been activated in time to stop drivers entering the lane where the couple had broken down. Coroner Nicola Munday, sitting in Doncaster, heard that 16 minutes and 21 seconds elapsed between the Nissan breaking down and the collision, and it took a further six minutes and 15 seconds before warning signs were activated. The coroner said: "I want to know why, essentially. It's as simple as that."

Are you old enough to remember Knight Rider? I'm afraid that I am. There was a piece in the Mail of January 7th which said that whether he was bounding through the surf or roaring across the desert in search of baddies, David Hasselhoff has always been larger than life. There was one character, however, who always upstaged him – his talking car KITT. Now one of the black 1982 Pontiac Firebird Trans Ams used in the Knight Rider series is going on sale in an online auction – among a host of 'Hoff' memorabilia. It includes a pair of signed red shorts like the ones he wore while playing shirtless lifeguard Mitch Buchannon in Baywatch – and a 14ft model of himself with an estimated price tag of £1.1million. But for Knight Rider fans, the big-ticket item has to be the 'fully functional' KITT car, which

the US actor, 68, said he will personally deliver to the buyer if the bid exceeds the £220,000 estimate by 25 percent. The Live Auctioneers sale closes on January 23rd. I wish that I could afford to bid.

And there was a story in my local regional daily, the Western Morning News of December 14th, which said that a new survey suggests that pothole-plagued local roads are the UK's most widespread motoring concern. An RAC poll of 3,068 drivers indicated that 38% are agitated by the condition and maintenance of local roads. This up from 33% in 2019 and is ahead of other issues such as motorists using hand-held phones (32%), the standard of other people's driving (27%), and the aggressive behaviour of other road users (26%). More than half (52%) of those surveyed believe local roads are worse than 12 months ago, compared with 49% who said this in 2019. Only 6% of drivers think that conditions have improved. Motorists based in rural areas are more likely to say local roads have worsened (59%). Separate RAC data shows it received 1,871 call-outs for pothole-related vehicle damage between July and October, which is the highest number for those three months since 2015. RAC head of roads policy Nicholas Lyes said the figures are "a big concern" as last year's relatively mild winter was not expected to have led to a further decline in road surface quality. Well, there we all are then.

And a recent edition of Auto Express had an update on the electric vehicle issue. The magazine said that, in addition to all new conventional petrol and diesel cars and vans being banned from sale from 2030, new hybrids will be banned too, unless they can cover a 'significant distance' in zero-emissions mode. While unfortunately, no clarification has been provided on what counts as a 'significant' zero-emission range, new plug-in hybrids will remain in showrooms for another five years, before being outlawed in 2035. The Government has also confirmed that it will allow conventional hybrids to remain on sale until then as long as they can achieve the 'significant' zero-emission distance. (I hope you are following all this – there will be questions later). After 2035, the only new cars and vans that can be sold will be purely electric or powered by hydrogen. Second-hand cars will not be affected by the ban, allowing petrol, diesel, and hybrid cars to change hands on the used market after 2030. A consultation will also be launched on phasing out diesel HGVs. Good grief!

There was a piece in the Mail of December 8th which said that the first green number plates will be fitted to new electric vehicles from that date. The plates are like standard white and yellow versions but with a vertical green stripe on the left side that can be identified by cameras. Ministers want local authorities to reward green plate owners with benefits such as permission to use bus lanes. They are also looking at whether parking spaces could be painted green to give priority to zero-emission vehicles. While the plates will now be fitted to new electric vehicles, existing owners will also be able to apply for them. Only fully electric vehicles will be able to display them, with hybrids and plug-in hybrids ineligible. It came as the country's first forecourt for electric vehicle charging opened in Braintree, Essex. It is part of a £1billion plan for a nationwide network of charging stations as the Government pushes for greater uptake of zero-emission vehicles. Green plates have been criticised by the pressure group FairFuelUK, which fears they could be used to 'demonise' petrol and diesel owners. Like me for example.

And talking about number plates, it has been some months since I wrote about one of my favourite subjects, has it not? Well, there was a story in the Mail on Sunday of January 3rd which told how there has been a surge in demand for personalised number plates during the pandemic – turning many of them into shrewd investments. The increase in sales has helped the value of the most sought-after plates rise in price, creating a multi-million-pound industry where they can change hands for



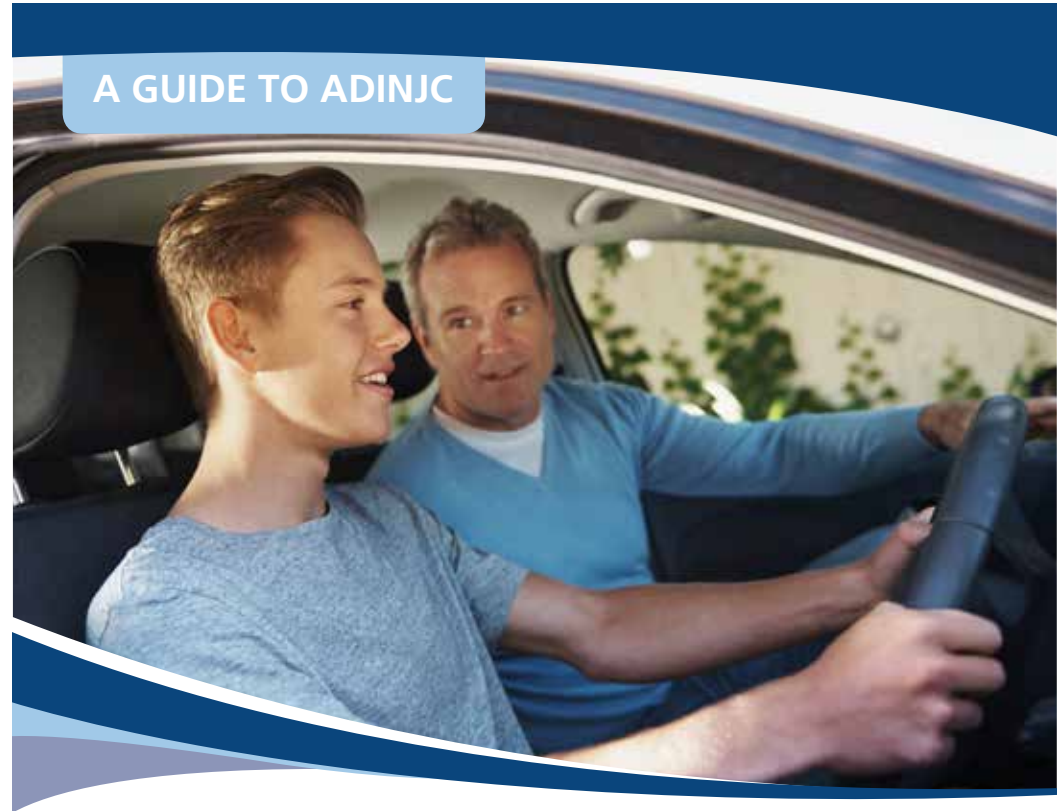
anything from £150 to £200,000 – or more. Russell Palmer is a director of plate trader CarReg. He says: “With so many people forced to work from home, there has been a boom in business – with people discovering that personalised number plates can prove shrewd investments. Thanks to regular online auctions and sales, there is no need for buyers to step out of their front door.” Interest is fuelled by many people wishing to personalise cars with a registration that means something special to them – with letters and numbers that look like they spell out a name or cherished word. Those plates rising most in value include forenames that have attracted a growing popularity. Jack is a Christian name that has been popular among new parents in recent years. A registration plate ‘JAC 1K’ that sold for £8,700 in 2008 could now sell for as much as £50,000, according to Palmer. Registration plate ‘MEG 4N’ went for £12,500 in 2003. But following the marriage of Megan Markle to Prince Harry, it has since been valued at £45,000. Another winner is the plate ‘BOR 15N’ that was snapped up for £650 in 2013 but sold last year for £2,000 – after Boris Johnson became Prime Minister. Plates go back to 1904 when it was first required to have a vehicle registered. Early registration plates before 1963 – after which date recognition letters at the end of the plate (suffix) came in – are most sought after. These so-called ‘cherished’ plates come with a combination of up to three letters and four numbers. Low combinations are the most valuable. Such examples can sell for £100,000 or even more. Palmer owns car registration plate number ‘1 RP’ that he inherited from his late father who shared the same initials. The plate was bought for £10,500 in 1995 and is now valued at more than £150,000. He says: “It can be particularly appealing if you have a name such as mine that has been passed down through the family – as it means something special.” Between 1963 and 1983, plates had age identifiers at the end. This was switched in 1983 to be at the front of the plate (prefix) and this practice continued until 2001. Since then, the third and fourth digits on a plate have been used to identify the year of a car’s registration – changing every six months. In March it becomes ‘21’ and then in September ‘71’ – 21 plus 50. So, what have been the top prices paid for number plates? ‘1’ was purchased by Abu Dhabi businessman Saeed Abdul Ghaffar Khouri in 2008 for £7.25million. ‘25 0’ was bought for £518,480 by Ferrari dealer John Collins in 2014. The plate sits on a Ferrari 250 SWB once owned by rock star Eric Clapton. ‘F1’ was snapped up by Bradford based businessman Afzal Khan in 2008 and placed on a Bugatti Veyron sports car. And Chelsea Football Club owner Roman Abramovich bought ‘VIP 1’ for £285,000 in 2006. It came from the Irish town of Kilkenny and the number was used on a vehicle to transport Pope John Paul II on his 1979 Ireland trip. And me? I am so glad that I decided not to sell ‘M5 PSL’!

And finally,  
Why do batteries feel lonely? Because they’re never included in anything.  
I am in big trouble with my wife. I bought her some lorry oil for Christmas. Apparently, what she wanted is pronounced L’Oreal.

Til next time

**Adrian**

## A GUIDE TO ADINJC



## Professional Indemnity Driving Tuition

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The ADINJC Professional Indemnity insurance, provides the valuable protection you need as a driving instructor offering professional advice to the public, to prevent this happening. It covers you when, as a result of negligence, you are sued for losses or damages by a third party. In short, it gives you peace of mind: if a claim is brought against your business, you won’t have to worry about the financial implications of a lawsuit. The ADINJC policy provides £5 Million cover for each and every member, ensuring you have sufficient cover. The policy also has a low policy excess of £500 for each and every claim.

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1	Renault Clio, Peugeot 208 (5 Door)	12 Month	22,000	£92.28	£399.89
2	Ford Fiesta, Nissan Micra (5 Door)	12 Month	22,000	£107.88	£467.48
3	BMW 1 Series, Mercedes A-Class, Mini, Audi A1 (5 Door)	12 Month	22,000	£173.88	£753.48
4	Renault Clio, Peugeot 208 (5 Door)	12 Months (inc 7 Month Break Clause)	22,000 Pro Rata	£107.88	£467.88

Prices shown inc VAT. These vehicles and prices are all based on petrol models, please enquire for diesel prices.



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\*\*\* Vehicle must be off the road for more than 48 hours

\*\*\*\*Charges may apply

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On Monday 11th January, we aired our 20th Covid-19 update which was over-subscribed on Zoom and was also on Facebook live. The panel on the night was our Lynne, Matt, Charles and Andrew. Link below to catch up if you missed it:

Thanks from the team on the supportive comments as received following the webinar.

Here are just a few of them:

*'I watched your webinar last night. You guys do a great job. Apart from informative it was morale boosting which more so than ever we need to be in this lockdown. Well done.'* - Rob ADI

*'Thanks guys, brilliant work and information as always, stay safe.'* - Maxine Siddall Hatton

*'Still doing a sterling job, thank you all.'* - Richard Martin

*'Thank you, to all of you, for all the valuable information.'* - Michelle Holmes

*'Up till now thanks for all the information..Lynne Andrew Matt and Charles thank you all 4.'* - Sam Ayesha

*'Thank you all so much for your help and support through difficult times. Stay safe and well !'* - Sue Papworth

*'Thank you all for the work you put in for all ADI's.'* - Dave Mellor

*'It was the first meeting for me and glad I did. Great information and guidance.'* - Matt Odd

*'Hi Andrew, A really helpful & informative webinar on Monday. As an ADI trainer it was encouraging to all of my PDI's to hear the DVSA's response to all the questions raised. Thank you for the excellent work you and your colleagues at the ADINJC are all doing. Kind regards'* - Peter

## CPD - our current online offerings

*Take a look at our online CPD available 24/7!*

We're still offering easily accessible and reasonably priced online courses for study at your own pace. If you or your students prefer to study this way, we offer the following accredited courses via our own website:

Safeguarding Children (0-17) - Level 1

Information and Cyber Security

Handling Violence and Aggression at Work

Basic Life Support (BLS)

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## Coaches' Corner



Hope you enjoyed the TEDx Exeter talk from Abbie McGregor last month. What an inspirational young lady who reminds us all to 'remember to dream'. I heard good things back from a few BIGGER dreamers shall we say - made my day especially when I've been overheard shouting and screaming in my sleep recently and no I'm not joking!

This month, I'm including a TEDx talk from Elena Herdieckerhoff, Founder and CEO of Entreprincess - Elena is a mentor for highly sensitive and empathetic entrepreneurs. It will definitely make you smile in places and I think we could all do with a bit of that right now :-))

Hope you enjoy! See what you think...



*Please do let me know if you have any of your own favourite videos/ideas for sharing with us all. Please also remember that I welcome articles and especially coaching/client centred related so if any of you have already written some masterpieces, feel free to send them my way! That goes for coaches in our industry and beyond. Finally, if you have any coaching/client centred issues you have encountered/would like support with, please do let us know. Even if it's specific topics you'd like us to cover in more depth...*

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- Use of our online diary (accessible via web or app)

## Call Handling

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- Our team here will answer your calls in your business name, giving your prices and information.
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## Rest in Peace

### Ruth Barton ADI

Northampton ADI Ruth Barton sadly passed away just before Christmas after a six week battle with Covid. Her husband Andy Wilson, also an ADI to whom she was married for less than 12 months, paid this [moving tribute](#) to her.

Deputy Chair of NJC Matt Stone said "I had the great privilege of knowing Ruth very well, having trained her to become an ADI 14 years ago, she then worked with Let's Instruct for 3 years before setting up her own successful driving school Rallyroo SOM. We remained good friends, Ruth was a fantastic driving instructor, a kind, generous, giving person, full of fun who was loved and respected by all of us who knew her. We say goodbye to her on Friday, Ruth you will be greatly missed by us all."



Friend and colleague George Simpson also wanted to mark the sad occasion "I first met Ruth through her desire to become an advanced driver with RoSPA, I was her observer and Ruth achieved a RoSPA gold. Ruth went on to become a RoSPA Observer helping others. Ruth's passion for road safety and driver training was flawless, in an amazing turn of events, Ruth convinced me to become a driving instructor and she then trained and helped me set up my own driving school and introduced me to the ADINJC and we attended the annual events together. Over the years Ruth had her own close group of driving instructors as friends, who she would gather for social outings and lots of smiles, I was so pleased to be a part of that group who will all miss her and raise a glass at our next event. It was no wonder that over 60 instructor cars wanted to attend her funeral but this event through lockdown had to be cancelled. For me, Ruth was my closest friend and I will remember her for the fun loving kind hearted woman she was. My family and I will miss her dearly, rest in peace Ruthy."

A fund has been set up for donations to Macmillan Cancer Support. If you would like to make a donation you can do so here. <https://ruth-wilson-2020.muchloved.com>

### John Flood

I was extremely saddened to hear the news from Nick Ibbott, Vice President at NJC, Chair at SADDSA and DIPOD crew that the lively and lovely original SADDSA member John Flood had died on Christmas Eve. Regrettably C-19 was involved.

Personally, I'll always remember John for a number of reasons but the main one being because he was always smiling and always made me feel so welcome at SADDSA meetings (like me he had a serious love for the biscuits SADDSA provide with their teas and coffees! :-)

One of John's daughters Debbie has been keeping in touch with Nick throughout and explained that whilst her father's funeral won't be a normal send off in light of the ongoing pandemic, we will all be able to attend a memorial service dedicated exclusively to John when our lives get back to some new level of normality. We will obviously keep you informed when we know more.



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# DRIVING INSTRUCTOR INSURANCE EXPLAINED

Our guide walks you through the main features of driving instructor insurance and explains how you can keep your premium down with driving instructor insurance discounts. Get the advice to help protect your business.

## What is the difference to standard car insurance?

A standard private motor car insurance policy will cover you for social, domestic and personal use. Some policies also include cover for you to commute to and from a permanent place of work. So, if you drive the car to the same office every day, you will still be insured.

However, as a driving instructor you'll require business use for the driving test and tuition purposes. It is often more expensive than a standard private motor insurance, but it is extremely important to get the right cover to meet the demands and needs of a driving instructor.

## Why is it more expensive?

Driving instructor car insurance is typically more expensive than standard private motor insurance cover. This is because a driving instructor requires a number of additional covers not included as standard a part of a private motor insurance policy. These can include cover for:

- Any driver
- A replacement dual control car
- Negligent tuition cover
- Driving off road for drivers aged 14+
- Cover for hire and reward
- Cover for the examiner to drive your car
- Cover for modified vehicle (dual controls, sign written, disabled equipment, dual speedo)



For more information or to discuss your cover requirements contact our team on:

**01603 753 888**

[www.towergateinsurance.co.uk/driving-instructor-insurance](http://www.towergateinsurance.co.uk/driving-instructor-insurance)

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# DRIVING INSTRUCTOR INSURANCE EXPLAINED

## Driving Instructor Insurance - features explained

**Any Driver Cover** - It is essential for your policy to be issued on an any driver basis; this allows you to teach any licensed driver on the road irrespective of previous driving experience or other risk factors. This also allows the examiner to drive if required, as you will not be able to provide his or her details to your insurer prior to your pupil taking their test.

**Replacement Dual Control Vehicle Cover** - As a business car insurance policy it is important to ensure you get the correct replacement vehicle suitable for your needs. Most standard car insurance products will only offer you a non-dual controlled car in the event of a non-fault incident meaning you're unable to continue working. Many specialist driving instructor insurance providers will provide you with a dual controlled vehicle in the event of a claim. You should try to find a provider who will supply you with a guaranteed dual control replacement car within 24 hours to enable you continue teaching and sit any pre-booked driving tests. You should also consider how long you may need this vehicle for many providers will only supply a vehicle for a limited period try to find a provider who offers unlimited cover.

**Negligent Tuition Cover** - This cover extends you're driving instructor insurance policy to insure you and any driving instructor engaged by you to whom you have provided a vehicle which is insured under your policy, for your/their legal liability to pupils whilst driving instruction is being provided.

**Driving Off Road Driver Aged 14+** - Some driving instructor insurance policies provide extended cover to allow you to teach pupils off road who are aged 14 or over. This cover is only provided where it can be evidenced that the land you're using the vehicle on does not form part of

the Road Traffic Act 1988. "Restricted byway" means a way over which the public have restricted byway rights within the meaning of Part II of the Countryside and Rights of Way Act 2000, with or without a right to drive animals of any description along the way, but no other rights of way.

**Cover for Hire & Reward** - As a driving instructor you will be collecting money for giving lessons whilst carrying your client in the vehicle this requires hire and reward to be included within your policy for the purpose of driving tuition and test. Standard private motor policies will not include this type of cover.

- Dual controls
- Additional speedo
- Additional mirrors
- Sign writing
- Disabled driving equipment

**Modified Vehicle Cover** - As a driving instructor you will have a number of additional features added to your vehicle these can include:

- Dual controls
- Additional speedo
- Additional mirrors
- Sign writing
- Disabled driving equipment

Most standard car insurance policies will class these as modifications and will therefore not be able to provide cover. It is important to mention these to your insurance provider so that they then can note these on your policy and provide cover suitable for your needs.

## Driving Instructor Insurance discounts

Motorists usually pay more for driving instructor car insurance so it is important to try to keep costs down. One way to save money is to compare quotes from a number of different insurers - and it's easy with Towergate. We provide access to a panel of driving instructor car insurance companies and Lloyds Syndicates.

You can help to keep your driving instructor's car insurance premiums down by choosing a low group car, adding additional security or keeping your vehicle garaged over-night.

Insurance companies reward careful claim free drivers with lower premiums, so try not to claim unless the damage is serious. You can then build up a no claims discount and potentially cut the cost of cover by as much as 65%. No driving instructor wants to pay over the odds for business car insurance but it is also important to remember that the cheapest policy is not always the best. You might, for example, want to pay a little bit extra for more extensive cover. This could save you money in the long run, for example it could provide you with a replacement vehicle for a longer period keeping your business on the road.

For more information or to discuss your cover requirements contact our team on:

**01603 753 888**

[www.towergateinsurance.co.uk/driving-instructor-insurance](http://www.towergateinsurance.co.uk/driving-instructor-insurance)

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This is a brand new area of the NJC newsletter because there's been so many people throughout 2020 who have inspired me to bring this section here. 2021 is now more than ever a year when our 'mental toughness' is going to be tested even more. When you hear that front line staff at the NHS have been struggling with their emotional health since the first wave of C-19, it makes you realise that it can happen to any of us. Pandemic fuelled anxiety, depression, self-harming, eating disorders are just some of the negative side effects of being in lockdowns/facing this deadly disease have caused. This is in addition to those who already suffered with their emotional health prior to lockdowns. This area is aimed specifically for those of you who are in need of some extra help whether it be encouragement, guidance or just some good old fashioned support. As you'll already be aware, we ran the NJC talk line last year to be a listening ear to those of you who needed to talk. The talk line is still very much there for you, please do use it. This area is intended to be complementary to the talk line and is specifically for those of you who have a particular issue or problem which you would like to air and may even be prepared to share in a bid to help yourself and others who may be feeling the same way. Alternatively, if you feel yours is a deeply private and personal one, please do not feel any pressure to share. If the last year and lockdowns have taught us anything, it is not to go on struggling or feeling that you're on your own. Talking to someone you trust or writing things down that are worrying you is taking the 1st step. To get this area started, I'm not going all Elvis on you but I am going to include something by one of my favourites, Dr. Brené Brown and here she briefly talks on the biggest myth about vulnerability. Something we have all faced/will face at some point in our lives. In the meantime, if you have anything you'd like included here as the year rolls on, please feel free to send on to me.



## Questions Questions Questions!

Remember if you want to obtain your test analysis:

[ADI.Enforcement.analysis.request@dvs.gov.uk](mailto:ADI.Enforcement.analysis.request@dvs.gov.uk)

Thank you for keeping in touch with all of your questions. You've been sending us lots and we have endeavoured to answer as many of them as we possibly can via NASP, newflashes and our recent webinar. If we haven't obtained an answer for you yet, rest assured we will keep trying!

*If any of you have a question for us, please do get in touch - you know we love to hear from you! We still actively encourage you to send us any questions that you may have as an individual member or a group and we'll do our very best to answer them for you here at QQQ :-)*

## Hang on a minute

Last month, the figure stood at £10,419 raised of £150,000 target.

## Wait for it! Drumroll please:

This month, as I'm finishing off the January newsletter and the total donations raised currently stands at...

# £23,395!!!

## How much?

The 3 associations making up NASP: ADINJC, DIA and MSA GB also made £1,000 donations per association which is terrific news, thanks all. Think we may just need to start bracing ourselves for February now because if we can more than double the fund in a month, who knows where'll we'll be next time! Wishful thinking? You betcha!:-)

Please donate using [this link](#)

Thank you to each and every one of you who has helped Susan and Bobbie with their inspirational quest to make a difference for those 'excluded'/struggling ADIs and PDIs so far. Amazing and awe inspiring achievements. Please please please, if you haven't already done so, it's not and never too late - please donate whatever you can afford to help each other out. We will shortly be publishing the rules of the scheme, including criteria for applications. We're also hoping to enable a regular outgoing payment facility for those individuals who'd like to keep giving to this worthy cause going forward so watch this space.



## Unknown

None of us really ever know what's around the corner and hardship could hit any one of us at any point. This new year will no doubt be another tough one even with 'vaccines in arms' but the good news is that we are all trying our best to support one another under very unusual circumstances.

Lastly, we must thank our sponsors and the team at Magnificent Marmalade once again for their total cash injection of £10,000 to help make up the initial landmark total of £20,000. Go Marmalade!





### BLR 2020 - Epic in a pandemic!

Big up the BLR 2020 as total money raised has been announced!:

Well done everybody, fantastic efforts for BBC Children in Need as always :-)))



### Go Fund Me (GFM) - Helping ADIs and PDIs



Just a reminder before you finish reading, that the GFM site has now hit over £20,000! Once again, demonstrating the power of people and endless generosity, the Go Fund Me - Helping ADIs and PDIs page has made huge progress and now, all it needs is to keep the £££ going up! Come on, let's make it bigger! Please remember to support Bobbie and Susan and donate whatever you can afford.

<https://www.gofundme.com/f/helping-adi039s-and-pdi039s/>

### Your Christmas good wishes

Following on from Sue's 'Season's Greetings' newsflash to you all, NJC continued to receive many kind words in return for helping our members again. Thank you to the following people for taking the time and trouble to give us all another much needed boost! :-)) If I have forgotten to give you a mention, please don't hold it against me, please do give me a nudge and I'll ensure to give you a 'big up' next month!:-))

*'Thanks to you Sue and all the team at ADINJC for keeping us updated all year, in spite of everything going on. You have been brilliant! Have a well earned Christmas break.'* **David - Chicane SOM**

*'Merry Christmas to all at the ADINJC! Thank you so much for your support this year! Never underestimate how helpful you have all been.'* **Claire Fry**

*'And I would like to wish all ADINJC Staff a Very Merry Christmas and a Fantastic New Year. Kind regards'* **Nigel Slater ADI**

*'Season's greetings Sue. I think you've done enough for us this year get some rest & don't check your in box over the holiday! Your dedication known no bounds we are lucky to have you. Kind regards'* **Sue Speight**

*'Thank you! May I wish you and all at ADINJC a happy Christmas too. Once again, thank you all for the hard work you have put in during the past year - it is much appreciated. Best wishes for a much better 2021.'* **David Morgan - Kendal**

*'Thank you for all that you have ALL done this year. Have a great time off over the festive period and let's hope that 2021 is better for us all. Regards'* **Peter Mercer**

*'Have a lovely Christmas and New Year and stay safe'* **Mike Hartley**

*'Thank you and the team for all the hard work you have done over the last year keeping us informed with new rules. I hope you have a Merry Christmas and a Happy New Year for 2021.'* **Dave Kewley DJK School of Motoring**

*'I'd like to thank all the members of the committee, and especially you and Lynne, for all your hard work, commitment and dedication to helping us all through 2020. It can't have been easy and must have heavily impacted on your own personal lives. It has been very useful for me as I have been the person that WADDIA members come to and have always been able to answer queries at some level at least! I wish you all a peaceful and restful Christmas period with your families and optimistically, a quieter New Year and 2021, although I can't help but feel the first half will be much the same if I'm honest. Anyway, enjoy while you can and thanks again. With very best wishes'* **Alison Saggars**

*'Thank you all so much for your tireless work during this terrible year. Enjoy your Christmas and here's to a better year next year!'* **Pete Burke (DVSA ADI) Peter Skelton Driving School**

*'Thank you for this and we both wish you and the rest of the team a lovely Christmas break whatever you're doing; after this year especially you all deserve it!! Here's to an improved 2021!!!Kind Regards'* **Maria & Chris - CCS Driving School**

### Happy New Year!

*'My parting line was due to be Happy New Year - 'Lets hope it's a good one without any tears/ tiers' but it's already looking like we may well end up with more of the same. Whatever this new year may bring, I hope you have as good a year as you can hope for.'*

*'Once again, my thanks to all those involved with the newsletter, especially Rob at the design studio and those who will be helping me by contributing to the newsletter for the next 12 months. If any of you out there would like to contribute in 2021, please do get in touch!'*

### Articles we have sent out via Email this Month

- New Year Update
- Lockdown Webinar
- Lockdown Guidance
- DVSA - Driving and riding lessons and tests - National Lockdown
- DVSA Communication
- NASP Update on Driver and Rider Training and Testing
- Any Questions?
- DVSA - Driving lessons and tests: Welsh Government announcement
- DVSA - Scottish Government announcement



### And Finally - a quote...

*'Although no one can go back and make a brand new start, anyone can start from now and make a brand new ending'* - **Carl Bard**